

TRENCOR LIMITED REG NO 1955/002869/06

SHARE CODE: TRE TED2 ISIN: ZAE000007506 ZAE000007282

PROVISIONAL

for the 18 months ended

Note: Following a change in the financial year-ends from 30 June are for the 18 months ended 31 December 2001 and the comp

Abridged income statements

TRENCOR								BILE	
	18 months ended 31 December 2001 Unaudited			Year ended 30 June 2000 Audited			Unaudited Audited		
		Onuuuntou			Addition		18 months	Year	
R Million	Continuing	Discontinuing	Enterprise as a whole	Continuing	Discontinuing	Enterprise as a whole	ended 31 Dec 2001	ended 30 June 2000	
REVENUE (INCLUDING EXCHANGE GAINS)	4 362,8	73,8	4 436,6	1 676,3	103,6	1 779,9	49,5	38,9	
INCOME/(LOSS) BEFORE ITEMS LISTED BELOW:	516,8	(7,9)	508,9	349,1	(78,4)	270,7	42,5	33,1	
EXCHANGE GAINS INCLUDED IN REVENUE	2 120,8	-	2 120,8	345,7	-	345,7	ı	_	
NET LONG-TERM RECEIVABLE REVALUATION ADJUSTMENT	(1 075,2)	-	(1 075,2)	(50,8)	(299,2)	(350,0)	ı	_	
EMPLOYEE RETRENCHMENT COSTS	-	(1,3)	(1,3)	_	(30,3)	(30,3)	-	_	
RECOVERY ON DISPOSAL/(WRITE DOWN) OF INVENTORY	-	12,6	12,6	_	(24,4)	(24,4)	ı	_	
LEASES AND OTHER COMMITMENTS	_	(0,6)	(0,6)	_	(37,7)	(37,7)	ı	_	
INCOME/(LOSS) FROM OPERATIONS	1 562,4	2,8	1 565,2	644,0	(470,0)	174,0	42,5	33,1	
NET INTEREST EXPENSE	(474,4)	_	(474,4)	(240,7)	-	(240,7)	(38,7)	(30,1)	
	1 088,0	2,8	1 090,8	403,3	(470,0)	(66,7)	3,8	3,0	
ATTRIBUTABLE (LOSS)/INCOME OF ASSOCIATE COMPANIES	:								
FROM CONTINUING OPERATIONS	(15,5)	_	(15,5)	0,3	-	0,3	344,3	145,6	
FROM DISCONTINUING OPERATIONS	-	-	-	_	-	_	0,9	(174,2)	
INCOME/(LOSS) BEFORE TAXATION AND ABNORMAL ITEMS	1 072,5	2,8	1 075,3	403,6	(470,0)	(66,4)	349,0	(25,6)	
ABNORMAL ITEMS AND ASSET IMPAIRMENT (NOTE 2)	76,3	-	76,3	(26,8)	(51,1)	(77,9)	36,1		
INCOME/(LOSS) BEFORE TAXATION	1 148,8	2,8	1 151,6	376,8	(521,1)	(144,3)	385,1	(25,6)	
TAXATION	268,5	0,8	269,3	63,4	(153,3)	(89,9)	1,9	0,9	
INCOME/(LOSS) AFTER TAXATION	880,3	2,0	882,3	313,4	(367,8)	(54,4)	383,2	(26,5)	
OUTSIDE SHAREHOLDERS' INTEREST	77,2	-	77,2	33,2		33,2	0,6	0,6	
NET INCOME/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS	803,1	2,0	805,1	280,2	(367,8)	(87,6)	382,6	(27,1)	
NUMBER OF SHARES IN ISSUE (MILLION)			152,8			152,8	897,8	897,8	
UNDILUTED EARNINGS/(LOSS) PER SHARE (CENTS)			526,7			(57,3)	42,6	(3,0)	
DILUTED EARNINGS/(LOSS) PER SHARE (CENTS) (NOTE 3)			452,7			(57,3)	36,6	(3,0)	
UNDILUTED HEADLINE EARNINGS PER SHARE (CENTS) (NOT	TE 3)		471,9			165,0	38,4	13,5	
DILUTED HEADLINE EARNINGS PER SHARE (CENTS) (NOTE 3	3)		406,5			145,0	33,0	11,8	
PERIOD-END RATE OF EXCHANGE: SA RAND TO US DOLLAR			12,06			6,78			

Notes to the abridged financial statements

- 1. These consolidated abridged provisional financial statements are prepared in accordance with Generally Accepted Accounting Practice. The accounting policies used in the preparation of the provisional financial statements are consistent with those used in the annual financial statements for the year ended 30 June 2000 except for:
 - * the policy for revaluation of properties has changed from depreciated replacement value to open market value; and

* the company has adopted AC133 Financial Instruments: Recognition and Measurement.

These changes in accounting policy have had no impact on headline earnings for the current reporting period.

These shariges in accounting points had no impact of industries calling to the carton reporting points.	TREM	ICOR	MOBILE		
	18 months	Year	18 months	Year	
	ended	ended	ended	ended	
	31 December	30 June	31 December	30 June	
	2001	2000	2001	2000	
	Unaudited	Audited	Unaudited	Audited	
2. ABNORMAL ITEMS AND ASSET IMPAIRMENT					
PROFIT ON SALE OF INVESTMENTS					
WACO INTERNATIONAL LTD	94,0	-	44,5		
CENTRICITY INC	68,5	_	32,4	_	
OTHER .	0,6	-	0,3	_	

ASS NON PR₀ INTA G00 INVE LON NET PAR LON CUR TOTA EQU CAP SHA RESE SHA INTE TOTA CON **OTH** INTE AMC INTE DEF CUR TOTA CAP CAP MAR DIRE RATI TOTA INTE

┙

CAS
INTE
INTE
DIVII
DIVII
TAX/
NET
CAS
NET

AL RESULTS

led 31 December 2001

30 June to 31 December, these unaudited provisional results e comparative figures are for the year ended 30 June 2000.



WIOBILE INDUSTRIES LIMITED REG NO 1968/014997/06

SHARE CODE:

: ISIN:

MOB MBN MOBD ZAE000004602 ZAE000012274 ZAE000004610

Abridged balance sheets

	TRENCOR		MOBILE	
	31 Dec 2001	30 June 2000	31 Dec 2001	30 June 2000
ASSETS	Unaudited	Audited	Unaudited	Audited
NON-CURRENT ASSETS				
PROPERTY, PLANT AND EQUIPMENT	6 112,6	2 684,2	_	
INTANGIBLE ASSETS	27,6	2 004,2	_	
GOODWILL	38.2		_	
INVESTMENTS	111,7	113.2	1 217,8	760,7
LONG-TERM LOANS	29,5	58,2	-	
NET INVESTMENT IN DIRECT FINANCE LEASES	70,9	8,5	_	
PARTICIPATION IN EXPORT PARTNERSHIPS	-	_	7,0	9,7
LONG-TERM RECEIVABLES	2 900,4	2 196,0	57,2	110,4
	9 290,9	5 060,1	1 282,0	880,8
CURRENT ASSETS	1 115,5	842,7	75,5	98,8
TOTAL ASSETS	10 406,4	5 902,8	1 357,5	979,6
EQUITY AND LIABILITIES				
CAPITAL AND RESERVES				
SHARE CAPITAL AND PREMIUM	164,5	164,5	66,5	66,5
RESERVES	2 159,4	1 148,4	1 036,9	578,5
SHAREHOLDERS' EQUITY	2 323,9	1 312,9	1 103,4	645,0
INTEREST OF OUTSIDE SHAREHOLDERS IN SUBSIDIARIES	635,0	186,6	3,5	2,9
TOTAL SHAREHOLDERS' FUNDS	2 958,9	1 499,5	1 106,9	647,9
CONVERTIBLE DEBENTURES	260,5	260,5	127,6	127,6
OTHER NON-CURRENT LIABILITIES				
INTEREST-BEARING BORROWINGS	4 763,9	2 549,9	3,0	101,0
AMOUNTS ATTRIBUTABLE TO THIRD PARTIES IN RESPECT OF LONG-TERM RECEIVABLES	431,6	510,8	-	
INTEREST RATE SWAP AND CAP CONTRACTS	130,9		-	
DEFERRED TAXATION	594,1	209,5	6,2	8,9
	9 139,9	5 030,2	1 243,7	885,4
CURRENT LIABILITIES	1 266,5	872,6	113,8	94,2
TOTAL EQUITY AND LIABILITIES	10 406,4	5 902,8	1 357,5	979,6
CAPITAL EXPENDITURE	1 467,3	428,2	-	
CAPITAL EXPENDITURE COMMITTED AND AUTHORISED	7,8	57,1	_	
MARKET VALUE OF LISTED INVESTMENTS	49,1	104,3	881,8	284,5
DIRECTORS' VALUATION OF UNLISTED INVESTMENTS	62,6	38,7	-	
RATIO TO AGGREGATE OF TOTAL SHAREHOLDERS' FUNDS AND CONVERTIBLE DEBENTURES:				
TOTAL LIABILITIES EXCLUDING CONVERTIBLE DEBENTURES (%)	223,3	235,4	10,0	26,3
INTEREST-BEARING DEBT EXCLUDING CONVERTIBLE DEBENTURES (%)	172,9	169,2	8,6	24,7

Abridged cash flow statements

	TRI	TRENCOR		MOBILE	
	18 months ended	Year ended	18 months ended	Year ended	
	31 Dec 2001	30 June 2000	31 Dec 2001	30 June 2000	
	Unaudited	Audited	Unaudited	Audited	
CASH GENERATED FROM/(UTILISED BY) OPERATIONS	616,0	36,0	119,0	(24,3)	
INTEREST RECEIVED	28,7	23,7	14,7	10,0	
INTEREST PAID	(503,1)	(264,5)	(38,7)	(30,1)	
DIVIDENDS RECEIVED	0,1	4,9	_	10,1	
DIVIDENDS PAID	-	(21,4)	-	(10,5)	
DIVIDENDS PAID TO OUTSIDE SHAREHOLDERS	(23,5)	(10,0)	-		
TAXATION PAID	(24,7)	(13,5)	(0,7)	(1,1)	
NET CASH INFLOW/(OUTLOW) FROM OPERATING ACTIVITIES	93,5	(244,8)	94,3	(45,9)	
CASH FLOWS FROM INVESTING ACTIVITIES	(1 239,1)	(447,2)	_	_	
CASH FLOWS FROM FINANCING ACTIVITIES	1 065,3	589,7	(83,9)	45,1	
NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS BEFORE EXCHANGE RATE CHANGES	(80,3)	(102,3)	10,4	(0,8)	
	7		4	41	

6076 54x10 ENG Trencor 23/8/02 3:40 pm Page 1 (1,2)				
CENTRICITY INC	68,5	-	32,4	_
OTHER	0,6	-	0,3	
PROFIT ON SALE OF PROPERTY	1,3	-	0,6	_
PREMIUM PAID ON THE ACQUISITION OF SHARES FROM OUTSIDE SHAREHOLDERS	(23,7)	-	(11,2)	_
WRITE-OFF OF INVESTMENT	(0,5)	-	(0,2)	_
WRITE DOWN OF PROPERTIES TO OPEN MARKET VALUE	(8,6)	(26,8)	(4,1)	-
IMPAIRMENT OF PLANT	(17,5)	(51,1)	(8,3)	-
IMPAIRMENT OF INVESTMENT	(37,8)	-	(17,9)	-
	76,3	(77,9)	36,1	-
3. HEADLINE EARNINGS				
EARNINGS/(LOSS)	805,1	(87,6)	382,6	(27,1)
DISCONTINUING OPERATIONS	(2,0)	367,8	(0,9)	174,1
LOSSES INCURRED UP TO DATE OF DISCONTINUANCE	(1,6)	(54,9)	(0,8)	(26,0)
ABNORMAL ITEMS	(76,3)	26,8	(36,1)	_
TAX ON ABNORMAL ITEMS	(4,1)	-	-	_
HEADLINE EARNINGS	721,1	252,1	344,8	121,0
NUMBER OF SHARES IN ISSUE (MILLION)	152,8	152,8	897,8	897,8
HEADLINE EARNINGS PER SHARE (CENTS)	471,9	165,0	38,4	13,5

The dilution arises as a result of any future conversion of convertible debentures. The directors are of the opinion that the debentures will not be converted in the foreseeable future and therefore no dilution is

Comments

anticipated for the foreseeable future

Holders of securities in Trencor and Mobile are reminded that, following a change in the financial year-end from 30 June to 31 December, the current reporting period is for the eighteen months ended 31 December 2001. The previous financial period was for the 12 months to 30 June 2000.

TRENCOR

Our businesses generally experienced difficult trading conditions. However, due to the effect of the exceptionally weak rand/US dollar exchange rate at 31 December 2001, income before tax and abnormal items for the eighteen months ended on that date was R1 075 million (twelve months to 30 June 2000: loss R66 million) and headline earnings were R721 million (undiluted: 471,9 cents per share) compared to R252 million for the twelve months to 30 June 2000 (undiluted: 165 cents per share). Cognisance must be taken of the effect of the decline in the exchange rate, as discussed below. It is important to note that, at the present time, every one cent change in the R/\$ exchange rate translates into an approximate one cent change in earnings per share.

The period under review was characterised by a significant decline in the value of the rand against the US dollar. In accordance with the requirements of Generally Accepted Accounting Practice ("GAAP"), all monetary assets and liabilities have been translated at the spot rate of exchange prevailing at the end of the financial period: US\$1=R12,06 at 31 December 2001 (30 June 2000: US\$1=R6,78). This represented a 44% decline in the value of the rand over the period, with much of that occurring in November and December 2001. This gave rise to a foreign exchange gain on the revaluation of the net present value of the long-term receivables amounting to R2,1 billion. In compliance with GAAP, this gain has been included in income before tax.

The container leasing industry is currently experiencing very difficult trading conditions. It was therefore deemed prudent to take into account the effect that this may have on the collectibility and timing of receipt of the long-term receivables. The aggregate increase in the net present value of the provision, net of amounts attributable to third parties, was R1,1 billion of which approximately R200 million is attributable to the increase in the dollar provision and R900 million to the decline in the exchange rate.

The portion of the long-term receivables which is attributable to our export partners is denominated in rand and payable to them as and when such receivables are collected. The amounts so owing are stated at their net present value. During the period under review, the rate at which these rand amounts were discounted was reduced from 15% pa to 12% pa, resulting in an additional charge against current income before tax amounting to R88 million.

Trading

Textainer traded well in very difficult conditions and contributed R166 million to headline earnings.

Utilisation of Textainer's fleet of dry freight marine containers remains low, albeit stable, at about 71% and currently shows little sign of improvement. During 2001,

Textainer completed three successful financing funds will be used to retire existing debt and container fleet. By 31 December 2001, Textainer's to 940 000 TEU (twenty foot equivalent units) of long-term leases. 68% of Textainer's owned flee leases, which provide a buffer against short-term

NET NET FE

MOV NET TRAI GOO MOV CHA REAL UNR

RESE

BALA

The stainless steel tank container factory at Pa produce at very low volumes, due to the contithese units. This facility traded below break-ever

The trailer manufacturing division of Henred merged with the businesses of SA Truck Bodies Trencor holds a 40% interest in the merged oper

TrenStar Inc, our US based 61% subsidiary, crea merger of the intellectual property and fledglin Solutions (South Africa) with the MicroStar Grestablished with the appointment of a US chief ex During December 2001, TrenStar acquired 100% Group (including KTP), now active in the USA providing asset-based financing, management se technology integration for the returnable assets kegs, intermediate bulk containers and other beverage, food, chemical and automotive industrial

Trencor Solutions in South Africa, after foc internationally (which led to the creation of Treits domestic operations where it is enhancing its in the provision of packaging solutions and activities are similar to those of TrenStar describ

During this period, Trencor Solutions and TrenS up stage of their businesses, but are expected to s this year.

Finance

As announced on 7 December 2001, Trencor effections facilities on more favourable terms than it p SA banks with security in the form of a letter of Further details will be provided in the annual repprocuring the letter of credit amounted to R30 m current income.

The group's gearing has increased by 4% since interest-bearing debt to permanent capital, befunds and the convertible debentures, increased 2001. The increase is largely as a result of the deffect that this has on the translation of Textainc notionally accounted for on the equity method, t 2000 to 40% at 31 December 2001. Textainer's balance sheet and without any recourse to Trence

266076 54x10 ENG Trencor 23/8/02 3:40 pm Page 1 (2,2)

CASH FLOWS FROM FINANCING ACTIVITIES	1 065,3	589,7	(83,9)	45,1
NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS BEFORE EXCHANGE RATE CHANGES	(80,3)	(102,3)	10,4	(0,8)
NET CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	66,9	153,3	(1,8)	(1,0)
EFFECTS OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	141,5	15,9	-	_
NET CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	128,1	66,9	8,6	(1,8)

Abridged statements of changes in shareholders' funds

\mathcal{I}			J	
BALANCE AT THE BEGINNING OF THE PERIOD	1 312,9	1 418,3	645,0	671,5
MOVEMENTS IN DISTRIBUTABLE RESERVES	805,9	(90,4)	382,6	(28,8)
NET INCOME/(LOSS) FOR THE PERIOD	805,1	(87,6)	382,6	(27,1)
TRANSFER FROM NON-DISTRIBUTABLE RESERVES	0,8	0,8	_	_
GOODWILL WRITTEN OFF	_	(3,6)	-	(1,7)
MOVEMENTS IN NON-DISTRIBUTABLE RESERVES	205,1	(15,0)	75,8	2,3
CURRENCY TRANSLATION DIFFERENCES	275,5	33,9	-	_
REVALUATION OF FIXED ASSETS	(1,7)	(48,1)	(0,8)	_
CHANGE IN ACCOUNTING POLICY OF ASSOCIATE	_	0,0	(21,7)	
REALISATION ON SALE OF PROPERTY	2,2	(0,4)	1,0	_
UNRECOGNISED LOSS ON DERIVATIVE INSTRUMENTS (IN TEXTAINER)				
CUMULATIVE EFFECT DUE TO CHANGE IN ACCOUNTING POLICY	(21,9)	-	(10,4)	_
NET CHANGE IN UNRECOGNISED LOSS – CURRENT PERIOD	(48,2)	-	(22,8)	-
RESERVES OF ASSOCIATE COMPANIES	(8,0)	(0,4)	130,5	2,3
BALANCE AT THE END OF THE PERIOD	2 323,9	1 312,9	1 103,4	645,0

nancings totalling US\$595 million. These ebt and finance further additions to its tainer's fleet under management amounted nits) of which 45% were leased out under led fleet of 403 000 TEU are in long-term rt-term fluctuations in utilisation.

y at Parow, near Cape Town, continues to e continuing weak worldwide demand for ak-even during the period under review.

Henred-Fruehauf Trailers (Pty) Ltd was Bodies Group, effective 1 December 2001. ed operation.

ry, created during August 2001 through the fledgling offshore subsidiaries of Trencor Star Group in Colorado, has been firmly chief executive and other senior executives. ed 100% of KTP Ltd in the UK. TrenStar he USA, UK and Australia, is engaged in nent services, information technology and e assets of the supply chain (such as beer other portable assets primarily for the industries).

ter focusing on expanding its activities of TrenStar), turned its attention back to sing its position in South Africa as a leader and services to various industries. Its described above.

d TrenStar incurred losses due to the start ted to start contributing to group earnings

or effectively refinanced its South African han it previously enjoyed, by providing the etter of credit issued by two foreign banks. nual report. The one-time costs incurred in R30 million and has been charged against

since June 2000; the ratio of consolidated tal, being the sum of total shareholders' reased from 169% to 173% at 31 December f the decline in the exchange rate and the fextainer's debt into rands. With Textainer ethod, this ratio declined from 64% in June ainer's liabilities are secured by its own 5 Trencor.

Tax queries

The enquiry by the South African Revenue Service ("SARS") into the tax treatment of the group's export partners' participation in the export of cargo containers (in respect of transactions entered into in prior years) continues. It is not possible to anticipate when it will be concluded. We remain confident that the supportive legal advice we have received will prevail should SARS seek to challenge the tax treatment.

As previously reported, a successful challenge by SARS, which we believe is unlikely, may result in the acceleration of the payment of a portion of the amounts attributable to third parties (i.e. our export partners) which are carried at their net present values, and which would otherwise be paid over periods of up to fourteen years.

Dividend

The board of directors has decided not to declare a dividend at this time because a large proportion of earnings (relating to the revaluation of the long-term receivables which made an exceptionally large contribution to income) will only be realised over a period of some years. Furthermore, in the present difficult times being experienced in the container industry, we believe it is in the group's interest to conserve cash and reduce borrowings.

MOBILE

Following the merger of Henred-Fruehauf's trailer division with the businesses of SA Truck Bodies Group, Mobile Acceptances and Transport Acceptances ceased writing new business and the collection of the debtors is now being carried out by Wesbank.

As Mobile's net income is almost entirely dependent upon the receipt of dividends from Trencor, the non-declaration of a dividend by Trencor at this stage has, in turn, caused the board of Mobile to not declare a dividend.

DIRECTORATE

Mr Gavan Ryan, who joined the boards of Trencor and Mobile on 8 November 1996, after Coronation Holdings Limited acquired a strategic shareholding in Mobile (which was subsequently distributed in specie to Coronation shareholders), resigned from those boards effective 6 March 2002.

ON BEHALF OF THE BOARDS

NI JOWELL CHAIRMAN TRENCOR LIMITED

C JOWELL CHAIRMAN MOBILE INDUSTRIES LIMITED

6 MARCH 2002

Registered Office: Transfer Secretaries:
1313 Main Tower Computershare Services Limited
Standard Bank Centre 1st Floor Edura, 41 Fox Street

Heerengracht Johannesburg 2001

Cape Town 8001 (PO Box 61051, Marshalltown 2107)

THESE RESULTS CAN BE VIEWED ON THE WEBSITES:

HTTP://WWW.TRENCOR.NET AND HTTP://WWW.MOBILE-INDUSTRIES.NET

тотіν-саре