

# INTERIM RESULTS FOR THE TWELVE MONTHS ENDED 30 JUNE 2001

The unaudited results for the twelve months ended 30 June 2001, and comparative figures, are as follows:

# ABRIDGED INCOME STATEMENTS

ABRIDGED INCOME STATEMENTS								
	TF 12 months ended 30 June 2001			OR		MOBILE		
	12 mor	iths ended 30 Ju	ne 2001	Year	ended 30 June 20	)00	12 months	Year
			Enterprise			Enterprise	ended	ended
R Million	Continuing	Discontinuing	as a whole	Continuing	Discontinuing	as a whole Audited	30 June 2001	30 June 2000 Audited
REVENUE (INCLUDING EXCHANGE GAINS)	1 963,6	71,9	2 035,5	1 676,3	103.6	1 779,9	37,1	39,7
INCOME/(LOSS) BEFORE ITEMS LISTED BELOW:	328.3	(10,3)	318,0	348,8	(78,4)	270,4	22,5	23,1
EXCHANGE GAINS INCLUDED IN REVENUE	573,0	(10,0)	573,0	346.0	-	346,0		20,1
LONG-TERM RECEIVABLE REVALUATION ADJUSTMENT	(198,0)		(198,0)	(50.8)		(350,0)	_	
EMPLOYEE RETRENCHMENT COSTS	(130,0)		(0,2)	(50,0)	(30,3)	(30,3)	_	
IMPAIRMENT OF FIXED ASSETS	_	(2,4)	(2,4)	_	(51,1)	(51,1)		
RECOVERY ON DISPOSAL/(WRITE DOWN) OF INVENTOR		12,6	12,6	_	(24,4)	(24,4)	_	
LEASES AND OTHER COMMITMENTS	_	(1,2)	(1,2)	_	(37,7)	(37,7)	_	
INCOME/(LOSS) FROM OPERATIONS	703.3	(1,5)	701,8	644,0	(521,1)	122,9	22,5	23,1
NET INTEREST EXPENSE	(280,6)		(280,6)	(240,7)	(321,1)	(240,7)	(18,6)	
NET INTEREST EXITENSE	422,7	(1,5)	421,2	403.3	(521,1)	(117,8)	3,9	3,0
ATTRIBUTABLE (LOSS)/INCOME OF ASSOCIATE	422,1	(1,3)	421,2	400,0	(321,1)	(117,0)	3,3	3,0
COMPANIES:								
FROM CONTINUING OPERATIONS	(22,4)	_	(22,4)	0,3	_	0,3	133,2	145,6
FROM DISCONTINUING OPERATIONS		_		_	_	_	(0,5)	(174,2)
INCOME/(LOSS) BEFORE TAXATION AND ABNORMAL							(-7-)	, , ,
ITEMS	400,3	(1,5)	398,8	403,6	(521,1)	(117,5)	136,6	(25,6)
ABNORMAL ITEMS (NOTE 2)	152,6	-	152,6	-	-	-	72,3	-
INCOME/(LOSS) BEFORE TAXATION	552,9	(1,5)	551,4	403,6	(521,1)	(117,5)	208,9	(25,6)
TAXATION	77,7	(0,5)	77,2	63,4	(153,3)	(89,9)	1,3	0,9
INCOME/(LOSS) AFTER TAXATION	475,2	(1,0)	474,2	340,2	(367,8)	(27,6)	207,6	(26,5)
OUTSIDE SHAREHOLDERS' INTEREST	41,4	-	41,4	33,2	-	33,2	0,7	0,6
NET INCOME/(LOSS) ATTRIBUTABLE TO SHAREHOLDERS	<b>433,8</b>	(1,0)	432,8	307,0	(367,8)	(60,8)	206,9	(27,1)
NUMBER OF SHARES IN ISSUE (MILLION)			152,8			152,8	897,8	897,8
UNDILUTED EARNINGS/(LOSS) PER SHARE (CENTS)			283,2			(39,8)	23,0	(3,0)
DILUTED EARNINGS/(LOSS) PER SHARE (CENTS)								
(NOTE 3)			244,6			(39,8)	19,9	(3,0)
UNDILUTED HEADLINE EARNINGS PER SHARE (CENTS)								
(NOTE 3)			183,0			165,0	15,0	13,5
DILUTED HEADLINE EARNINGS PER SHARE (CENTS) (NO	)TE 3)		160,1			145,0	12,6	11,8
PERIOD-END RATE OF EXCHANGE: SA RAND TO US DOL	LAR		8,07			6,78		

# NOTES TO THE ABRIDGED FINANCIAL STATEMENTS

These consolidated abridged interim financial statements are prepared in accordance with Generally Accepted Accounting Practice. The accounting policies used in the preparation of the interim financial statements are consistent with those used in the annual financial statements for the year ended 30 June 2000.

TRENCOR

MOBILE

		Inc	NUUN	MODILL		
		12 months ended 30 June 2001	Year ended 30 June 2000 Audited	12 months ended 30 June 2001	Year ended 30 June 2000 Audited	
2.	ABNORMAL ITEMS					
	PROFIT ON SALE OF INVESTMENTS					
	WACO INTERNATIONAL LTD	94,1	_	44,6	_	
	CENTRICITY INC	75,5	_	35,8		
	OTHER	0,5	_	0,2		
_	PREMIUM PAID ON THE ACQUISITION OF SHARES FROM OUTSIDE SHAREHOLDERS	(18,8)	_	(8,9)		
	PROFIT ON SALE OF PROPERTY	1,3	-	0,6	_	
		152,6	-	72,3	-	
3.	HEADLINE EARNINGS					
	EARNINGS/(LOSS)	432,8	(60,8)	206,9	(27,1)	
	DISCONTINUING OPERATIONS	1,0	367,8	0,5	174,1	
_	LOSSES INCURRED UP TO DATE OF DISCONTINUANCE	(1,6)	(54,9)	(0,8)	(26,0)	
_	ABNORMAL ITEMS	(152,6)	_	(72,3)		
	HEADLINE EARNINGS PER SHARE (CENTS)	279,6	252,1	134,3	121,0	
	NUMBER OF SHARES IN ISSUE (MILLION)	152,8	152,8	897,8	897,8	
	HEADLINE EARNINGS PER SHARE (CENTS)	183,0	165,0	15,0	13,5	
	The dilution arises as a result of any future conversion of convertible debentures. The directors are of the opinion that the debentures will not be converted in the foreseeable future and therefore no dilution is anticipated for the foreseeable future.					
4.	SEGMENTAL REPORTING					
	REVENUE:					
	TRAILERS	292,9	259,2			

# **ABRIDGED BALANCE SHEETS**

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Α	SSETS
N	ON-CURRENT ASSETS
PI	ROPERTY, PLANT AND EQUIPMENT
ΙN	IVESTMENTS
L(	ONG-TERM LOANS
N	ET INVESTMENT IN DIRECT FINANCE LEASES
L	ONG-TERM RECEIVABLES
C	URRENT ASSETS
T(	OTAL ASSETS
E	QUITY AND LIABILITIES
C	APITAL AND RESERVES
SI	HARE CAPITAL AND PREMIUM
RI	ESERVES
SI	HAREHOLDERS' EQUITY
ΙN	ITEREST OF OUTSIDE SHAREHOLDERS IN SUBSIDIA
T	OTAL SHAREHOLDERS' FUNDS
C	ONVERTIBLE DEBENTURES
0	THER NON-CURRENT LIABILITIES
IN	ITEREST-BEARING BORROWINGS
A	MOUNTS ATTRIBUTABLE TO THIRD PARTIES IN RES
<u>L</u> (	ONG-TERM RECEIVABLES
D	EFERRED TAXATION
_	URRENT LIABILITIES
-	OTAL FQUITY AND LIABILITIES
_	APITAL EXPENDITURE
÷	APITAL EXPENDITURE COMMITTED AND AUTHORIS
÷	IARKET VALUE OF LISTED INVESTMENTS
_	IRECTORS' VALUATION OF UNLISTED INVESTMENT
_	ATIO TO AGGREGATE OF TOTAL SHAREHOLDERS' F
	ONVERTIBLE DEBENTURES:
_ T(	OTAL LIABILITIES EXCLUDING CONVERTIBLE DEBEI
ΙΝ	ITEREST-BEARING DEBT EXCLUDING CONVERTIBLE

# ABRIDGED CASH FLOW STATEMEN

CASI	H GENERATED FROM/(UTILISED BY) OPERATIONS
INTE	REST RECEIVED
INTE	REST PAID
DIVID	DENDS RECEIVED
DIVIE	DENDS PAID
DIVIE	DENDS PAID TO OUTSIDE SHAREHOLDERS
TAXA	ATION PAID
NET	CASH (OUTLOW)/INFLOW FROM OPERATING ACT
CASI	H FLOWS FROM INVESTING ACTIVITIES
CASI	H FLOWS FROM FINANCING ACTIVITIES
	(DECREASE)/INCREASE IN CASH AND CASH EQU DRE EXCHANGE RATE CHANGES
	CASH AND CASH EQUIVALENTS AT THE BEGINNI PERIOD
	CTS OF EXCHANGE RATE CHANGES ON CASH AI VALENTS
NET	CASH AND CASH EQUIVALENTS AT THE END OF

# ABRIDGED STATEMENTS OF CHAN

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ETS	TREN	COR	MOBILE			
	<b>30 June 2001</b> 30		<b>30 June 2001</b> 30 June 2000			
		Audited		Audited		
	3 235,9	2 730,1	_	_		
	114,6	113,2	1 000,4	760,7		
	37,8	58,2	_	_		
ASES	30,8	8,5	-	-		
	2 417,6	2 196,0	97,5	110,4		
	5 836,7	5 106,0	1 097,9	871,1		
	835,7	842,7	88,0	98,8		
	6 672,4	5 948,7	1 185,9	969,9		
	164,5	164,5	66,5	66,5		
	1 700,3	1 194,3	820,1	578,5		
	1 864,8	1 358,8	886,6	645,0		
N SUBSIDIARIES	234,4	186,6	3,6	2,9		
	2 099,2	1 545,4	890,2	647,9		
	260,5	260,5	127,6	127,6		
		-				
	2 757,1	2 549,9	80,8	101,0		
TIES IN RESPECT OF						
	480,0	510,8	-	-		
	319,0	209,5	(0,8)	(0,8)		
	5 915,8	5 076,1	1 097,8	875,7		
	756,6	872,6	88,1	94,2		
	6 672,4	5 948,7	1 185,9	969,9		
	355,3	428,2	-	-		
AUTHORISED	37,0	57,1	-	-		
3	86,9	104,3	452,8	284,5		
IVESTMENTS	27,7	38,7	-	_		
OLDERS' FUNDS AND						
IBLE DEBENTURES (%)	182,8	229,4	16,6	25,0		
INVERTIBLE DEBENTURE	S (%) <b>133,3</b>	164.9	15,0	24,9		

# **ATEMENTS**

12 months ended O June 2001 3 37,9 10,8 (29,5)	Year ended 30 June 2000 Audited (24,3) 10,0 (30,1) 10,1
37,9 10,8	80 June 2000 Audited (24,3) 10,0 (30,1)
37,9 10,8	Audited (24,3) 10,0 (30,1)
10,8	(24,3) 10,0 (30,1)
10,8	10,0 (30,1)
	(30,1)
(29,5)	
-	10.1
	10,1
	(10,5)
-	-
(1,0)	(1,1)
18,2	(45,9)
12,8	-
(20,2)	45,1
10,8	(0,8)
(1,8)	(1,0)
-	-
9,0	(1,8)
	18,2 12,8 (20,2) 10,8 (1,8)

# F CHANGES IN SHAREHOLDERS' FUNDS TRENCOR

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MOBILE	TRENCOR			
<b>12 months</b> <b>ended</b> <b>30 June 2001</b> 30 June	s Year	12 months		
ended	<b>d</b> ended	ended		
<b>30 June 2001</b> 30 Jur	1 30 June 2000	30 June 2001		
	A . 121 1			

Year ended 30 June 2000 Audited

DEVICENTAL DEFUNITIVE			
REVENUE:			
TRAILERS	292,9	259,2	DALANOS AT THE DECIMARY OF THE DEDICE.
CONTAINER SALES AND FINANCING CONTINUING	776,4	690,6	BALANCE AT THE BEGINNING OF THE PERIOD
CONTAINER SALES AND FINANCING DISCONTINUING	71,9	103,6	MOVEMENTS IN DISTRIBUTABLE RESERVES
CONTAINER LEASING	866,1	683,9	NET INCOME/(LOSS) FOR THE PERIOD
OTHER	28,2	42,6	TRANSFER FROM NON-DISTRIBUTABLE RESER
	2 035,5	1 779,9	GOODWILL WRITTEN OFF
INCOME/(LOSS) FROM OPERATIONS:			MOVEMENTS IN NON-DISTRIBUTABLE RESERV
TRAILERS	(25,4)	(6,9)	
CONTAINER SALES AND FINANCING CONTINUING	473,5	430,1	CURRENCY TRANSLATION DIFFERENCES
CONTAINER SALES AND FINANCING DISCONTINUING	(1,5)	(521,1)	REVALUATION OF FIXED ASSETS
CONTAINER LEASING	317,5	249,8	REALISATION ON SALE OF PROPERTY
OTHER	(62,3)	(29,0)	RESERVES OF ASSOCIATE COMPANIES
	701,8	122,9	BALANCE AT THE END OF THE PERIOD

# **COMMENTS**

Holders of securities in Trencor and Mobile are reminded that the current financial period is for the eighteen months ending 31 December 2001. These interim reports cover the twelve months to 30 June 2001.

#### TRENCOR

Income before tax and non-trade items for the twelve months ended 30 June 2001 was R399 million (2000: loss R118 million) and undiluted headline earnings per share were 183,0 cents (2000: 165,0 cents). The further decline in the value of the rand against the US dollar resulted in a foreign exchange revaluation gain of R573 million, but also necessitated a currency translation adjustment to the existing dollar-based provision against the net value of the long-term receivables, increasing the net provision by R161 million. Management considered it prudent to increase the amount of this dollar-based provision by a further R37 million in view of current trading conditions in the global container leasing business; the aggregate increase in the net adjustment to the long-term receivables thus amounted to R198 million.

Textainer contributed R114 million to headline earnings (2000: R92 million). The financial results are based on an exchange rate of US1 = R8,07 at 30 June 2001 (2000: US1 = R6,78).

#### Trading

The decline in Textainer's fleet utilisation, which commenced in November 2000, continued through until June 2001. Since then the utilisation level stabilised but has not shown signs of improving. From the high-point of 85% in September 2000, utilisation has declined to just over 73%, but management believes that the company is well positioned to take full advantage when the container leasing market starts to improve. It is anticipated that the size of the container fleet under Textainer's management will reach the one million TEU (twenty foot equivalent units) level before the end of the current year.

The stainless steel tank container factory at Parow has continued to produce an outstanding product but due to current weak demand, volumes remain low. The future of this facility remains under constant review.

All of our other operations continued to experience difficult trading conditions during the period. There are no significant seasonal trading patterns in our businesses.

During June 2001, the company concluded a contract in terms of which its 40% shareholding in Centricity Inc was exchanged for 546 757 shares in Descartes Systems Group Inc (a Canadian corporation listed on NASDAQ and the Toronto Stock Exchanges) valued at US\$19,70 per share, the weighted average listed price over 20 days prior to the conclusion of the contract. This transaction

yielded a net gain of R76 million which has been included in non-trade items. Descartes shares are currently trading at about US\$7 per share, but the directors do not consider the diminution in value to be permanent.

In August 2001, the group concluded an agreement with MicroStar Logistics Inc to establish TrenStar Inc, which will be owned 66% by Trencor Solutions and the balance of 34% by MicroStar's shareholders. Based in Denver, Colorado, TrenStar will develop internationally the current activities of Trencor Solutions, which comprise the owning, management and leasing out of returnable packaging equipment and the provision of technology and software solutions in transportation logistics.

#### Finance

Textainer's 49,99% interest in Textainer Marine Containers Limited ("TMCL"), a joint venture financing entity with an overseas financial institution, formed for the purpose of purchasing containers that will be managed by Textainer, has been accounted for by Trencor on the proportionate consolidation method on a line-by-line basis. It is likely that from October 2001, Textainer's shareholding in TMCL will exceed 50%. In that event, Trencor will fully consolidate the results of TMCL. This will have an impact on the consolidated group gearing ratios as indicated below.

Virtually all of the capital expenditure of the group for the period under review was incurred in TMCL by Textainer in replenishing and expanding its container fleet; most of these additions were placed into long-term leases by Textainer.

The ratio of Trencor's consolidated interest-bearing debt to permanent capital, being the sum of total shareholders' funds and the convertible debentures, decreased to 133% (had TMCL been fully consolidated at 30 June 2001, this ratio would have been 144%) from 165% a year ago. With Textainer notionally equity accounted (its debt is without recourse to Trencor), this ratio was 37% compared to 62% at 30 June 2000.

# Tax queries

The enquiry by the South African Revenue Service ("SARS") into the tax treatment of the group's export partners' participation in the export of cargo containers (in respect of transactions entered into in prior years) continues. It is not possible to anticipate when it will be concluded. We remain confident that the supportive legal advice we have received will prevail should SARS seek to challenge the tax treatment.

As previously reported, a successful challenge by SARS, which we believe is unlikely, may result in the acceleration of the payment of a portion of the amounts attributable to third parties (i.e. our export partners) which are carried at their net present values, and which would otherwise be paid over periods of up to fourteen years

# Dividends

As previously repo under its South Afri

# MOBILE

Mobile Acceptances 2001. As Mobile Inc from Trencor, Mobil

# AUDITORS

KPMG Inc has beer the place of Arthur A Textainer and most Arthur Andersen ha groups locally. It be groups and, after di awarded to KPMG.

# STRATE

Holders of securitie scheduled to trans system of electronic effect from Monda commences on Mi Monday 10 Deceml good for delivery fr with the interim rep

ON BEHALF OF TH

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28 AUGUST 2001

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These results can b

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	ended 30 June 2001	ended 30 June 2000 Audited	ended 30 June 2001	ended 30 June 2000 Audited
NOD TO THE REPORT OF THE REPOR	1 358,8	1 418,3	645,0	671,5
ES	433,6	(64,4)	206,9	(28,8)
	432,8	(60,8)	206,9	(27,1)
ESERVES	0,8	-	-	-
	_	(3,6)	-	(1,7)
SERVES	72,4	4,9	34,7	2,3
	71,0	33,9	-	-
	_	(29,0)	-	_
	2,2		-	-
	(0,8)	-	34,7	2,3
	1 864,8	1 358,8	886,6	645,0

usly reported, Trencor will not declare dividends until the advances South African banking facilities have been repaid.

cceptances traded satisfactorily during the twelve months to 30 June Mobile Industries derives most of its income from dividends it receives cor, Mobile will not declare dividends unless and until Trencor does.

c has been appointed as auditors to all South African group entities in of Arthur Andersen & Co, effective 29 June 2001. KPMG are auditors to and most of our major overseas subsidiaries and associates, whilst idersen has been providing audit services to the Trencor and Mobile cally. It became necessary to appoint a single firm as auditors to the nd, after due consideration of all relevant factors, the appointment was o KPMG.

f securities in Trencor and Mobile are advised that the companies are I to transfer to the STRATE (Share Transactions Totally Electronic) electronic settlement on the JSE Securities Exchange South Africa with m Monday 12 November 2001. Trading for electronic settlement es on Monday 3 December 2001 with electronic settlement from IO December 2001. Consequently, paper certificates will no longer be delivery from 3 December 2001. Further information will be included nterim reports being posted to holders of securities.

# ALF OF THE BOARDS

LL

CHAIRMAN TRENCOR LIMITED
CHAIRMAN MOBILE INDUSTRIES LIMITED L

ST 2001

RED OFFICE: TRANSFER SECRETARIES:

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sults can be viewed on the new websites:

v.trencor.net and http://www.mobile-industries.net

