TRENCOR LIMITED REG NO 1955/002869/06

SHARE CODE: TRE TED2 ISIN: ZAE000007506 ZAE000007282



MOBILE INDUSTRIES LIMITED REG NO 1968/014997/06

SHARE CODE: ISIN:

 MOB
 ZAE000004602

 MBN
 ZAE000012274

 MOBD
 ZAE000004610

Abridged income statements

	TRENCOR			MOBILE			
			Audited			Audited	
			18 months			18 months	
	Unau	ıdited	ended	Unau	dited	ended	
	6 months er	ided 30 June	31 December	6 months en	ded 30 June	31 December	
R Million	2002	2001	2001	2002	2001	2001	
REVENUE (INCLUDING EXCHANGE DIFFERENCES) (NOTE 2)	267,9	911,0	4 436,1	11,0	17,8	49,5	
TRADING INCOME BEFORE ITEMS LISTED BELOW:	261,3	162,2	516,8	9,8	10,5	42,5	
EXCHANGE (LOSSES)/GAINS INCLUDED IN REVENUE	(663,8)	215,1	2 120,8	-	_		
NET LONG-TERM RECEIVABLE REVALUATION ADJUSTMENT	270,0	(102,0)	(1 075,2)	-	_		
(LOSS)/INCOME FROM OPERATIONS	(132,5)	275,3	1 562,4	9,8	10,5	42,5	
NET INTEREST EXPENSE — TEXTAINER	(117,1)	(71,2)	(286,8)	-	_	_	
- OTHER	(46,2)	(56,3)	(187,6)	(8,8)	(8,7)	(38,7)	
	(295,8)	147,8	1 088,0	1,0	1,8	3,8	
ATTRIBUTABLE INCOME/(LOSS) OF ASSOCIATE COMPANY	1,1	(9,6)	(15,5)	(103,2)	46,9	344,2	
(LOSS)/INCOME BEFORE ABNORMAL ITEMS	(294,7)	138,2	1 072,5	(102,2)	48,7	348,0	
ABNORMAL ITEMS (NOTE 3)	5,3	59,8	79,0	2,5	30,3	37,1	
(LOSS)/INCOME BEFORE TAXATION	(289,4)	198,0	1 151,5	(99,7)	79,0	385,1	
TAXATION	(99,4)	17,8	269,3	0,3	0,6	1,9	
(LOSS)/INCOME AFTER TAXATION	(190,0)	180,2	882,2	(100,0)	78,4	383,2	
OUTSIDE SHAREHOLDERS' INTEREST	22,6	17,2	77,2	0,2	0,3	0,6	
NET (LOSS)/INCOME ATTRIBUTABLE TO SHAREHOLDERS	(212,6)	163,0	805,0	(100,2)	78,1	382,6	
NUMBER OF SHARES IN ISSUE (MILLION)	152,8	152,8	152,8	897,8	879,8	897,8	
UNDILUTED (LOSS)/EARNINGS PER SHARE (CENTS)	(139,1)	106,6	526,7	(11,2)	8,9	42,6	
DILUTED EARNINGS PER SHARE (CENTS) (NOTE 4)	_	89,9	452,6	_	7,3	36,6	
UNDILUTED HEADLINE (LOSS)/EARNINGS PER SHARE (CENTS) (NOTE 4)	(141,2)	66,7	471,9	(11,3)	5,3	38,4	
DILUTED HEADLINE EARNINGS PER SHARE (CENTS) (NOTE 4)	-	56,2	406,5	_	4,1	33,0	
PERIOD-END RATE OF EXCHANGE: SA RAND TO US DOLLAR	10,36	8,07	12,06	_	_	_	

Notes to the abridged financial statements

1. These consolidated abridged interim financial statements are prepared in accordance with South African Statements of Generally Accepted Accounting Practice. The accounting policies used in the preparation of the interim financial statements are consistent with those used in the annual financial statements for the 18 months ended 31 December 2001.

			Audited			Audited
	18 months					18 months
	Unaudited ended 6 months ended 30 June 31 December		Unaudited		ended	
			6 months en	ded 30 June	31 December	
	2002	2001	2001	2002	2001	2001
2. REVENUE						
INVOICED SALES – GOODS AND SERVICES	180,4	248,7	756,8	-	-	_
LEASING INCOME	539,6	325,0	1 168,1	_	-	_
MANAGEMENT FEES	82,1	58,1	219,3	-	-	_
FINANCE INCOME	129,6	64,1	171,1	11,0	17,8	49,5
REALISED AND UNREALISED EXCHANGE DIFFERENCES	(663,8)	215,1	2 120,8	-	_	_
	267,9	911,0	4 436,1	11,0	17,8	49,5
3. ABNORMAL ITEMS						
PROFIT ON SALE OF INVESTMENTS	-	76,1	163,1	_	36,0	77,3
PROFIT ON SALE OF PROPERTY	-	1,3	1,2	_	0,6	0,6
PREMIUM PAID ON ACQUISITION OF SHARES FROM OUTSIDE SHAREHOLDERS	_	(13,4)	(13,4)	-	(6,3)	(11,2)
IMPAIRMENT OF GOODWILL	-	_	(10,3)	-	_	_
AMORTISATION OF GOODWILL	(2,0)	_	-	(1,0)	_	_
DISCONTINUED OPERATIONS	7,3	(4,2)	2,8	3,5	_	0,9
WRITE-OFF OF INVESTMENT	-	_	(0,5)	-	_	(0,2)
WRITE DOWN OF PROPERTIES TO OPEN MARKET VALUE	-	-	(8,6)	_	_	(4,1)
IMPAIRMENT OF PLANT	-	_	(17,5)	-	-	(8,3)
IMPAIRMENT OF INVESTMENT	-	_	(37,8)	_	-	(17,9)
	5,3	59,8	79,0	2,5	30,3	37,1

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INTERIM RESULTS

for the 6 months ended 30 June 2002

Note: Following a change in the financial year-ends from 30 June to 31 December, the comparative figures are for the 6 months ended 30 June 2001 and 18 months ended 31 December 2001.

Abridged balance sheets

	TRENCOR			MOBILE			
	Unaudited Audited Unau		udited	Audited			
	30 June 31 De		31 December	30	June	31 December	
	2002	2001	2001	2002	2001	2001	
ASSETS							
NON-CURRENT ASSETS							
PROPERTY, PLANT AND EQUIPMENT	6 297,0	3 190,0	6 112,6	-	_		
INTANGIBLE ASSETS AND GOODWILL	30,0	_	35,6	-	_		
INVESTMENTS	108,4	114,6	141,9	1 054,1	964,9	1 217,8	
LONG-TERM LOANS	31,6	37,8	29,5	-	_		
NET INVESTMENT IN DIRECT FINANCE LEASES	94,2	30,8	70,9	_	_		
PARTICIPATION IN EXPORT PARTNERSHIPS	-	_	_	6,7	7,9	7,0	
LONG-TERM RECEIVABLES	2 449,0	2 417,6	2 900,4	41,8	97,5	57,2	
	9 010,2	5 790,8	9 290,9	1 102,9	1 070,3	1 282,0	
CURRENT ASSETS (NOTE 6)	1 076,6	835,7	1 115,4	25,8	88,0	75,5	
TOTAL ASSETS	10 086,8	6 626,5	10 406,3	1 128,7	1 158,3	1 357,5	
EQUITY AND LIABILITIES							
CAPITAL AND RESERVES							
SHARE CAPITAL AND PREMIUM	164,5	164,5	164,5	66,5	66,5	66,5	
RESERVES	1 814,2	1 625,3	2 159,4	873,9	784,6	1 036,9	
SHAREHOLDERS' EQUITY	1 978,7	1 789,8	2 323,9	940,4	851,1	1 103,4	
INTEREST OF OUTSIDE SHAREHOLDERS IN SUBSIDIARIES	526,7	224,2	635,0	3,7	3,6	3,5	
TOTAL SHAREHOLDERS' FUNDS	2 505,4	2 014,0	2 958,9	944,1	854,7	1 106,9	
CONVERTIBLE DEBENTURES	260,5	260,5	260,5	127,6	127,6	127,6	
OTHER NON-CURRENT LIABILITIES							
INTEREST-BEARING BORROWINGS	5 206,2	2 757,1	4 763,9	26,1	80,8	51,9	
AMOUNTS ATTRIBUTABLE TO THIRD PARTIES IN RESPECT OF LONG-TERM RECEIVABLES	408,2	480,0	431,6	_	_	_	
DERIVATIVE INSTRUMENTS	131,0	39,3	130,9	_	_		
DEFERRED TAXATION	469,6	319,0	594,2	5,9	7,1	6,2	
	8 980,9	5 869,9	9 140,0	1 103,7	1 070,2	1 292,6	
CURRENT LIABILITIES (NOTE 7)	1 105,9	756,6	1 266,3	25,0	88,1	65,0	
TOTAL EQUITY AND LIABILITIES	10 086,8	6 626,5	10 406,3	1 128,7	1 158,3	1 357,6	
	·				·		
CAPITAL EXPENDITURE INCURRED	1 336,6	355,3	1 467,5	_	_	_	
CAPITAL EXPENDITURE COMMITTED AND AUTHORISED, BUT NOT YET INCURRED	56,1	37,0	7,8	_	_	_	
MARKET VALUE OF LISTED INVESTMENTS	17,2	86,9	49,1	752,3	452,8	881,8	
DIRECTORS' VALUATION OF UNLISTED INVESTMENTS	91,2	27,7	92,8	_	-	_	
RATIO TO AGGREGATE OF TOTAL SHAREHOLDERS' FUNDS AND CONVERTIBLE DEBENTUR							
TOTAL LIABILITIES EXCLUDING CONVERTIBLE DEBENTURES (%)	264,7	191,3	223,2	5,3	17,9	10,0	
INTEREST-BEARING DEBT EXCLUDING CONVERTIBLE DEBENTURES (%)	210,4	138,3	172,9	4,6	15,5	8,6	
		,			,		

Abridged cash flow statements

		TRENCOR			MOBILE			
			Audited			Audited		
			18 months			18 months		
	U	naudited	ended	Unaudited		ended		
	6 months	6 months ended 30 June 31 December		6 months end	6 months ended 30 June			
	2002	2001	2001	2002	2001	2001		
CASH GENERATED FROM OPERATIONS	338,6	107,6	656,1	57,8	6,8	119,1		
INTEREST RECEIVED	11,0	17,2	28,7	4,4	5,5	14,7		
INTEREST PAID	(173,8)	(144,7)	(502,8)	(8,8)	(14,4)	(38,7)		
DIVIDENDS RECEIVED	-	-	0,1	_	-	_		
DIVIDENDS PAID TO OUTSIDE SHAREHOLDERS	(20,9)	(23,6)	(23,4)	_	-	_		
TAXATION PAID	(1,6)	(7,2)	(24,6)	(5,7)	(0,1)	(0,7)		
NET CASH INFLOW/(OUTFLOW) FROM OPERATING ACTIVIT	IES 153,3	(50,7)	134,1	47,7	(2,2)	94,4		
CASH FLOWS FROM INVESTING ACTIVITIES	(1 346,8)	(80,2)	(1 216,4)	_	18,6	_		
CASH FLOWS FROM FINANCING ACTIVITIES	1 439,7	(110,3)	962,0	(56,5)	(10,1)	(83,9)		

808	07 54x10 ENG Trencor 23/8/02 3:42 pm Page	1 (1,2)		(, . ,	1		(0,0)
_	IMPAIRMENT OF INVESTMENT	-	_	(37,8)	_		(17,9)
		5,3	59,8	79,0	2,5	30,3	37,1
4.	HEADLINE (LOSS)/EARNINGS						
_	(LOSS)/EARNINGS	(212,6)	163,0	805,0	(100,2)	78,1	382,6
_	DISCONTINUING OPERATIONS	(5,1)	2,9	(2,0)	(2,4)	0,5	(0,9)
	LOSSES INCURRED UP TO DATE OF DISCONTINUANCE	-	_	(1,6)	_	(0,8)	(0,8)
_	ABNORMAL ITEMS (EXCLUDING DISCONTINUED OPERATIONS)	2,0	(64,0)	(76,3)	1,0	(30,5)	(36,1)
_	TAX ON ABNORMAL ITEMS	- (2.45 =)	-	(4,1)	-		
_	HEADLINE (LOSS)/EARNINGS	(215,7)	101,9	721,0	(101,6)	47,3	344,8
	NUMBER OF SHARES IN ISSUE (MILLION)	152,8	152,8	152,8	897,8	897,8	897,8
_	HEADLINE (LOSS)/EARNINGS PER SHARE (CENTS) The dilution arises as a result of any future conversion of convertible debentures. The directors are of the opinion that the debentures will not be converted in the foreseable future and therefore no dilution is anticipated for the foreseeable future. No dilutive effect has been presented in respect of the current period as this would be antidilutive. SEGMENTAL REPORTING		66,7	471,9	(11,3)	5,3	38,4
	REVENUE						
_	CONTAINER OPERATIONS – SALES AND FINANCE	(534,4)	278,0	2 279,7			
_	CONTAINER OPERATIONS — OWNING, LEASING-OUT AND MANAGEMENT	636,9	423,8	1 497,8			
_	CONTAINER OPERATIONS – MANUFACTURING	38,0	24,2	153,6			
_	SUPPLY CHAIN MANAGEMENT	124,9	13,9	59,5			
	TRAILERS	-	158,1	434,2			
	OTHER	2,5	13,0	11,3			
		267,9	911,0	4 436,1			
	OPERATING INCOME						
	CONTAINER OPERATIONS – SALES AND FINANCE	(270,3)	179,5	1 192,6			
_	CONTAINER OPERATIONS — OWNING, LEASING-OUT AND MANAGEMENT	188,6	139,7	553,4			
_	CONTAINER OPERATIONS — MANUFACTURING	(6,6)	(9,3)	14,2			
	SUPPLY CHAIN MANAGEMENT	(8,7)	(5,7)	(38,2)			
_	TRAILERS		(12,3)	(38,4)			
_	OTHER	(35,5)	(16,6)	(121,2)			
	CURDENT ACCETO	(132,5)	275,3	1 562,4			
_	CURRENT ASSETS INVENTORIES	89,5	109,9	93.9	_		
_	ACCOUNTS RECEIVABLE	650,1	549,3	714,1	22,0	65,4	58,2
	AMOUNT OWING BY AFFILIATED COMPANY	030,1	343,3	7 14,1	3,8	13,6	8,7
_	CASH AND CASH EQUIVALENTS	337,0	176,5	307,4	-	9,0	8,6
_	ONOTITIES OF OTT EQUIVALENTO	1 076,6	835,7	1 115,4	25,8	88.0	75,5
7.	CURRENT LIABILITIES	, .					,
	ACCOUNTS PAYABLE	384,1	303,8	359,2	0,5	13,5	4,5
	PROVISIONS	75,3	60,9	76,1	_	_	_
	TAXATION	10,6	2,6	9,0	1,3	3,0	6,7
	BANK OVERDRAFTS AND SHORT-TERM LOANS	2,9	134,3	179,4	0,1	_	_
	CURRENT PORTION OF INTEREST-BEARING BORROWINGS	610,9	255,0	623,5	23,1	71,6	53,8
	DEFERRED INCOME	22,1	_	19,1	-	_	_
_		1 105,9	756,6	1 266,3	25,0	88,1	65,0
BAL	Abridged statements of C	change	es in s	hareho 1 312,9	olders' fu	<i>inds</i> 761,4	645,0
	VEMENTS IN DISTRIBUTABLE RESERVES	(212,6)	163,0	805,8	(100,2)	78,1	382,6
	(LOSS)/INCOME FOR THE PERIOD	(212,6)	163,0	805,0	(100,2)	78,1	382,6
_	NSFER FROM NON-DISTRIBUTABLE RESERVES			0,8		_	
MO	VEMENTS IN NON-DISTRIBUTABLE RESERVES	(132,6)	24,5	205,2	(62,8)	11,6	75,8
CUF	RRENCY TRANSLATION DIFFERENCES	(94,6)	29,5	275,5	-	-	_
REV	ALUATION OF FIXED ASSETS			(1,7)	-	_	_
REA	LISATION ON SALE OF PROPERTY	_	2,2	2,2	_	-	_
UNF	RECOGNISED LOSS ON DERIVATIVE INSTRUMENTS (IN TEXTAINER)						
	CUMULATIVE EFFECT DUE TO CHANGE IN ACCOUNTING POLICY	_		(21,9)	_	_	_
	NET CHANGE IN UNRECOGNISED LOSS — CURRENT PERIOD	(13,0)	(7,2)	(48,1)	_	_	_
_	R VALUE ADJUSTMENT – INVESTMENT	(25,0)	-	-	_	_	_
_	ERVES OF ASSOCIATE COMPANIES	-	_	(0,8)	(62,8)	11,6	75,8
_	ANCE AT THE END OF THE PERIOD	1 078 7	1 780 8	2 222 0	040.4	851.1	1 103 /

1 978,7

BALANCE AT THE END OF THE PERIOD

1 789,8

2 323,9

851,1

940,4

1 103,4

280807 54x10 ENG Trencor 23/8/0		Page 1 (2,2)					
INET PASH INLFOM/(OUTLOM) LKOM OLEKATING ACTIVI	I IE9	103,3	(50,7)	134,1	41,1	(∠,∠)	94,4
CASH FLOWS FROM INVESTING ACTIVITIES		(1 346,8)	(80,2)	(1 216,4)	_	18,6	_
CASH FLOWS FROM FINANCING ACTIVITIES		1 439,7	(110,3)	962,0	(56,5)	(10,1)	(83,9)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVAL	ENTS BEFORE						
EXCHANGE RATE CHANGES		246,2	(241,2)	(120,3)	(8,8)	6,3	10,5
NET CASH AND CASH EQUIVALENTS AT THE BEGINNING C	F THE PERIOD	128,1	270,4	67,0	8,7	2,7	(1,8)
EFFECTS OF EXCHANGE RATE CHANGES ON CASH AND C	ASH EQUIVALENTS	(40,2)	13,0	181,4	_	-	_
NET CASH AND CASH EQUIVALENTS AT THE END OF THE	PERIOD	334,1	42,2	128,1	(0,1)	9,0	8,7

Comments

Holders of securities in Trencor and Mobile are reminded that the previous financial period was for the eighteen months ended 31 December 2001. These interim results are unaudited and cover the six months to 30 June 2002; the comparative figures are for the six months ended 30 June 2001 and eighteen months ended 31 December 2001, as applicable.

TRENCOR

Trading income for the six months ended 30 June 2002 increased by 61% to R261 million from R162 million for the same period last year. Due however to the strengthening of the Rand, the aggregate loss before tax for the six months under review was R289 million (30 June 2001: profit R198 million) and the undiluted headline loss per share was 141,2 cents (30 June 2001: headline earnings of 66,7 cents).

The main factor giving rise to the loss for the period was a net downward adjustment in the translation of the present value of the dollar denominated long-term receivables amounting to R394 million flowing from the appreciation of the rand during the period from US\$1 = R12,06 to R10,36. Portion of the exchange gains recognised last year in the translation of the net receivables have now been reversed, resulting in a loss of R664 million, while the rand equivalent of the net dollar denominated provision has been reduced by R270 million (the provision in dollars remains unchanged).

Trading
Textainer's fleet utilisation has been improving steadily from a low point of just under 71% in March and is currently over 80%. During the period under review Textainer incurred significant costs in repositioning empty containers into areas of demand, but the benefits of this will mainly be felt in the second half of the financial year. Textainer's contribution to earnings in the period under review amounted to R36 million compared to R49 million in the same period last year.

TrenStar Inc, Trencor's 61% owned US subsidiary which offers services and returnable packaging assets for the supply chain, made excellent progress during the review period. It achieved a breakthrough when it acquired, for some R1 billion, the entire beer keg fleet of Scottish Courage, a major UK brewer, through its 75% owned subsidiary, Brewers Logistics International Limited ("BLI"). TrenStar will now make available and manage the fleet of 1,9 million kegs under a 15-year container services agreement with Scottish Courage. Negotiations with a second large brewer to enter into a similar transaction in respect of another substantial fleet of kegs should be concluded soon. In both instances, the purchase of the kegs is 100% funded by UK banks. These transactions will not contribute materially to earnings in the current year. TrenStar also succeeded in securing new contracts with major companies in the food and automotive industries in the US.

Trencor Solutions, which is engaged in activities in South Africa similar to those of TrenStar, is approaching breakeven. It is anticipated that this trend will continue during the balance of the year.

The order intake for our stainless steel tank container manufacturing facility at Parow, near Cape Town, has improved and there appear to be signs of an improvement in trading conditions in this industry.

The trailer business, in which the group has a 40% interest, traded satisfactorily during the period under review and made a positive contribution to group earnings.

Finance

As reported on 10 May 2002, Trencor elected, in terms of the arrangements with its South African and foreign bankers, to procure a draw down under the US dollar denominated letter of credit provided by its two foreign banks and, from the proceeds, repaid its financial indebtedness to its South African banks in full. The combined effects of the changing value of the rand against the dollar and the current interest rate profiles in South Africa and the US respectively made it beneficial for Trencor to have these borrowings in US dollars.

An amount of US\$56 385 000 was drawn down under the facility on 9 May 2002. The amount drawn down is repayable in fourteen quarterly instalments of US\$4 027 500 each, which commenced on 20 July 2002 with the final instalment payable on 20 October 2005. The outstanding balance bears interest at LIBOR plus 1,825% per annum; the current effective rate payable on the loan is 3,68% per annum.

Pursuant to the acquisition of the beer keg fleet of Scottish Courage Limited by BLI, the financial statements of BLI have been consolidated into those of Trencor. As is the case with the borrowings of Textainer, all of the borrowings of BLI are ring-fenced and without recourse to Trencor, or to TrenStar.

The ratio of Trencor's consolidated interest-bearing debt to permanent capital, being the sum of total shareholders' funds and the convertible debentures, increased from 173% at 31 December 2001 to 210% at 30 June 2002. However, with Textainer and BLI notionally equity accounted (the debt of these companies is without recourse to Trencor), this ratio was 44,3% compared to 41,3% at 31 December 2001 and 37% at 30 June 2001.

Tax queries
The enquiry by the South African Revenue Service ("SARS") into the tax treatment of the group's export partners' participation in the export of cargo containers (in respect of transactions entered into in prior years) continues into its fourth year. It is not possible to anticipate when it will be concluded.

As previously reported, a successful challenge by SARS, which we believe is unlikely, may result in the acceleration of the payment of a portion of the amounts attributable to third parties (i.e. our export partners) which are carried at their net present values, and which would otherwise be paid over periods of up to thirteen years.

Dividend
The board of directors does not recommend the payment of an interim dividend.

MOBILE

Following the merger of Trencor's trailer division into a new entity, in which Trencor has a 40% interest, effective 1 December 2001, the Mobile Industries' subsidiaries, Mobile Acceptances and Transport Acceptances, ceased writing new business and are now just collecting the outstanding debtors book. As Mobile Industries derives virtually all of its income from dividends it receives from Trencor, Mobile will not declare dividends unless and until Trencor does.

ON BEHALF OF THE BOARDS

NI JOWELL C JOWELL CHAIRMAN TRENCOR LIMITED CHAIRMAN MOBILE INDUSTRIES LIMITED

22 AUGUST 2002

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THESE RESULTS ARE AVAILABLE ON THE WEBSITES: HTTP://WWW.TRENCOR.NET AND HTTP://WWW.MOBILE-INDUSTRIES.NET

