

60 years listed
85 years in business



1955
TRENCOR
Listed on JSE



Textainer
3 MILLION
CONTAINERS (TEU)

2007
Textainer
Listed on NYSE



TRENCOR

Integrated Annual Report 2014



60 years listed 85 years in business

A young
Joe Jowell
Trencor's founder

1930

A Buick car converted to a truck to start a transport service in Namaqualand

1929/30

A small town General Motors dealer

1955

The transport business listed on the JSE and became a national carrier

1955
TRENCOR
LIMITED

Joe Jowell
1905-1973

2013

Textainer:
3 million
containers (TEU)

2007

Textainer listed on the NYSE

1970's

Trailer manufacturing

1980's

Manufacturing
containers for export.
Container leasing

Textainer
3 MILLION
CONTAINERS (TEU)

2007
Textainer
LIMITED



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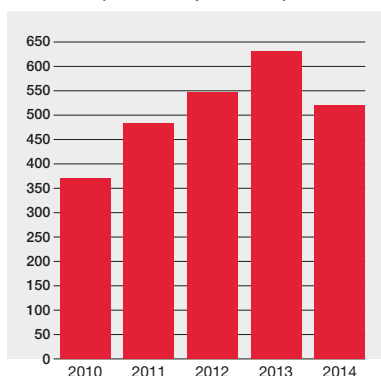
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Highlights

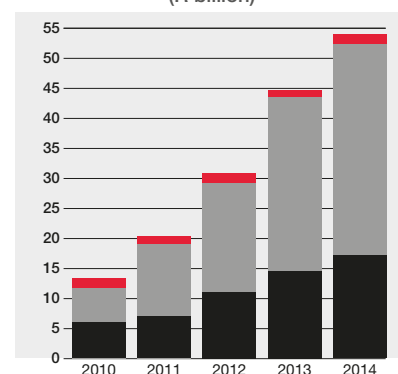
		2014	2013
Trading profit after net finance costs	Rm	2 021	2 038
	US\$m	188	211
Profit before tax	Rm	2 069	2 486
	US\$m	187	242
Headline earnings	Rm	968	1 404
	US\$m	86	134
Headline earnings per share	SA cents	547	793
	US cents	49	76
Adjusted headline earnings per share*	SA cents	519	631
	US cents	48	65
Dividends per share	SA cents	267	230
Net asset value per share	SA cents	5 234	4 469
	US cents	454	427
Ratio of interest-bearing borrowings to total equity	%	204	198

* Refer to note 25 of the financial statements.

Adjusted Headline Earnings
(SA cents per share)



Funding of Total Assets
(R billion)



■ Non-interest-bearing liabilities
■ Interest-bearing borrowings
■ Total equity



Directors and Committees

Directors

N I Jowell*	Chairman
J E Hoelter (USA)	
C Jowell*	
J E McQueen*	Financial
D M Nurek	Independent/Lead
E Oblowitz	Independent
R J A Sparks	Independent
H R van der Merwe*	
H Wessels	Independent
*Executive	

Executive committee

N I Jowell	Chairman
C Jowell	
J E McQueen	
H R van der Merwe	

Audit committee

E Oblowitz	Chairman
R J A Sparks	
H Wessels	

Remuneration committee

D M Nurek	Chairman
R J A Sparks	

Nomination committee

D M Nurek	Chairman
R J A Sparks	
H Wessels (appointed 18 February 2015)	

Risk committee

E Oblowitz	Chairman
J E Hoelter	
D M Nurek	
R J A Sparks	
H Wessels	

Governance committee

R J A Sparks	Chairman
D M Nurek	
H Wessels (appointed 18 February 2015)	

Social and ethics committee

D M Nurek	Chairman
C Jowell	
J E McQueen	

Brief résumés of the directors are presented on page 71.

Textainer Group Holdings Limited

P K Brewer (USA)	President and Chief Executive Officer
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Textainer Equipment Management Limited

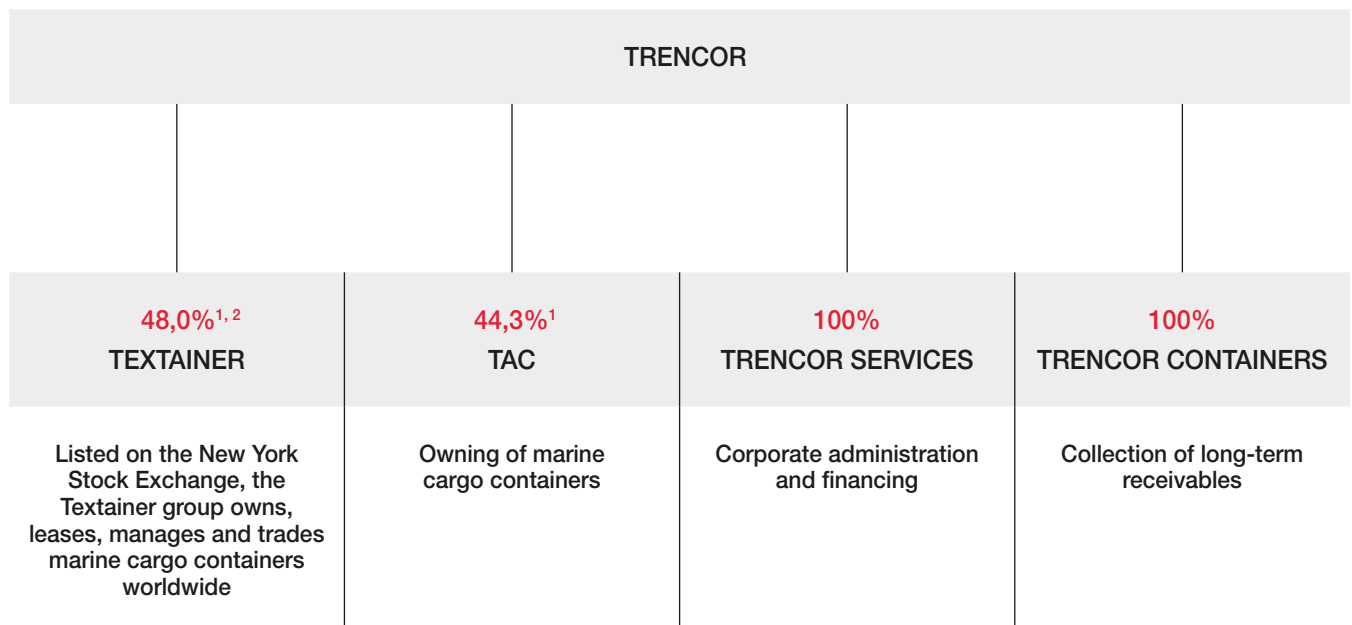
R D Pedersen (Denmark)	President and Chief Executive Officer
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Group Profile

Trencor Limited is an investment holding company listed on the JSE.

Its core interests are in operations that focus on the provision, management and integration of equipment and services to facilitate the movement of goods by customers. These operations have as their business the owning, leasing, managing and trading of marine cargo containers worldwide, and related financing activities. It is the aim of these operations to pursue growth and improvement in their existing businesses and to include in their activities similar businesses that have the potential to render acceptable returns.

Group Chart



¹ Indirect beneficiary interest through Halco Holdings Inc under the Halco Trust.

² Reduced to 47,9% subsequent to the year-end following the issue of restricted share units.



Five Year Review

	2014 Rm	2013 Rm	2012 Rm	2011 Rm	2010 Rm
Operating results					
Revenue	8 055	6 590	4 553	4 649	2 353
Profit before tax	2 069	2 486	1 834	1 745	1 091
Headline earnings attributable to shareholders	968	1 404	991	1 001	629
Statement of financial position summary					
Shareholders' equity	9 268	7 912	6 414	4 794	3 895
Non-controlling interests	7 953	6 647	4 628	2 188	2 056
Total equity	17 221	14 559	11 042	6 982	5 951
Interest-bearing borrowings	35 104	28 879	18 222	12 107	5 815
Funding of total net assets	52 325	43 438	29 264	19 089	11 766
Property, plant and equipment	44 911	36 505	24 798	15 600	9 604
Other non-current assets	3 290	3 027	2 183	1 989	1 752
Current assets	5 728	5 096	3 929	2 729	2 008
Total assets	53 929	44 628	30 910	20 318	13 364
Non-interest-bearing liabilities	1 604	1 190	1 646	1 229	1 598
Total net assets	52 325	43 438	29 264	19 089	11 766
Statistics					
Number of issued shares (million)	177	177	177	177	187
Equity book value per share (cents)	5 234	4 469	3 622	2 707	2 078
Headline earnings per share (cents)	547	793	560	559	336
Adjusted headline earnings per share (cents)	519	631	546	482	369
Ordinary dividends per share (cents)	267	230	215	175	140
Dividend cover based on adjusted headline earnings (times)	1,9	2,7	2,5	2,8	2,6
Liquidity (%)					
Ratio to total equity					
Total liabilities	213	207	180	191	125
Interest-bearing borrowings	204	198	165	173	98
Current ratio (times)	1,3	1,9	1,7	1,5	1,5
Profitability (%)					
Taxed profit to average total equity ¹	13	19	20	25	19
Taxed profit before interest to average total assets ²	6	6	9	12	10
Headline earnings attributable to shareholders to average shareholders' equity	11	20	18	23	16
Number of employees	187	183	187	190	193

¹ Profit after tax divided by average total shareholders equity.

² Profit after tax plus interest after tax divided by average total assets.



Chairman's Statement

The year 2015 marks two major milestones in the group's history – 60 years being listed on the JSE and 85 years since the business was started in Springbok.

Trencor's results for 2014 are quite satisfactory and again largely reflect the performance of Textainer – the container leasing business in which Trencor has a 48% beneficiary interest through Halco Holdings under the Halco Trust. Textainer operates worldwide and is listed on the New York Stock Exchange and headquartered in Bermuda.

Trading profit after net financing costs decreased by 1% from R2 038 million in 2013 to R2 021 million.

Headline earnings per share (including the effect of net realised and unrealised foreign exchange translation gains) were 546,6 cents (2013: 792,6 cents).

Adjusted headline earnings per share (which excludes the effect of net unrealised foreign exchange translation gains and in 2013 the gain arising from the modification of certain borrowing terms) were 519,4 cents (2013: 630,7 cents). Adjusted headline earnings per share in 2013 included 82,9 cents in respect of the value of the option held by Halco to acquire additional shares in TAC. Ignoring this once-off option gain in 2013, adjusted headline earnings per share decreased from 547,8 to 519,4 cents.

Net unrealised foreign exchange gains arising on translation of net dollar receivables and the related valuation adjustments, not included in adjusted headline earnings, were R67 million or 27,2 cents per share (2013: R159 million or 64,7 cents per share).

These various earnings are better reflected in tabular form:

	2014 Cents per share	2013 Cents per share
Basic earnings per share	542,0	785,7
Headline earnings per share ('HEPS')	546,6	792,6
Deduct:		
Once-off gain on modification of debt terms	–	97,2
Net unrealised foreign exchange translation gains	27,2	64,7
Adjusted HEPS (including the value of the TAC option held by Halco)	519,4	630,7
Deduct once-off gain on value of the TAC option	–	82,9
Adjusted HEPS (excluding the value of the TAC option)	519,4	547,8
Year-end rate of exchange: SA rand to US dollar	11,54	10,46
Average rate of exchange for the year: SA rand to US dollar	10,78	9,67

Based on the spot exchange rate of US\$1 = R11,54 and the price of Textainer's shares listed on the NYSE on 31 December 2014 (US\$34,32), the consolidated net asset value of Trencor at that date was as follows:

	R million	R per share
Net beneficiary interest in Textainer	10 803,8	61,01
Net beneficiary interest in TAC	466,3	2,63
Net interest in long-term receivables	564,7	3,19
Cash	1 785,3	10,08
Net liabilities	(113,3)	(0,64)
	13 506,8	76,27



TEXTAINER

The 48% beneficiary interest in Textainer remains core to Trencor and its future. I am again including as a direct quote the annual letter sent by the President and CEO of Textainer and myself as Chairman of the Textainer board to the shareholders of Textainer:

“To Our Shareholders:

2014 proved to be another solid year for Textainer. Our revenues grew 6.4% to a record level of \$563.1 million and net income attributable to our common shareholders grew 3.6% to \$189.4 million. Our fleet is now over 3.2 million TEU (twenty-foot equivalent units), a 6.3% increase, as a result of investing \$864 million in new and used containers during the year. We leased out over 500,000 TEU of new and used containers, continuing our track record as the industry’s most reliable supplier of dry freight containers. We provided our shareholders with a return on average equity of 16.5% which we believe is especially impressive given our relatively low leverage. While we see challenges ahead in 2015, we are well positioned. We have an excellent track record of delivering strong returns in volatile market conditions and a long history of profitable growth. We look forward to continuing this solid performance.

Year in Review

In many ways 2014 was better than we initially anticipated. We started the year with utilization at 93.6% and saw moderate lease-out activity during the first few months. A significant increase in demand occurred in the summer and continued into the early fall, which although somewhat of a surprise was reminiscent of the traditional second and third quarter peaks we had not seen since 2010. Fortunately, we were well positioned for this demand, having placed a large order for new containers in April before the trend was readily apparent. As this strong demand continued for several months, we capitalized by leasing out not only new containers but also the majority of our off-lease containers, allowing us to reduce our depot inventory by more than 60% to its lowest level in 2.5 years. At the same time as we were benefiting from this leasing demand, we were also selling older off-lease containers. We sold more than 120,000 in-fleet and trading containers, the highest quantity of containers we have ever sold in one year. The lease-out of so many depot and new containers coupled with the sale of so many older containers led utilization to increase 3.2 percentage points to 97.5% at year end. Utilization remains near that level today.

Manufacturers produced approximately 3.0 million TEU of dry freight containers in 2014, about 500,000 TEU more than in 2013. This level of production remains well below theoretical factory capacity of almost two times that amount. We estimate leasing companies purchased 55% of all new containers in 2014, compared to approximately 50% in 2013.

While utilization, capital investment and our financial results were all impressive in 2014, several headwinds that have been apparent in our industry for the last few years remain. New container prices continued to decline in 2014, from a high of about \$2,250 to \$1,900 by year end for 20 foot standard dry freight containers. This decline built on the decline in 2013 when container prices reached a high of about \$2,400 and led to continued pressure on rental rates and used container sale prices, which fell approximately 25% in 2013 and an additional 8% in 2014.

In addition to low new container prices, low interest rates and ample access to financing by container lessors have also contributed to the decline in container rental rates. Both the asset-backed debt and bank lending markets have been very favorable to leasing companies and the resulting increase in liquidity has intensified the competition among lessors for each lease-out opportunity. Fortunately, we have been aggressive and successful in capturing the benefit of lower interest rates. While we are pleased with our funding costs, we are surprised and concerned that the debt markets do not differentiate in terms of borrowing costs between Textainer, as the largest lessor with the most conservative financial structure, established global presence and operational expertise, and smaller, more leveraged lessors that may be less able to effectively manage and dispose of containers over their lifecycle.

Textainer purchased 449,000 TEU of new, purchase-leaseback and previously managed containers in 2014. We believe that among lessors we were the largest buyer of dry freight containers in 2014 and among the top investors in dry specialized and refrigerated containers. We invested \$864 million in containers, up 15% from 2013, 98% of which was invested in containers for our owned fleet. At year-end, our fleet totaled 3.2 million TEU. The percentage of our fleet which we own grew by 3.3 percentage points from the end of 2013 to 79% currently, the highest level in our history. Not only do we remain the only lessor with a fleet in excess of 3 million TEU, we believe our owned fleet, at over 2.5 million TEU, is as large as or larger than the total fleet of any of our competitors. Our size, operating efficiency and best-in-class operating costs provide a competitive advantage.

Our joint venture with Trifleet, one of the leading lessors of tank containers, continues to grow. As the tank market is smaller, more technical and involves different lessees than the dry freight or refrigerated container markets, we are pleased to have a strong established partner. We look forward to continuing to develop our relationship with Trifleet.

High utilization led to reduced storage and maintenance costs in 2014. Additionally, we realized \$7.9 million from the settlement of a claim with a bankrupt lessee, which reduced bad debt expense and increased lease rental income and gain on sale of containers, net. We also had a \$22.4 million discrete income tax benefit. Depreciation expense grew not only solely due to our larger fleet but also because new containers have generally been higher-priced than the older depreciated containers they replaced and because we continue investing in refrigerated containers which have higher depreciation than dry freight containers due to their shorter life and lower residual value as a percentage of the original container cost.

As previously noted, our 2014 net income attributable to common shareholders was \$189.4 million, a 3.6% increase over the prior year. If the settlement of the bankruptcy claim and income tax benefit noted above are excluded, net income attributable to common shareholders would have decreased 7.1% from 2013 to \$163.7 million due largely to declines in rental rates and gains from container sales. Fortunately, the increase in our fleet size, high utilization and lower interest rates served to offset much of these declines.

Liquidity

We continue to maintain a strong and flexible balance sheet. Our debt-to-equity ratio is 2.4:1, lower than our publicly listed peers. Our

financial results and relatively low leverage, have allowed us access to the capital markets when and as needed and at very competitive terms. Our financial strength enables us to remain the industry's most reliable supplier and to have the ability to take advantage of investment opportunities when they arise, such as the purchase of managed fleets or other acquisitions.

During 2014, we executed approximately \$2.4 billion in debt financings, including both raising new funds and amending and refinancing existing facilities. These financings allowed us to significantly lower our funding costs, add flexibility and liquidity, and optimize our capital structure. In 2013 we were able to lower our overall funding costs by about 100 basis points and in 2014 we further reduced funding costs by an additional 77 basis points. Our current average annual hedged interest rate is below 3%.

Dividends

We paid a total of \$1.88 per share in dividends in 2014. Our policy is to pay a dividend which is sustainable over the long term taking into account the appropriate mix between investing in our business and rewarding shareholders. We consider dividends to be an important part of the total return we provide. Since going public in 2007, we have maintained or increased our dividend every quarter.

Outlook

Our early read is that 2015 is expected to be similar to 2014. Prior to Chinese New Year, we faced very competitive market conditions. Many lessors had invested in new containers at the end of 2014 resulting in a high inventory of new containers. However, one of the great strengths of our business is that containers have a very short cycle from ordering to delivery, generally two to three months. Both shipping lines and lessors have historically exercised restraint in placing additional new orders when inventories are high or demand is limited. These factors have helped maintain the high level of utilization our industry generally enjoys.

New container prices continue at low levels, around \$1,900, for a 20 foot standard container. Prices could fall further due, in part, to container factory production capacity being significantly higher than current output levels and to falling steel costs. We do not foresee container prices increasing in the near term unless steel prices or demand rise unexpectedly. With global economic growth projected to be weak during 2015, a strong U.S. dollar and low oil prices, significant increases in interest rates or commodity prices do not appear likely in the near term. Competition for lease-outs should remain strong as we do not foresee a change in the high level of liquidity available to container lessors. As a result, we expect ongoing pressure on rental rates and used container prices.

Shipping lines are expected to continue to lease more than half of their new containers in 2015 as they recognize the value leasing provides in today's low rental rate environment. With trade growth estimates ranging from 4%-6%, there will be demand for containers. We will remain selective in the deals that we pursue, investing in and leasing out containers only when the projected returns meet our investment criteria. We also are focused on maintaining or growing our market share consistent with our reputation as the most reliable container lessor. While we only invest when the projected return is acceptable, we believe that over a medium term horizon containers purchased at today's lower prices will prove to be good investments should

container prices and/or interest rates increase and these containers re-price and are sold under stronger market conditions.

We remain well positioned, with 84% of our fleet subject to long-term and finance leases and only 8% of our leases expiring in 2015, largely in the second half of the year. We believe utilization will remain at or near its current level. We are conservatively levered and believe we have sufficient access to financing to pursue compelling investment opportunities that may arise. We have the largest fleet, at more than 3.2 million TEU, and the lowest operating costs in the industry. We believe that in 2015, like 2014, fleet growth, high utilization and low interest rates will help offset the decline in container rental rates and reduced gains from the sales of containers. We are well prepared to take advantage of our market leading position and market developments during 2015.

Without the support, trust and dedication of our shareholders, customers, suppliers and employees, we would not be the world's leading container leasing company. We would like to take this opportunity to thank all of you."

– End of Textainer letter.

CASH FLOW AND DIVIDEND

As noted in the Textainer letter above, the high levels of capital available for investment in containers and competitive structure of the industry have left the market in a more fluid state after some years of relative stability. In these conditions, Textainer continues to seek growth opportunities and to the extent that this may require raising fresh capital, we understand that Halco may wish to maintain its approximate shareholding in Textainer and, going forward, Halco's ongoing cash retention is likely to take into consideration this potential cash requirement.

The board declared a final dividend of 195 cents per share, bringing the total for the year to 267 cents, compared to 230 cents for 2013.

APPRECIATION

It is a pleasure to express my appreciation to all the people involved with Trencor and in particular the small group at the corporate office, who are responsible for our excellent administration.

And finally, our board of directors – we value the wide range of experience and expertise they bring to our business and the great responsibility they assume in the overall leadership in the conduct of our affairs. They are always assiduous in attending to our needs.



N I Jowell

29 April 2015



Review of Operations

Trencor's core interests are in operations ('the Operations') that focus on the provision, management and integration of equipment and services to facilitate the movement of goods by customers. The principal focus of the Operations is owning, leasing, managing and trading marine cargo containers worldwide, and related financing activities.

TEXTAINER

Textainer Group Holdings Limited ('Textainer') is, through its subsidiaries, primarily engaged in owning, leasing, managing and trading standard, special dry freight, tank and refrigerated marine cargo containers to global transportation companies. Textainer listed on the New York Stock Exchange (NYSE: TGH) in October 2007. At 31 December 2014, Trencor had a 48,0% (2013: 48,3%) beneficiary interest in the company through Halco Holdings Inc ('Halco'), wholly-owned by the Halco Trust. Net profit attributable to Textainer's shareholders in 2014 was US\$171,1 million (2013: US\$186,2 million) and the company paid dividends totalling US\$1,88 per share in 2014 compared to US\$1,85 per share in 2013.

Textainer has reported that 2014 was a solid year and, in many ways, better than it had initially anticipated. After moderate lease-out activity in early 2014, the company experienced a significant increase in demand in the second and third quarters. The company was well positioned for this demand and was able to capitalise by leasing out not only new containers but also the majority of its off-lease used containers, allowing it to reduce depot inventory by more than 60% to its lowest level in 2,5 years. Fleet utilisation, which was 93,8% at the start of the year averaged 96,1% in 2014 (2013: 94,9%). As at 13 March 2015, utilisation remained high at 97,5%.

During 2014 Textainer grew its owned and managed fleet to a total size of 3 233 364 TEU (twenty foot equivalent units) with the acquisition of 281 000 TEU of new standard dry-freight containers, 14 000 TEU of new refrigerated containers, 8 000 TEU of open top and flatrack containers and 146 000 TEU of used containers, for a total investment of US\$864 million to purchase 449 000 TEU. 98% of the total was for the company's owned fleet. This followed the acquisition of 33 000 TEU of new containers in the fourth quarter of 2013 for lease out in 2014.

Textainer executed US\$2,4 billion in debt financings during the year, including both raising new funds and amending and refinancing existing facilities. Funding costs were significantly lowered and the capital structure was further optimised. In 2013, Textainer managed to lower overall funding costs by about 100 basis points and in 2014, it was able to reduce funding costs by a further 77 basis points. Textainer's current annual hedged interest rate is below 3%.

Textainer remains the world's largest lessor of intermodal containers based on fleet size, with a total fleet of more than 2,1 million containers, representing more than 3,2 million TEU. The company leases containers to more than 400 shipping lines and other lessees, including each of the world's top 20 container lines, as measured by the total TEU capacity of their container vessels. The company has a long track record in the industry, operating since 1979, and has developed long-standing relationships with key industry participants. Its top twenty customers, as measured by revenues, have leased containers from the company for an average of 29 years. Textainer has provided an average of almost 257 000 TEU of new containers each year for the past five years and has also been one of the largest purchasers of new containers among container lessors over the same period. It is also one of the largest sellers of used containers among container lessors, having sold an average of more than 84 000 containers per year for the past five years to more than 1 400 customers. Textainer provides its services worldwide through an international network of 14 regional and area offices and 485 independent depots in 239 locations. Textainer's carefully designed specifications, in-house production quality control, depot selection and audit programme are all part of a system built to manage customers' costs and provide a high quality container service. Textainer's senior management has an average of 17 years' service with the company and has a long history in the container industry.

In addition to its own fleet, Textainer manages containers on behalf of 14 affiliated and unaffiliated owners, including TAC Limited ('TAC'), a container-owning company in which Trencor likewise has a 44,3% beneficiary interest. Management fees and sales commissions arising from these arrangements continue to make significant contributions to the company's operating results and also reduce volatility, even in cyclical downturns. Including finance leases, of the total fleet under management at 31 December 2014, Textainer itself owned 78,9%, up 3,3 % from 2013. 84% of the total on-hire lease fleet was on long-term and finance lease compared to approximately 67% a decade ago and 83,5% one year ago. As at 31 December 2014, long-term leases had an average remaining duration of 3,2 years, assuming no leases are renewed, and the average remaining term of the finance leases was 2,4 years.

Textainer's ratio of interest-bearing debt to total equity was 239% (2013: 233%) which is conservative by industry standards.

Further information regarding Textainer and its businesses can be viewed on its website at www.textainer.com.

Textainer: Salient information

	2014	2013	Change
Financial (US\$ million)			
Total revenue	683,2	626,9	+9,0%
Profit before tax	177,0	195,0	-9,2%
Net profit	171,1	186,2	-8,1%
Profit attributable to Halco ¹	82,3	90,2	-8,8%
Operational			
Average fleet utilisation ²	96,1%	94,9%	+1,2%
Fleet under management (TEU '000s)	3 233	3 040	+193
Owned	2 552	2 299	+253
Managed	681	741	-60
Analysis of fleet under management	3 233	3 040	+193
Standard dry freight containers	3 061	2 888	+173
Refrigerated containers	108	88	+20
Other specialised containers	64	64	-
Long-term lease fleet	75,1%	76,8%	-1,7%
Short-term lease fleet	13,7%	13,6%	+0,1%
Finance leases	8,9%	6,7%	+2,2%
Spot leases	2,3%	2,9%	-0,6%

¹ Halco's period-end effective interest declined from 48,3% in 2013 to 48,0% in 2014.

² Effective 1 January 2014, Textainer began reporting utilisation including containers on direct financing and sales-type leases; previously utilisation was reported only for containers under operating leases. Textainer believes that including these containers, which have become a more significant part of its business, provides a better indication of the total fleet and makes its calculation comparable with some of its public peers. Utilisation for 2013 has been revised to conform to the current presentation.

NET INVESTMENT IN LONG-TERM RECEIVABLES

The aggregate amount of outstanding long-term receivables, denominated in US dollars, at 31 December 2014 was US\$87 million (2013: US\$112 million). The discount rate applied in the valuation of the long-term receivables is unchanged from 2013 at 8,5% per annum and the net present value of these receivables, before fair value adjustments, totalled R1,0 billion (2013: R1,2 billion). An exchange rate of US\$1=R11,54 was used to translate dollar amounts into rand at 31 December 2014 (2013: US\$1=R10,46). In compliance with International Financial Reporting Standards, the resulting unrealised translation gain, amounting to R93 million at net present value (2013: R217 million) has been included in profit before tax.

A fair value adjustment is made to take account of the estimated timing of receipt and the possible non-collectability of the receivables, and the related effect on the portion attributable to third parties. The net fair value adjustment was increased by R10 million (2013: R9 million reduction). This reduced earnings by 4 cents per share (2013: 4 cents per share increase). The net fair value adjustment at 31 December 2014 was R275 million (2013: R249 million). Approximately 98% (2013: 98%) of the net adjustment relates to the estimated timing of receipt and is in the nature of deferred income and 2% (2013: 2%) relates to the possible non-collectability of receivables.

The decrease in the value of the rand against the US dollar resulted in an unrealised loss of R26 million (2013: R58 million) on translation of the dollar-denominated fair value adjustment against the receivables. At 31 December 2014, the net present value of long-term receivables after fair value adjustments amounted to R679 million (2013: R867 million).

The discount rate applied to reduce the rand amounts attributable to third parties to their net present values is unchanged from 2013 at 10% per annum.

TAC

TAC, a company that has been investing in and owning marine cargo containers since 1993, and its wholly-owned subsidiary Leased Assets Pool Company Limited ('LAPCO'), at 31 December 2014 owned 170 276 TEU (2013: 174 119 TEU) of dry freight containers of various types and 1 905 (2013: 2 073) stainless steel tank containers, which are managed by a number of equipment managers who lease these containers to shipping lines. Textainer continues to manage the largest portion of TAC's dry freight container fleet and Exsif Worldwide Inc manages most of TAC's stainless steel tank containers. 76% of the fleet measured on a TEU basis is on long-term lease (2013: 73%).

44,3% of the issued share capital of TAC is owned by Halco, a company incorporated in British Virgin Islands and wholly-owned by the Halco Trust. These shares were originally issued by way of a rights issue at zero cost. Halco has an option to acquire the 55,7% of the issued shares of TAC that it does not presently own for US\$4 million plus a holding cost; the option became exercisable with effect from 1 July 2013 and may be exercised by Halco at any time before 31 December 2015. In accordance with International Financial Reporting Standards, TAC has been



consolidated into Trencor, notwithstanding that Halco has not yet exercised the option; prior to July 2013, the results of TAC were equity accounted by Trencor. For the purposes of the consolidation of the results into Trencor, the fair values of the assets and liabilities of the company were determined as at 1 July 2013.

Amounts owing by TAC for containers acquired by it on extended credit terms in past years account for a major portion of the remaining long-term receivables (refer to note 9 on page 42). Trencor monitors the performance of TAC and its cash flow forecasts and uses these projections to assist in valuing the long-term receivables.

Utilisation declined from 94,5% at the end of 2012 to 88,8% at the end of 2013 before recovering to 93,5% towards the end of December 2014.

In November 2013, LAPCO refinanced its bank facility with its existing syndicate of banks. The new facility has three main improvements over the previous facility: a lower interest rate of LIBOR plus 235 basis points during the revolving period (previously LIBOR plus 300 basis points), the facility amount increased from US\$150 million to US\$170 million and a more favourable advance rate.

TAC reported that its profits declined in 2014 due inter alia to higher depreciation and administration costs (US\$4,6 million) and lower profits on the sale of older containers (US\$3,2 million) as a result of a sharp decline in average selling prices. TAC expects market conditions in 2015 to be similar to this year with the benefits of high utilisation being offset by challenging lease rates and disposal prices. Containers are a long-term investment

and TAC believes that it will continue to generate acceptable profits by using its access to competitive bank funding and its relationships with competent managers including Textainer.

During the year, the company committed to the purchase of 9 329 TEU of containers of varying types at a total cost of US\$18 million. 12 838 TEU of TAC's older containers were disposed of during the year (13 486 TEU in 2013).

TAC: Salient information

	2014	2013	Change
Financial (US\$ million)			
Total revenue	53	57	-7%
Trading profit after net finance cost	12	21	-43%
Net profit	9	21	-57%
Profit attributable to Halco	4	4	-
Operational			
Average fleet utilisation	88,8%	90,7%	-1,9%
Total fleet (TEU '000s)	172	176	-4
Long-term lease fleet	131	129	+2
Short-term lease fleet	41	47	-6

PROPERTY INTEREST

Trencor has a 15% interest in the companies that own and operate Grand Central Airport in Midrand, Gauteng, which continues to provide satisfactory returns. Our exposure to these investments is R3 million. These investments are regarded as non-core and will be disposed of when a suitable opportunity arises.

Corporate Governance

Trencor endorses the principles underlying the Code of Corporate Practices and Conduct in the King III Report on Corporate Governance ('the Code' or 'the King Report'). Ongoing enhancement of corporate governance principles is a global movement, supported by the board which, together with senior management, will continue to follow and adopt, as appropriate, existing and new principles which advance good practical corporate governance and add value to the company.

The 75 principles recommended by the King Report have been assessed and the disclosure on how each has been applied or an explanation why or to what extent they were not applied is contained in a register available on the company's website.

Save as may be indicated in that register and in this report, the board is not aware of any non-compliance with the Code during the year under review.

The salient features of corporate governance are set out below.

BOARD OF DIRECTORS

COMPOSITION

The names and brief résumés of the directors appear on page 71.

The board currently comprises nine directors, four of whom are executive and five non-executive of whom four qualify as independent non-executive directors in terms of the King Report. The directors have considerable experience and an excellent understanding of the businesses.

Board effectiveness reviews are undertaken on an annual basis and the board is satisfied with the results of this process.

Nominations for appointment to the board are formal and transparent and submitted by the nomination committee of the board to the full board for consideration.

CHAIRMAN/CEO

Trencor has an executive chairman and currently does not require a separate CEO, due to its small corporate office and the limited nature of its activities as an investment holding company.

The appointment of the chairman is reviewed on an annual basis. In view of the fact that the chairman is an executive, Mr D M Nurek is the appointed lead independent non-executive director.

The board is satisfied that no one individual director or block of directors has undue influence on decision-making.

PROFESSIONAL ADVICE

All directors have access to the company secretary and management and are entitled to obtain independent professional advice at the company's expense if required.

COMPANY SECRETARY

The company secretary is Trencor Services (Pty) Limited, a wholly-owned subsidiary of the company, which is mainly responsible for corporate administration of the company's corporate office functions. The board is of the opinion that, in view of the fact that the company secretary is a wholly-owned subsidiary, an arms-length relationship is not feasible. Based on the outcome of an annual assessment conducted by the executive committee, the board is satisfied that the specific individual employed by Trencor Services (Pty) Limited to carry out the duties of a secretary of a public company has the requisite competence, knowledge and experience to effectively perform the role as the gatekeeper of good governance.

MEETINGS

The board meets on a scheduled quarterly basis and at such other times as circumstances may require. During the year ended 31 December 2014, four meetings were held and these were attended by all directors in person or by telephone/video link.

Board papers are timeously issued to all directors prior to each meeting and contain relevant detail to inform members of the financial and trading position of the company and each of the operations. When appropriate, strategic matters and developments are also addressed.

The chairman meets with non-executive directors, either individually or collectively, on an ad-hoc basis to apprise them of any significant matters that may require their input and guidance. In addition, the independent non-executive directors may hold separate meetings as and when they deem it appropriate.

DIRECTORS' SERVICE CONTRACTS

None of the directors has a service agreement. All executive directors have an engagement letter which provides for a notice period of between one and three months to be given by either party.

In terms of the memorandum of incorporation, not less than one-third of the directors are required to retire by rotation at each annual general meeting of the company and may offer themselves for re-election. New directors appointed during the year are required to retire at the next annual general meeting, but may offer themselves for re-election.

**DIRECTORS' INTERESTS**

The number of shares held by the directors and their associates in the issued share capital of the company at 31 December 2014 and 2013 was as follows:

	Beneficial		
	Direct	Indirect	Total
J E Hoelter	-	-	-
C Jowell	159 831	5 262 929	5 422 760
N I Jowell	47 832	5 579 018	5 626 850
J E McQueen	49 649	102 133	151 782
D M Nurek	-	10 000	10 000
E Oblowitz	10 000	-	10 000
R J A Sparks	-	4 000	4 000
H R van der Merwe	-	-	-
H Wessels	-	27 859	27 859
	267 312	10 985 939	11 253 251

Subsequent to the financial year-end, Mr N I Jowell acquired an additional 86 200 Trencor shares for an aggregate consideration of R5 million.

The number of shares held by the directors and their associates in the issued common stock of Textainer Group Holdings Limited at 31 December 2014 and 2013 was as follows:

	Beneficial		
	Direct	Indirect	Total
2014			
J E Hoelter	-	1 006 693	1 006 693
C Jowell	4 047	-	4 047
N I Jowell	4 047	62 981	67 028
J E McQueen	4 047	-	4 047
D M Nurek	4 047	-	4 047
E Oblowitz	-	-	-
R J A Sparks	-	-	-
H R van der Merwe	694	-	694
H Wessels	-	-	-
	16 882	1 069 674	1 086 556
2013			
J E Hoelter	-	1 005 628	1 005 628
C Jowell	2 982	-	2 982
N I Jowell	2 982	62 981	65 963
J E McQueen	2 982	-	2 982
D M Nurek	2 982	-	2 982
E Oblowitz	-	-	-
R J A Sparks	-	-	-
H R van der Merwe	694	-	694
H Wessels	-	-	-
	12 622	1 068 609	1 081 231

There have been no other changes in the above interests between the financial year-end and the date of this report.

AUDIT COMMITTEE

The audit committee, appointed by shareholders at each annual general meeting, comprises three independent non-executive directors. The committee normally meets at least twice a year, prior to the finalisation of the group's interim and annual results, and at such other times as may be required. The committee is primarily responsible for assisting the board in carrying out its duties in regard to accounting policies, internal controls and audit, financial reporting, identification and monitoring of risk, and the relationship with the external auditors.

In addition to the committee members, the other members of the board and certain other group executives are normally invited to attend meetings of the committee. The external auditors attend all meetings and have direct and unrestricted access to the audit committee at all times. In addition, the committee chairman meets separately with the external auditors on an ad-hoc basis.

During the year, the committee met on two occasions. The meetings were attended by all members.

The audit committee is satisfied as to the expertise and experience of the financial director, and of the finance function as a whole, and that the external auditors are independent in the discharge of their duties. The use of the services of the external auditors for non-audit services requires prior approval by the committee chairman.

Textainer has its own audit committee comprising Textainer board members who are not executives of that entity. The external auditors of Textainer have direct and unrestricted access to its audit committee.

Where appropriate, the internal audit functions are primarily outsourced to suitably qualified independent external parties which are contracted on an ad-hoc basis in terms of specified terms of reference and to report to the executive committee and, if required, the audit committee.

REPORT BY CHAIRMAN OF THE AUDIT COMMITTEE**Membership**

The audit committee, comprising three independent non-executive directors, was appointed by shareholders at the previous annual general meeting and the board of directors appointed Mr E Oblowitz as chairman of the committee for the 2014 financial year.

Shareholders will be requested to vote on and approve the appointment of the members of the audit committee for the 2015 financial year at the forthcoming annual general meeting.

The committee's operation is guided by its detailed terms of reference that are informed by the Companies Act of South Africa and the King Report and approved by the board.

The committee met with the external auditors on two occasions. In addition, in my capacity as chairman, I met from time to time with the auditors with and without management being present.

Purpose

The primary purpose of the committee is:

- to assist the board in discharging its duties relating to the safeguarding of assets, the operation of adequate systems, control and reporting processes, and the preparation of accurate reporting and financial statements in compliance with the applicable legal requirements and accounting standards;
- to meet with the external auditors at least on an annual basis;
- to review the company and group annual financial statements and reports as well as reports from subsidiary companies; and
- to conduct reviews of the committee's work and terms of reference and make recommendations to the board to ensure that the committee operates at maximum effectiveness.

Execution of functions

The audit committee has executed its duties and responsibilities during the financial year in accordance with its terms of reference as they relate to the group's accounting, internal control and financial reporting practices.

During the year under review:

- In respect of the external auditor and the external audit, the committee amongst other matters:
 - nominated KPMG Inc to the shareholders for appointment as external auditor for the financial year ended 31 December 2014, and ensured that the appointment complied with all applicable legal and regulatory requirements for the appointment of an auditor. The committee confirms that the auditor and the designated auditor are accredited by the JSE;
 - approved the external audit engagement letter, the audit plan and the budgeted audit fees payable to the external auditor;
 - reviewed the audit, evaluated the effectiveness of the auditor and its independence and evaluated the external auditor's internal quality control procedures;
 - obtained an annual written statement from the auditor confirming that its independence was not impaired; and
 - determined the nature and extent of all non-audit services provided by the external auditor and pre-approved all non-audit services undertaken.
- In respect of the financial statements, the committee amongst other matters:
 - confirmed the going concern status as the basis of preparation of the interim and annual financial statements;
 - examined and reviewed the interim and annual financial statements, as well as all financial information disclosed to the public, prior to submission and approval by the board;

- ensured that the annual financial statements fairly present the financial position of the company and of the group as at the end of the financial year and the results of operations and cash flows for the financial year and considered the basis on which the company and the group were determined to be going concerns;
- considered accounting treatments, significant unusual transactions and accounting judgements;
- considered the appropriateness of the accounting policies adopted and changes thereto;
- reviewed the external auditor's audit report;
- considered any problems identified and reviewed any significant legal and tax matters that could have a material impact on the financial statements; and
- met separately with management and the external auditor.
- In respect of internal control, the committee amongst other matters:
 - received assurance that proper and adequate accounting records were maintained and that the systems safeguarded the assets against unauthorised use or disposal thereof; and
 - based on the above, formed the opinion that there were no material breakdowns in internal control, including financial controls, business risk management and maintaining effective material control systems.

Independence of external auditor

The audit committee is satisfied that KPMG Inc is independent of the group.

Annual financial statements

Having achieved its objectives, the committee recommended the audited annual financial statements for the year ended 31 December 2014 for approval by the board. The board subsequently approved the financial statements, which will be open for discussion at the forthcoming annual general meeting.

BOARD AND BOARD COMMITTEE TERMS OF REFERENCE

The board is ultimately accountable and responsible for the performance and affairs of the company. In essence, it provides strategic direction, monitors and evaluates operational performance and executive management, determines policies and processes to ensure effective risk management and internal controls, determines policies regarding communication and is responsible for ensuring an effective composition of the board.

COMMITTEES OF THE BOARD

Several committees of the board exist, each with specific terms of reference, to assist the board in discharging its responsibilities. The terms of reference are reviewed on an annual basis. The composition of these committees is reviewed on an ongoing basis. The names of the members of the committees appear on page 2.



NOMINATION COMMITTEE

The nomination committee comprises three independent non-executive directors and identifies and recommends to the board suitable competent candidates for appointment as directors.

The committee meets on an ad-hoc basis. During the year, the committee held one meeting which was attended by both then members. Mr H Wessels was appointed to the committee on 18 February 2015.

Directors' independence

The committee has conducted the necessary annual assessment and is satisfied as to the independence of each of the independent non-executive directors of the company and, in particular, those who have been in office for more than nine years, having regard to the requirements of the King Report and the provisions of the Companies Act of South Africa.

Succession planning

The nomination committee of the board is satisfied that suitable succession plans are in place.

EXECUTIVE COMMITTEE

The executive committee, comprising the four executive directors, met formally on a regular basis throughout the year and informally as and when required. During the year, ten formal monthly meetings were held which were attended by all members. The minutes of these meetings are distributed to non-executive directors after each meeting.

This committee has the authority of the board, which is subject to annual review, to take decisions on matters involving financial risk management and matters requiring immediate action (subject to the approval of the committee chairman or his nominee) and passing of enabling resolutions, which:

- do not have major policy implications for the group, or
- have been discussed with and the support obtained from a majority of board members, save that any dissenting director has the right to call a board meeting, or
- if requiring significant capital expenditure, are in the normal course of business.

REMUNERATION COMMITTEE

The remuneration committee reports directly to the board and comprises two independent non-executive directors. The committee's task is to review the compensation of executive and non-executive directors and senior management of the company. The chairman of the board is usually invited to attend meetings of the committee, but does not participate in any discussion relating to his own remuneration.

During the year, one committee meeting was held which was attended by both members.

The committee, in assessing base salaries and other forms of guaranteed remuneration, takes into account appropriate benchmarking including, where required, input from independent remuneration consultants.

Remuneration policies and practices

Trencor seeks to employ persons of superior ability who will adequately meet the needs of our stakeholders and believes remuneration should be at least commensurate with that of similarly qualified people in comparable positions in like industries and in similar geographic locations.

• Executive directors

Executive directors are paid a guaranteed amount on a cost to company basis, which includes salaries as well as medical aid and pension fund contributions.

They are also paid an annual incentive bonus based on the adjusted headline earnings that excludes, inter alia, the effect of any unrealised translation gains or losses on translation of the long-term receivables arising as a result of changes in the rand/US dollar exchange rate. Accordingly, the annual incentive bonus payments are directly correlated to the performance of the company.

Remuneration is pro-rated in respect of executives who are employed on a part-time basis.

• Members of management who are not executive directors

The company's policy in respect of these executives is that their guaranteed pay, determined on a cost to company basis, together with an incentive bonus paid should be attractive compared to levels paid in equivalent positions in other companies. The policy in respect of the incentive bonus is on the same terms as for executive directors.

• Non-executive directors

The remuneration committee recommends the fees payable to non-executive directors to the board for approval which, in turn, proposes such fees to shareholders for approval. These fees are also determined with reference to appropriate benchmarking against comparable companies.

Shareholders will be asked at the forthcoming annual general meeting to approve the proposed remuneration payable to non-executive directors in their capacity as such from 1 July 2015 until the next annual general meeting, which represents an increase of 7%.

The US-based non-executive director is paid in US dollars which takes into account time expended on travel. Other non-executives are compensated for special services to the group.

Directors' remuneration

The remuneration paid to the directors during the years ended 31 December 2014 and 2013 was as follows:

	Guaranteed remuneration R'000	Medical aid R'000	Contributions to		Share-based payments* R'000	Total remuneration R'000
			Retirement funds R'000	Incentive bonuses R'000		
2014						
Non-executive directors						
J E Hoelter	1 285	-	-	-	413	1 698
D M Nurek	1 011	-	-	-	413	1 424
E Oblowitz	331	-	-	-	-	331
R J A Sparks	330	-	-	-	-	330
H Wessels	271	-	-	-	-	271
	3 228	-	-	-	826	4 054
Executive directors						
C Jowell	1 329	20	-	1 042	413	2 804
N I Jowell	2 881	28	-	2 606	413	5 928
J E McQueen	3 022	39	254	593	413	4 321
H R van der Merwe	844	39	89	-	-	972
	8 076	126	343	4 241	1 239	14 025
Aggregate remuneration 2014	11 304	126	343	4 241	2 065	18 079
2013						
Non-executive directors						
J E Hoelter	1 124	-	-	-	333	1 457
D M Nurek	942	-	-	-	333	1 275
E Oblowitz	307	-	-	-	-	307
R J A Sparks	307	-	-	-	-	307
H Wessels	252	-	-	-	-	252
	2 932	-	-	-	666	3 598
Executive directors						
C Jowell	1 215	19	-	1 191	333	2 758
N I Jowell	2 646	24	-	2 947	333	5 950
J E McQueen	2 782	36	235	707	333	4 093
H R van der Merwe	781	37	82	-	-	900
	7 424	116	317	4 845	999	13 701
Aggregate remuneration 2013	10 356	116	317	4 845	1 665	17 299

* Award of shares in Textainer Group Holdings Limited for services rendered as directors of Textainer.

No fees are paid to executive directors for services as director.

The Trencor Share Option Plan

In terms of The Trencor Share Option Plan, options were previously granted to certain executive directors and employees. All of these options have been exercised and there are no options currently outstanding.

There is currently no intention to grant further options but the Plan is being maintained in its current dormant state in order that options may be granted in future should the need arise. Accordingly, no authority is sought from shareholders at this stage to place the unissued shares reserved for the Plan under the control of the directors and to authorise the directors to issue such shares.



GOVERNANCE COMMITTEE

The governance committee comprises three independent non-executive directors. The committee is responsible for making recommendations to the board in all matters relating to the development, evaluation and monitoring of the company's corporate governance processes, policies and principles; the development and implementation of and monitoring compliance with the company's Code of Conduct and making recommendations to the board on revisions thereto from time to time as appropriate.

During the year, one committee meeting was held, which was attended by both then members. Mr H Wessels was appointed to the committee on 18 February 2015.

Restriction on trading in shares

A formal policy prohibits directors, officers and employees from dealing in the company's shares from the end date of an interim reporting period until after the interim results have been published and similarly from the end date of the financial year until after the reviewed annual results have been published. Directors and employees are reminded of this policy prior to the commencement of any restricted period.

In addition, no dealing in the company's shares is permitted by any director, officer or employee whilst in possession of information which could affect the price of the company's shares and which is not in the public domain.

Directors of the company and of its major subsidiaries are required to obtain clearance from Trencor's chairman (and in the case of the chairman, or in the absence of the chairman, from the chairman of the audit or remuneration committee) prior to dealing in the company's shares, and to timeously disclose to the company full details of any transaction for notification to and publication by the JSE.

SOCIAL AND ETHICS COMMITTEE

Given the limited nature of the company's activities as an investment holding company, the activities of this committee are limited in nature.

The social and ethics committee comprises an independent non-executive director as chairman and two executive directors.

During the year, one committee meeting was held, which was attended by all members.

The main objective of the committee is to assist the board in monitoring the company's performance as a good and responsible corporate citizen by monitoring sustainable development practices.

The committee is responsible for developing and reviewing policies with regard to the commitment, governance and reporting of sustainable development performance and for making recommendations to the board in this regard.

Its role also includes the monitoring of any relevant legislation, other legal requirements or prevailing codes of best practice,

specifically with regard to matters relating to social and economic development, good corporate citizenship, the environment, health and public safety, consumer relationships, as well as labour and employment. Refer to the sustainability report on pages 20 to 22.

Code of ethics

The board, management and staff agreed a formal code of ethical conduct in 1998 which seeks to ensure high ethical standards. All directors and employees are expected to strive at all times to adhere to this code, and to enhance the reputation of the company. This code is signed by all directors, managers and employees on an annual basis.

Any transgression of this code is required to be brought to the attention of the board. There were no transgressions during the year under review.

RISK COMMITTEE

The risk committee comprises the members of the audit committee and Messrs J E Hoelter and D M Nurek. During the year, two committee meetings were held, which were attended by all members.

In addition to the committee members, the chairman of the board, the financial director and certain other group executives are invited to attend meetings of the committee.

Responsibility for managing risk lies ultimately with the board of directors. The risk committee and executive committee assist the board in discharging its responsibilities in this regard by identifying, monitoring and managing risk on an ongoing basis and within the authority conferred upon them by the board. The identification and mitigation of risk is a key responsibility of management and the executive committee.

The following significant risk exposures within the Operations and the possible impacts and the measures taken to mitigate such risks have been identified:

- **Exchange rate fluctuations**

The Operations are largely US dollar-based and, accordingly, changes in the R/US\$ exchange rate can and do significantly affect the translation of assets, liabilities, profits and losses into South African currency. The long-term export receivables are all denominated in US dollars. The board has resolved that these receivables should remain in US dollars and should not be hedged into any other currency, save that the executive committee is authorised to sell limited amounts due to be collected forward, into rand, if it believes that doing so would protect the rand receipts. Unrealised gains and losses arising on translation at reporting dates of the unhedged portion of the long-term receivables and related valuation adjustments are included in profit and loss and changes in the R/US\$ exchange rate may result in volatility in earnings when expressed in rand.

For the years ended 31 December 2014 and 2013, 28% and 32% respectively of Textainer's direct container expenses were paid in eighteen foreign currencies other than the US dollar. A decrease in the value of the US dollar against non-US currencies in which these expenses are incurred would translate into an increase in those expenses in US dollar terms, which would decrease net income of Textainer and the group.

- **Decrease in activity – effect on long-term receivable collections**

Declines in lease rates, utilisation and residual values of equipment in the container industry can adversely affect the cash flows of container owners and could impair the ability of these companies to meet their obligations to the group and its export partners under the long-term export contracts. Conversely, improved market conditions may enhance their ability to meet these obligations. Trencor's in-depth understanding of the industry and many of the main participants enables the company to monitor the activities of these entities and, where necessary, take whatever action may be required to protect the company's and the export partners' interests. Changes in market conditions in the industry require the company to make appropriate fair value adjustments from time to time to recognise the changes in the timing and possible non-receipt of instalments under these long-term export contracts.

- **Access to credit**

The past several years have been characterised by weak global economic conditions, inefficiencies and uncertainty in the credit markets, a low level of liquidity in many financial markets and extreme volatility in many equity markets. Although these conditions appear to be abating and global recoveries seem to be under way, it is not yet clear whether a sustainable recovery is currently taking place. Any deceleration or reversal of the relatively slow and modest global economic recoveries could heighten a number of material risks to Textainer's and TAC's businesses, results of operations, cash flows and financial condition, as well as their future prospects, including the following:

- Containerised cargo volume growth: A contraction or slowdown in containerised cargo volume growth or negative containerised cargo volume growth would likely create a surplus of containers, lower utilisation, higher direct costs, weaker shipping lines going out of business, pressure for lease concessions and lead to a reduction in the size of customers' container fleets. High utilisation of containers and fleet growth may not be sufficient to provide revenue and income growth if increased competition or other factors keep container lease rates low for prolonged periods.
- Credit availability and access to equity markets: Continued issues involving liquidity and capital adequacy affecting

lenders could affect the ability to fully access credit facilities or obtain additional debt and could affect the ability of lenders to meet their funding commitments. Further, high level of volatility in the equity markets may make it difficult for Textainer to access the equity markets for additional capital at attractive prices, if at all. If the company is unable to obtain credit or access the capital markets, its business could be negatively impacted. Additionally, in recent years there has been increased access to debt financing on favourable terms by Textainer and TAC and their competitors and this has led to greater competition for lease transactions and lower container lease rates.

- Credit availability to customers: It is believed that many customers are reliant on liquidity from global credit markets and, in some cases, require external financing to fund their operations. As a consequence, if these customers lack liquidity, it would likely negatively impact their ability to pay amounts due to Textainer and TAC.

Many of these and other factors affecting the container industry are inherently unpredictable and beyond the control of the Operations.

- **Lessee defaults may harm Textainer's and TAC's businesses, results of operations and financial condition by decreasing revenue and increasing storage, repositioning, collection and recovery expenses**

Textainer's and TAC's containers are leased to numerous container lessees. Lessees are required to pay rent and to indemnify the owners for damage to or loss of containers. Lessees may default in paying rent and performing other obligations under their leases. A delay or diminution in amounts received under the leases (including leases on managed containers), or a default in the performance of maintenance or other lessee obligations under the leases could adversely affect Textainer's or TAC's businesses, results of operations and financial condition and their ability to make payments on their debt.

When lessees default, Textainer or TAC may fail to recover all of their containers, and the containers that they do recover may be returned to locations where they will not be able to quickly re-lease or sell them on commercially acceptable terms. Historically these companies have recovered a very high percentage of their containers from defaulting lessees. However in 2013 there were defaults from several smaller lessees where recoveries did not track historical experience and significant losses were incurred. If a material amount of future recoveries from defaulting lessees continue to deviate from historical recovery experience, Textainer's or TAC's financial performance and cash flow could be severely adversely affected.



- **Interest rates**

Textainer and TAC have various borrowing facilities, all of which are denominated in US dollars and borrowings made under the facilities may be subject to variable interest rates. Textainer and TAC have firm policies that long-term lease business should be financed with fixed rate debt and master lease (short-term) business should be financed with variable rate debt. Interest on loans raised to purchase containers leased out under long-term leases (usually of five years' duration at fixed rates) is swapped into fixed interest rate contracts of a similar term, while loans raised to purchase containers for master lease are at variable rates. Textainer and TAC have entered into various interest rate swap and cap agreements to mitigate the exposure associated with variable rate debt. The swap agreements involve payments to counterparties at fixed rates in return for receipts based upon variable rates indexed to the London InterBank Offered Rate. There can be no assurance that these interest rate caps and swaps will be available in the future, or if available, will be on satisfactory terms. If Textainer and TAC are unable to obtain such interest rate caps and swaps or if a counterparty under the interest rate swap and cap agreements defaults, the exposure associated with the variable rate debt could increase. Neither Textainer nor TAC applies hedge accounting to the interest rate swaps, notwithstanding that such swaps may be economically effective; they account on the basis that the net result of the marked-to-market valuation of these instruments is flowed through profit or loss. This may result in volatility of earnings.

- **Credit risk concentration**

Textainer's customers are mainly international shipping lines which transport goods on international trade routes. Once containers are on-hire to a lessee, Textainer does not track their location. The domicile of the lessee is not indicative of where the lessee is transporting containers. The business risk for Textainer in its international operations lies with the creditworthiness of the lessees rather than the geographic location of the containers or the domicile of the lessees.

Textainer's five largest customers accounted for approximately 38,2% of its total owned and managed fleet's 2014 lease billings (2013: 38,0%). Lease billings from Textainer's 20 largest container lessees by lease billings represented 74,7% and 72,1% of total owned and managed fleet's container lease billings in 2014 and 2013 respectively.

A single lessee accounted for 10,6% of Textainer's owned lease billings for 2014 (2013: 10,5%). One single lessee accounted for 9,3% and 12,7% of Textainer's trade receivables as at 31 December 2014 and 2013 respectively.

A default by any of these major customers could have a material adverse impact on Textainer's business, results from operations and financial position.

- **Container ownership**

Ownership of containers entails greater risk than management of containers for container investors. In 2014, Textainer increased the percentage of containers in its fleet that it owns from 75,6% at the beginning of the year to 78,9% at the end of the year. The increased number of containers in Textainer's owned fleet increases its exposure to financing costs, financing risks, changes in per diem rates, re-leasing risk, changes in utilisation rates, lessee defaults, repositioning costs, storage expenses, impairment charges and changes in sales price upon disposition of containers. The number of containers in the owned fleet fluctuates over time as new containers are purchased, containers are sold into the secondary resale market, and other fleets are acquired. As part of its strategy, Textainer focuses on increasing the number of owned containers in its fleet and therefore ownership risk may be expected to increase correspondingly.

- **Decrease in container fleet utilisation**

A decline in utilisation, for example due to a reduction in world trade or in container traffic on particular routes or an oversupply of competitors' containers, could result in reduced revenue, increased storage expenses and thus lower profit. In order to reduce volatility in revenue and earnings of the containers in Textainer's on-hire fleet, 84,0% (2013: 83,5%) are on long-term lease and finance lease. Textainer has also developed a very active used-container trading operation and thus has an effective infrastructure to dispose of containers that have reached the end of their economic lives, on the best available terms. Textainer monitors containers due to come off lease and manages their disposal or re-lease.

- **Container off-hires in low demand locations**

A build-up of off-hire containers in low demand locations where they cannot easily be on-hired again could lead to decreased utilisation, reduced revenue, higher storage costs and the possibility of having to ship the equipment, at considerable cost, to positions where it can be leased out. To reduce this exposure, Textainer is increasingly placing containers into long-term leases and also negotiating more favourable lease terms that limit the number of containers that lessees may off-hire in low demand areas. It also regularly repositions containers from low to high demand locations.

- **New container prices**

Changes in the prices of new container equipment have an impact on lease rates. In general, declining new container prices lead to softening in rates, while increasing prices may result in upward pressure on lease rates. If a downturn in new container prices is sustained, the lease rates of older, off-lease containers would also be expected to decrease and the prices obtained for containers sold at the end of their useful life would

also be expected to decrease. If a reduction in the price of new containers is sustained such that the market lease rate or resale value for all containers is reduced, this trend could harm Textainer's or TAC's businesses, results of operations and financial condition, even if this sustained reduction in price would allow those companies to purchase new containers at a lower cost.

- **Value of containers**

The ultimate return from the ownership of a container will depend, in part, upon the residual value at the end of its economic life. The market value of a used container depends upon, among other things, its physical condition, supply and demand for containers of its type and remaining useful life in relation to the cost of a new container at the time of disposal and the location where it will be sold. A decline in residual values of containers can adversely affect returns from container ownership and cash flows.

Shareholders are informed, by means of press announcements and releases in South Africa and/or printed matter sent to such shareholders, of all relevant corporate matters and financial reporting as required in terms of prevailing legislation. Trencor also publishes a trading update in respect of the quarters ending March and September each year, in addition to the interim results and reviewed results announcements for the periods ending June and December respectively. In addition, such announcements are communicated via a broad range of channels in both the electronic and print media. The company maintains a corporate website (www.trencor.net) containing financial and other information, including interim, reviewed and annual results.

INFORMATION RESOURCES MANAGEMENT

Trencor, like other organisations, is reliant on information technology to effectively and efficiently conduct its business. The IT systems, policies and procedures are reviewed on an ongoing basis to ensure that effective internal controls are in place to manage risk and promote efficiencies, and as far as possible to comply with universally accepted standards and methods. Attention is continuously focused on maximising the benefits whilst minimising the risks associated with all aspects of the IT portfolio as they apply to business operations.

Security policies and procedures for employees and the use of technologies such as enterprise and personal firewalls, antivirus systems, intrusion monitoring and detection are applied, as well as frequent application of software security 'patches' issued by vendors as and when vulnerabilities are discovered.

Trencor corporate office has established procedures that when invoked enable a complete recovery of the IT network and business systems within specified time limits. Textainer and TAC have their own business continuity plans.

STAKEHOLDER COMMUNICATION

Members of the executive committee of the board meet on an ad-hoc basis with institutional investors, investment analysts, individuals and members of the financial media. Discussions at such meetings are restricted to matters that are in the public domain. No such discussions are permitted in a closed period.

Sustainability Report

Trencor is an investment holding company listed on the JSE. Its core interests are in the Operations as reflected in the review of operations on pages 8 to 10 of the integrated annual report.

Business strategies

The Operations will grow their businesses profitably by pursuing the following strategies:

- Textainer will gain further leverage off the position of being the largest intermodal container lessor based on fleet size and consistent container purchaser in the container leasing industry;
- Pursue attractive acquisitions in their chosen industry;
- Offer purchase and leaseback transactions;
- Renew expiring leases of in-fleet containers as far as possible;
- Grow container resales;
- Continue to focus on further increasing operating efficiency; and
- Ensure adequate access to appropriate sources of capital.

Origins and history

Trencor started business as a General Motors dealership. In 1930 Trencor's founders converted a Buick sedan to a small truck and started a road transport business which in due course became a leading nationwide carrier in South Africa. Since then, the company and the group have undergone a number of changes to adjust to changing circumstances.

In 1955 Trencor listed on the JSE. 1969/70 saw the branching out into road trailer manufacturing through the acquisition of Henred Trailer Manufacturing Company, which subsequently merged with Fruehauf South Africa to form Henred-Fruehauf Trailers.

1977 marked the beginning of manufacturing of dry freight marine cargo containers for the export market. This was later expanded to include the manufacture of folding flatrack containers and stainless steel tank containers. In 1979 Trencor commenced the sale of containers on long-term credit. The aggregate sales value of containers so exported from South Africa exceeded US\$1 billion.

With the advent of globalisation and the freeing up of the South African economy, the focus shifted to the current core interests described above. Today, Textainer, operating since 1979 and listed on the New York Stock Exchange since 2007, is the world's largest lessor of intermodal containers based on fleet size. Textainer leases containers to approximately 400 shipping lines and other lessees, sells containers to more than 1 400 customers and provides services worldwide via a network of regional and area offices, as well as 485 independent depots in 239 locations.

The year 2015 marks two major milestones in Trencor's history – 60 years of being listed on the JSE and 85 years since the business was started in Springbok.

Sustainability strategy of Operations

Trencor and the Operations recognise the interest of both internal and external stakeholders in their organisational and operational performance. Comprising socially responsible entities, the group embraces the goal of sustainable development.

The non-financial aspects of sustainability may ultimately have a financial impact on the Operations and thus cannot be ignored. Sustainability is therefore important in enhancing shareholder value, quite apart from fulfilling social responsibility.

The sustainability strategy focuses on target areas, specific objectives and key performance indicators for each functional area.

Managing sustainability

The Trencor board as a whole assumes responsibility for sustainable and socially responsible management through its own board committees and management and through feedback in respect of those Operations that are independently managed.

Sustainability risk areas

The main areas to be focused on to ensure long-term success and sustainability are shareholders, employees, customers, suppliers, regulatory issues, environment and community.

Measuring performance

Sustainability is measured with reference to the 'value add' and wealth created for the benefit of all stakeholders over the long-term, through the Operations.

Wealth created and distributed during the year ended 31 December 2014 was as follows:

	Rm
Wealth created:	
Total revenue	8 055
Less: costs of goods and services	(3 745)
	4 310
Wealth distributed:	
Employees' compensation	319
Government (direct taxes)	22
Shareholders (dividends)	1 038
Depreciation and amortisation	1 922
Net earnings retained	1 009
	4 310
	Cents per share
Shareholders	
Growth of shareholder wealth and returns	
Earnings	542
Dividends	267
Trencor share price at year-end	7 040

Employees

Trencor and the Operations have succession plans approved by their respective corporate governance and nomination committees, as well as by their boards.

The Operations promote an environment where employees have continuing opportunities for improving their professional skills and enhancing their personal growth through various training and development programmes. The Operations offer their employees assistance in continuing their education.

Details of the employee benefits provided by Trencor and Textainer respectively are provided in the notes to the financial statements.

The Operations aim to maintain open and productive work environments that are responsive to the needs and concerns of the employees. The Operations believe that communication is the key to building successful relationships. The aim is to foster an environment of mutual respect and confidence in which employees can develop their skills and talents.

The company is committed to a policy of non-discrimination. Employees with a disability or life-threatening illness will be allowed to continue working as long as they are able to meet the company's performance standards, and their work does not present a direct threat to their own health or safety, or that of others.

Remuneration

The company's remuneration practices and policies are described in the Corporate Governance section of the integrated annual report.

Employment equity

In South Africa, the workforce at 31 December 2014 comprised the employees of Trencor Services (Pty) Ltd at Trencor's corporate office consisting of 18 persons: four executive white male directors, four white males in senior management, one white disabled and one coloured male and one white female in junior management, two coloured and three white semi-skilled females and one unskilled coloured male and one unskilled African woman.

Customers

Through ongoing interaction with their customers the Operations believe they are able to provide an excellent product and service to their customers.

The customers of the Operations are mainly international shipping lines, but they also lease containers to freight forwarding companies and the US military.

Textainer leases containers to more than 400 shipping lines and other lessees, including each of the world's top 20 container lines, as measured by the total TEU capacity of their container vessels. Textainer has a long track record in the industry, operating since 1979, and has developed long-standing relationships with key industry participants. Its top twenty customers, as measured by revenues, have leased containers from it for an average of 29 years.

Global sales and customer service forces are responsible for developing and maintaining relationships with customers' senior management. Senior sales people in the Operations have considerable industry experience and the quality of their customer relationships and level of communication with their customers represent an important advantage.

Suppliers

Trencor acknowledges that to remain competitive and offer a comprehensive product range, goods and services need to be sourced globally by the Operations. This includes establishing business relations with suppliers and manufacturers in developing countries where production cannot always be monitored by the Operations. Textainer and TAC currently purchase almost all their containers in the Peoples Republic of China. The Operations will not tolerate any violation of human rights and basic social standards of which they may become aware. At the same time the Operations respect local laws, norms and culture provided these are not in conflict with fundamental ethical and human rights. Workplace standards of suppliers are monitored by the Operations, where possible, and corrective action proposed when deemed appropriate, although the ability to influence change is often limited.

Regulatory matters

Both Trencor and Textainer, as public listed companies, are subject to rules and regulations established and monitored by the regulatory bodies in the jurisdictions in which they are registered, listed and/or operate. Both companies are in compliance with these rules and regulations.

Proprietary information technology

Textainer has developed proprietary IT systems that allow for the monitoring of container status offering its customers a high level of service. The systems include internet based updates regarding container availability and booking status.



Environment

Textainer is subject to federal, state, local and foreign laws and regulations relating to the protection of the environment, including those governing the discharge of pollutants to air and water, the management of hazardous substances and wastes and the cleanup of contaminated sites.

In addition to environmental regulations affecting container movement, shipping, movement and spillage, environmental regulations also impact container production and operation, including regulations on the use of chemical refrigerants due to their ozone depleting and global warming effects.

Containers are made essentially of steel and timber and are re-usable for 10-13 years per container. This contrasts with break-bulk where packaging material is typically only used once resulting in much more depletion of natural resources such as timber, for crates and cardboard, and other packaging material. Furthermore, break-bulk results in the damage and deterioration of the environment because of the indiscriminate discarding of waste and packaging material. Huge volumes of world trade are involved and so the benefit to the environment and the preservation of natural resources resulting from the use of containers is immense.

It is accepted that the use of shipping containers has promoted world trade because of the efficiency and effective logistics of their deployment as opposed to break-bulk. Textainer, as the world's largest lessor of shipping containers, believes that it makes a major contribution to the growth in world trade.

The factors mentioned above not only benefit the world community but because of their extensive benefits to the Operations' customers and their customers, in turn, all the way down the supply chain and the logistic framework, the company and its shareholders are strengthened and sustainability enhanced.

Community

During the year under review, monetary assistance was granted to the Community Chest Western Cape, an organisation which provides assistance to various community and welfare organisations, which the group has supported since 1974. Financial support was also provided to The Red Cross War Memorial Children's Hospital, a highly specialised children's health care facility in the Western Cape well known for its excellence in child care and treatment on the African continent. Other organisations supported were St. Luke's Hospice, National Sea Rescue Institute, MaAfrika Tikkun, Foodbank, WWF South Africa, Make a Difference Foundation, Business Against Crime, SPCA, BirdLife South Africa, Cape Philharmonic Orchestra, SA Institute for Race Relations and Businesswomen's Association of South Africa. In addition, donations were made to the University of the Western Cape, Stellenbosch University, University of Cape Town and the Cape Peninsula University of Technology.

External assurance

No external assurance has been sought on any of the elements of this report. The board confirms, to the best of its knowledge and belief, the accuracy and integrity of the information provided in this report. The company anticipates providing independent assurance of the material aspects of this report in the future.

Annual Financial Statements

Trencor Limited and Subsidiaries

Audit committee report

The audit committee has fulfilled all of its functions in terms of the Companies Act of South Africa, as described in the corporate governance report on pages 12 and 13.

Directors' responsibility statement

The directors are responsible for the preparation and fair presentation of the consolidated and separate annual financial statements of Trencor Limited, comprising the statements of financial position at 31 December 2014, and the statements of comprehensive income, changes in equity and cash flows for the year then ended, and the notes to the financial statements, which include a summary of significant accounting policies and other explanatory notes, in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa, and the directors' report.

The directors are also responsible for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and for maintaining adequate accounting records and an effective system of risk management as well as the preparation of the supplementary schedules included in these financial statements.

The directors have made an assessment of the ability of the company and its subsidiaries to continue as going concerns and have no reason to believe that these businesses will not be going concerns in the year ahead.

The auditor is responsible for reporting on whether the consolidated and separate annual financial statements are fairly presented in accordance with the applicable financial reporting framework.

Preparation of financial statements

These financial statements have been prepared by management under the supervision of the financial director.

Approval of the consolidated and separate annual financial statements

The consolidated and separate annual financial statements of Trencor Limited, as identified in the first paragraph of the directors' responsibility statement, which have been approved by the board of directors, are attached:

Page

24	Directors' report
27	Statements of financial position
28	Statements of comprehensive income
29	Statements of changes in equity
30	Statements of cash flows
31	Notes to the financial statements

Signed on behalf of the board



N I Jowell
Chairman



E Oblowitz
Director and chairman
of the audit committee

Cape Town
29 April 2015

Declaration by the Company Secretary

It is hereby certified that for the year ended 31 December 2014, the company has lodged with the Companies and Intellectual Property Commission all returns as are required by a public company in terms of the Companies Act of South Africa and that such returns appear to be true, correct and up to date.



Trencor Services (Pty) Limited
Secretaries

Per **G W Norval**
Company Secretary

Cape Town
29 April 2015

Directors' Report

General review

The nature of the company's interests is described on page 3. The financial results are reflected in the financial statements on pages 27 to 69.

The profit attributable to equity holders of the company from the various classes of businesses was as follows:

	2014 Rm	2013 Rm
Container operations		
Container finance	9	23
Textainer/TAC	932	1 113
Exchange translation gains	52	121
Net long-term receivable adjustment	(7)	6
Interest and other corporate items	(26)	128
	960	1 391

Directors and secretary

The names of the directors appear on page 2 and that of the secretary on page 80.

In terms of the memorandum of incorporation Messrs J E Hoelter, C Jowell and D M Nurek retire by rotation at the forthcoming annual general meeting but, being eligible, offer themselves for re-election.

Brief résumés of the directors are presented on page 71.

Directors' interests

The aggregate of the direct and indirect beneficial interests of the directors in the issued shares of the company at 31 December 2014 was 6,4% (2013: 6,4%).

The direct and indirect beneficial interests of each director who held in excess of 1% of the issued shares at 31 December 2014 and 2013 were as follows:

	2014 %	2013 %
C Jowell	3,1	3,1
N I Jowell	3,2	3,2

Subsequent to the financial year-end, Mr N I Jowell acquired an additional 86 200 shares for an aggregate consideration of R5 million, thereby increasing his indirect beneficial interest by 0,05%.

There have been no other changes in these interests between the financial year-end and the date of this report.

Cash dividends

	Payment number	Record date	Payment date	Cents per share (gross)	Total Rm
2013					
Special*	95	26/04/13	29/04/13	360	637
Interim	96	13/09/13	16/09/13	72	128
Final	97	28/03/14	31/03/14	158	279
2014					
Interim	98	12/09/14	15/09/14	72	128
Final	99	27/03/15	30/03/15	195	345

* On 19 September 2012, Halco Holdings Inc ('Halco') sold 2,5 million shares in Textainer, realising net proceeds of approximately US\$75 million. Subsequent to the end of the 2012 financial year, Halco declared and paid a dividend of US\$95 million, the proceeds of which were distributed by the trustee of the Halco Trust to Trencor. On 25 March 2013, the board of Trencor declared a special gross cash dividend.

The Trencor Share Option Plan

In terms of The Trencor Share Option Plan, options were previously granted to certain executive directors and employees amounting in aggregate to 6 740 000 shares (2013: 6 740 000 shares) in the unissued share capital of the company. The maximum number of shares available for utilisation under the Plan was 8 884 209 (2013: 8 884 209). All of the options have been exercised and there are no options currently outstanding.

There is currently no intention to grant further options but the Plan is being maintained in its current dormant state in order that options may be granted in future should the need arise. Accordingly, no authority is sought from shareholders at this stage to place the unissued shares reserved for the Plan under the control of the directors and to authorise the directors to issue such shares.

Interest in significant subsidiaries

	Currency	Share capital and premium	Effective interest		Shares at cost		Amount owing to company	
			2014 %	2013 %	2014 Rm	2013 Rm	2014 Rm	2013 Rm
Indirect beneficiary:								
Textainer Group Holdings Ltd ¹ (Incorporated in Bermuda) Owning, leasing, managing and trading of marine cargo containers	US\$m	369	48,0 ²	48,3	-	-	-	-
TAC Ltd ¹ (Incorporated in Bermuda) Owning of marine cargo containers	US\$000	69	44,3	44,3	-	-	-	-
Halco Holdings Inc ¹ (Incorporated in the British Virgin Islands) Shareholder in Textainer and TAC	US\$	500	100	100	-	-	-	-
Indirect:								
Leasecon International Inc (Incorporated in the British Virgin Islands) Container financing	US\$	500	100	100	-	-	-	-
Direct:								
Trencor Container Holdings (Pty) Ltd (Incorporated in the Republic of South Africa) Collection of long-term receivables	Rm	4	100	100	51	51	-	-
Trencor Services (Pty) Ltd (Incorporated in the Republic of South Africa) Corporate administration and financing	Rm	1 012	100	100	1 017	1 017	(768)	(672)
					1 068	1 068	(768)	(672)
Aggregate of all other subsidiaries					353	353	-	-
					1 421	1 421	(768)	(672)
Less impairment loss					(351)	(351)	-	-
					1 070	1 070	(768)	(672)

¹ 48,0% of the issued shares of Textainer and 44,3% of the shares in TAC at 31 December 2014 were owned by Halco Holdings Inc ('Halco'). Halco is wholly-owned by the Halco Trust, a trust resident in Liechtenstein. Trencor and certain of its wholly-owned South African subsidiaries are the nominated sole beneficiaries of the Halco Trust. The protectors of the Halco Trust are Messrs C Jowell, N I Jowell, J E McQueen, D M Nurek and E Oblowitz.

² Reduced to 47,9% subsequent to the year-end following the issue of restricted share units.

A complete list of subsidiary companies is available on request. The interest of the company in their aggregate profits and losses after tax is as follows:

	2014 Rm	2013 Rm
Profits	978	1 403
Losses	(3)	(3)
	975	1 400

Special resolutions

At the annual general meeting held on 10 June 2014, shareholders passed special resolutions to approve the following:

- the provision of financial assistance, as contemplated in section 45 of the Companies Act, by the company to related or inter-related companies and others;
- the non-executive directors' remuneration, in their capacities as directors of the company, from 1 July 2013 until the next annual general meeting of the company; and

- general authority granted to the company for the acquisition by the company or any of its subsidiaries of shares issued by the company. This authority is valid until the earlier of the next annual general meeting or the variation or revocation of such general authority by special resolution by any subsequent general meeting of the company, provided that it shall not extend beyond fifteen months from the date of passing of the resolution.

Special resolutions of subsidiaries

During the period under review, no special resolutions were passed by the company's South African subsidiaries and no shareholder resolutions of material interest were passed by the company's non-South African subsidiaries.

Analysis of shareholders

An analysis of shareholders and of holders who held 5% or more of the issued shares at 24 December 2014 is presented on page 70.

Independent Auditor's Report

to the shareholders of Trencor Limited

Report on the financial statements

We have audited the consolidated and separate financial statements of Trencor Limited, which comprise the statements of financial position at 31 December 2014, and the statements of profits or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and the notes to the financial statements which include a summary of significant accounting policies and other explanatory notes, as set out on pages 27 to 69.

Directors' responsibility for the financial statements

The company's directors are responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, these financial statements present fairly, in all material respects, the consolidated and separate financial position of Trencor Limited at 31 December 2014 and its consolidated and separate financial performance and consolidated and separate cash flows for the year then ended in accordance with International Financial Reporting Standards and the requirements of the Companies Act of South Africa.

Other reports required by the Companies Act

As part of our audit of the financial statements for the year ended 31 December 2014, we have read the directors' report, the report by the chairman of the audit committee and the declaration by the company secretary for the purpose of identifying whether there are material inconsistencies between these reports and the audited financial statements. These reports are the responsibility of the respective preparers. Based on reading these reports we have not identified material inconsistencies between these reports and the audited financial statements. However, we have not audited these reports and accordingly do not express an opinion on these reports.

KPMG Inc
Registered Auditor



Per G M Pickering
Chartered Accountant (SA)
Registered Auditor
Director
29 April 2015

MSC House
1 Mediterranean Street
Foreshore
Cape Town 8001

Statements of Financial Position

at 31 December 2014

	Notes	Group		Company	
		2014 Rm	2013 Rm	2014 Rm	2013 Rm
Assets					
Property, plant and equipment	4	44 911	36 505	-	-
Intangible assets	5	288	305	-	-
Investment in equity accounted investee	6	92	57	-	-
Other investments	7	66	66	-	-
Investment in subsidiaries	8	-	-	1 070	1 070
Long-term receivables	9	498	637	-	1
Net investment in finance leases	10	1 662	1 305	-	-
Derivative financial instruments	11	14	12	-	-
Deferred tax assets	12	24	16	-	-
Restricted cash	13	646	629	-	-
Total non-current assets		48 201	39 532	1 070	1 071
Inventories	14	375	471	-	-
Trade and other receivables	15	1 360	1 201	-	-
Current portion of long-term receivables	9	181	230	-	-
Current portion of net investment in finance leases	10	652	447	-	-
Current tax assets	16	-	3	-	-
Cash and cash equivalents	17	3 160	2 744	-	-
Total current assets		5 728	5 096	-	-
Total assets		53 929	44 628	1 070	1 071
Equity					
Issued capital	18	1	1	1	1
Share premium		43	43	43	43
Reserves	18	9 224	7 868	253	351
Equity attributable to equity holders of the company		9 268	7 912	297	395
Non-controlling interests		7 953	6 647	-	-
Total equity		17 221	14 559	297	395
Liabilities					
Interest-bearing borrowings	19	31 976	26 936	-	-
Amounts attributable to third parties in respect of long-term receivables	9	85	119	-	-
Amount due to subsidiary	8	-	-	768	672
Derivative financial instruments	11	20	43	-	-
Deferred revenue	21	33	34	-	-
Deferred tax liabilities	12	235	284	-	1
Total non-current liabilities		32 349	27 416	768	673
Trade and other payables	20	1 105	594	5	3
Current tax liabilities	16	92	76	-	-
Current portion of interest-bearing borrowings	19	3 128	1 943	-	-
Current portion of amounts attributable to third parties in respect of long-term receivables	9	30	36	-	-
Current portion deferred revenue	21	4	4	-	-
Total current liabilities		4 359	2 653	5	3
Total liabilities		36 708	30 069	773	676
Total equity and liabilities		53 929	44 628	1 070	1 071

Statements of Comprehensive Income

for the year ended 31 December 2014

	Notes	Group		Company	
		2014 Rm	2013 Rm	2014 Rm	2013 Rm
Revenue	22, 30	8 055	6 590	324	864
Other operating income		2	204	-	16
Changes in inventories		(1 926)	(1 182)	-	-
Direct leasing expenses		(562)	(463)	-	-
Employee benefits expense		(319)	(246)	-	-
Depreciation		(1 879)	(1 397)	-	-
Other operating expenses		(228)	(336)	(15)	(11)
Net long-term receivable fair value adjustment		(36)	(49)	-	-
Operating profit before net finance (expenses)/income	22	3 107	3 121	309	869
Net finance (expenses)/income	23	(1 042)	(817)	-	4
Finance expenses					
Interest expense		(970)	(829)	-	-
Realised and unrealised losses on derivative financial instruments		(85)	(6)	-	-
Finance income					
Interest income		13	18	-	4
Share of profit of equity accounted investees (net of tax)		4	182	-	-
Profit before tax		2 069	2 486	309	873
Income tax expense	24	22	83	-	1
Profit for the year		2 047	2 403	309	872
Other comprehensive income					
Items that are or may be reclassified subsequently to profit or loss					
Foreign currency translation differences		1 516	2 434	-	-
Total comprehensive income for the year		3 563	4 837	309	872
Total comprehensive income for the year attributable to:					
Equity holders of the company		1 751	2 666	309	872
Non-controlling interests		1 812	2 171	-	-
		3 563	4 837	309	872
Profit for the year attributable to:					
Equity holders of the company		960	1 391	309	872
Non-controlling interests		1 087	1 012	-	-
		2 047	2 403	309	872
Basic earnings per share (cents)	25	542,0	785,7		
Diluted earnings per share (cents)	25	542,0	785,7		

Statements of Changes in Equity

for the year ended 31 December 2014

	Attributable to equity holders of the company									
	Share capital Rm	Share premium Rm	Fair value reserve Rm	Foreign currency translation reserve Rm	Share-based payment reserve Rm	Gain/(loss) on changes in ownership interests in subsidiaries Rm	Retained income Rm	Total Rm	Non-controlling interest Rm	Total equity Rm
Group										
Balance at 31 December 2012	1	43	52	708	241	413	4 956	6 414	4 628	11 042
Total comprehensive income for the year										
Profit for the year	-	-	-	-	-	-	1 391	1 391	1 012	2 403
Other comprehensive income for the year	-	-	-	1 275	-	-	-	1 275	1 159	2 434
Foreign currency translation differences	-	-	-	1 275	-	-	-	1 275	1 159	2 434
Total other comprehensive income for the year	-	-	-	1 275	-	-	-	1 275	1 159	2 434
Transactions with owners, recorded directly in equity										
Contributions by/(distributions to) owners										
Share-based payments	-	-	-	-	40	-	-	40	42	82
Share options exercised	-	-	-	-	-	-	-	-	34	34
Acquisition of controlling interest in a subsidiary	-	-	-	-	-	-	-	-	277	277
Dividends paid to equity holders	-	-	-	-	-	-	(1 031)	(1 031)	(535)	(1 566)
Total contributions by/(distributions to) owners	-	-	-	-	40	-	(1 031)	(991)	(182)	(1 173)
Fair value adjustment on option to acquire non-controlling interest	-	-	-	-	-	-	(147)	(147)	-	(147)
Changes in ownership interests in subsidiaries	-	-	-	-	40	(30)	(1 178)	(1 168)	(152)	(1 320)
Total transactions with owners	-	-	-	-	40	(30)	(1 178)	(1 168)	(152)	(1 320)
Balance at 31 December 2013	1	43	52	1 983	281	383	5 169	7 912	6 647	14 559
Total comprehensive income for the year										
Profit for the year	-	-	-	-	-	-	960	960	1 087	2 047
Other comprehensive income for the year	-	-	-	791	-	-	-	791	725	1 516
Foreign currency translation differences	-	-	-	791	-	-	-	791	725	1 516
Total other comprehensive income for the year	-	-	-	791	-	-	-	791	725	1 516
Transactions with owners, recorded directly in equity										
Contributions by/(distributions to) owners										
Share-based payments	-	-	-	-	53	-	-	53	57	110
Share options exercised	-	-	-	-	-	-	-	-	27	27
Dividends paid to equity holders	-	-	-	-	-	-	(407)	(407)	(631)	(1 038)
Total contributions by/(distributions to) owners	-	-	-	-	53	-	(407)	(354)	(547)	(901)
Changes in ownership interests in subsidiaries	-	-	-	-	-	(41)	-	(41)	41	-
Total transactions with owners	-	-	-	-	53	(41)	(407)	(395)	(506)	(901)
Balance at 31 December 2014	1	43	52	2 774	334	342	5 722	9 268	7 953	17 221
Company										
Balance at 31 December 2012	1	43	-	-	-	-	-	-	-	554
Total comprehensive income for the year										
Profit for the year	-	-	-	-	-	-	872	872	-	872
Distributions to owners	-	-	-	-	-	-	(1 031)	(1 031)	-	(1 031)
Dividends paid to equity holders	-	-	-	-	-	-	(1 031)	(1 031)	-	(1 031)
Balance at 31 December 2013	1	43	-	2	-	-	349	395	-	395
Total comprehensive income for the year										
Profit for the year	-	-	-	-	-	-	309	309	-	309
Transactions with owners, recorded directly in equity										
Distributions to owners	-	-	-	-	-	-	(407)	(407)	-	(407)
Dividends paid to equity holders	-	-	-	-	-	-	(407)	(407)	-	(407)
Balance at 31 December 2014	1	43	-	2	-	-	251	297	-	297

Statements of Cash Flows

for the year ended 31 December 2014

	Notes	Group		Company	
		2014 Rm	2013 Rm	2014 Rm	2013 Rm
Cash flows from operating activities					
Cash generated from operations	26	6 534	5 104	311	855
Increase in container leasing equipment		(8 283)	(7 595)	-	-
Finance income received		13	18	-	4
Finance lease income received		187	139	-	-
Finance expenses paid		(873)	(795)	-	-
Decrease in finance leases		563	392	-	-
Receipts from long-term receivables		272	202	1	-
Payments to third parties in respect of long-term receivables		(40)	(39)	-	-
Dividends paid to shareholders of the company		(407)	(1 031)	(407)	(1 031)
Dividends paid to non-controlling interest		(631)	(535)	-	-
Income taxes paid	16	(60)	(54)	(1)	(1)
Net cash outflow from operating activities		(2 725)	(4 194)	(96)	(173)
Cash flows from investing activities					
Acquisition of property, plant and equipment		(5)	(9)	-	-
Increase in equity accounted investee		(23)	(8)	-	-
Cash acquired on acquisition of subsidiary		-	62	-	-
Decrease/(Increase) in restricted cash		45	(71)	-	-
Net cash inflow/(outflow) from investing activities		17	(26)	-	-
Cash flows from financing activities					
Interest-bearing borrowings repaid		(14 402)	(5 753)	-	-
Interest-bearing borrowings raised		17 361	9 832	-	-
Debt issuance costs incurred	19.3	(135)	(144)	-	-
Proceeds on issue of shares by subsidiary		27	34	-	-
Amounts advanced by subsidiary		-	-	96	173
Net cash inflow from financing activities		2 851	3 969	96	173
Net increase/(decrease) in cash and cash equivalents before exchange rate fluctuations					
		143	(251)	-	-
Cash and cash equivalents at the beginning of the year		2 744	2 513	-	-
Effect of exchange rate fluctuations on cash and cash equivalents		273	482	-	-
Cash and cash equivalents at the end of the year	17	3 160	2 744	-	-

Notes to the Financial Statements

for the year ended 31 December 2014

1. Reporting entity

Trencor Limited (the 'company') is a company incorporated in the Republic of South Africa. The address of the company's registered office is 1313 Main Tower, Standard Bank Centre, Heerengracht, Cape Town, 8001. The consolidated financial statements of the company as at and for the year ended 31 December 2014 comprise the company and its subsidiaries, as defined by IFRS 10 Consolidated Financial Statements ('IFRS 10'), together referred to as the 'group' and individually as 'group entity/ies', and the group's interest in associates. The group interests are primarily owning, leasing, managing and trading marine cargo containers worldwide, and related financing activities.

2. Basis of preparation

2.1 Statement of compliance

The consolidated and separate financial statements have been prepared in accordance with International Financial Reporting Standards ('IFRS') and its interpretations adopted by the International Accounting Standards Board, the South African Institute of Chartered Accountants Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Reporting Pronouncements as issued by the Financial Reporting Standards Council, the requirements of the Companies Act of South Africa 2008 and the JSE Listings Requirements. The financial statements were authorised for issue by the board of directors on 29 April 2015.

2.2 Basis of measurement

The consolidated and separate financial statements have been prepared on the historical cost basis except for the following:

- derivative financial instruments are measured at fair value;
- financial instruments at fair value through profit or loss are measured at fair value; and
- available-for-sale financial assets are measured at fair value.

2.3 Functional and presentation currency

These consolidated and separate financial statements are presented in South African rand, which is the company's functional currency. All financial information has been rounded to the nearest million.

2.4 Use of estimates and judgements

The preparation of financial statements in conformity with IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and any future periods affected. Information about significant areas of estimation

uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements are described in note 34.

2.5 Adoption of new accounting standards

The adoption of the amendments to IAS 32 Financial Instruments: Presentation: Offsetting Financial Assets and Financial Liabilities has had no impact on current or comparative financial results.

3. Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these consolidated and separate financial statements, and have been applied consistently by group entities.

3.1 Basis of consolidation

3.1.1 Business combinations

Business combinations are accounted for using the acquisition method as at the acquisition date in accordance with IFRS 3 Business Combinations. The consideration transferred in the acquisition is generally measured at fair value, as are the identifiable net assets acquired. Any goodwill that arises is tested annually for impairment. Any gain on a bargain purchase is recognised in profit or loss immediately. Transaction costs are expensed as incurred, except if related to the issue of debt or equity securities.

3.1.2 Subsidiaries

Subsidiaries are entities controlled by the group in accordance with IFRS 10. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

In the case of the company, investments in subsidiaries are carried at cost, less accumulated impairment losses.

3.1.3 Changes in control

Changes in any group entity's ownership interest in a subsidiary that do not result in loss of control are accounted for as equity transactions i.e. transactions with owners in their capacity as owners. Accordingly, gains or losses which arise from acquisitions or disposals of non-controlling interests, calculated based on the carrying value of the assets and liabilities of the subsidiary, are recognised in equity (refer to note 18). When the relative ownership interests of the parent and non-controlling interest change, equity reserves are reallocated between the parent and the non-controlling interest to reflect the new ownership interests.

Where there is a loss of control by the group over a subsidiary, the assets and liabilities and any related non-controlling interest and other components of equity of the subsidiary are derecognised. Any resulting gain or loss is recognised in profit or loss. Any interest retained in the former subsidiary is measured at fair value after control is lost.

3. Significant accounting policies (continued)

3.1.4 Non-controlling interests

An entity has a choice on a combination-by-combination basis to measure any non-controlling interest in the acquiree at either the proportionate share of the acquiree's identifiable net assets or fair value. The former approach has been elected for all combinations to date.

3.1.5 Associates (equity accounted investees)

Associates are those entities in which the group has significant influence, but not control, over the financial and operating policies in accordance with IAS 28 Investment in Associates and Joint Ventures. Investments in associates are accounted for using the equity method and are recognised initially at cost, which includes transaction costs. Subsequent to initial recognition the consolidated financial statements include the group's share of profit or loss, other comprehensive income and equity movements of equity accounted investees, in accordance with accounting policies applied uniformly within the group, from the date that significant influence commences until the date that significant influence ceases. When the group's share of losses exceeds its interest in an equity accounted investee, the carrying amount of that interest, including any long-term investments that form part thereof is reduced to nil and recognition of further losses is discontinued except to the extent that the group entity has an obligation or made payments on behalf of the investee. Gains or losses arising on the dilution of investments in associates while maintaining equity accounting, are recognised in profit or loss and the net gain or loss attributable to the group is transferred to the appropriate reserve in equity (refer to note 18).

3.1.6 Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gains arising from transactions with equity accounted investees are eliminated against the investment to the extent of the interest in the entity. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

3.2 Foreign currency

3.2.1 Foreign currency transactions

Transactions in foreign currencies are translated to the respective functional currencies of group entities at exchange rates at the dates of the transactions.

Monetary assets and liabilities denominated in foreign currencies are translated to the functional currency at the exchange rate at the reporting date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortised cost in foreign currency translated at the exchange rate at the end

of the period. Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are translated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items in a foreign currency that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction. Foreign currency differences arising on translation are recognised in profit or loss except for differences arising on the translation of available-for-sale equity instruments which are recognised in other comprehensive income.

3.2.2 Foreign operations

The assets and liabilities of foreign operations, including fair value adjustments arising on acquisition, are translated to SA rand at foreign exchange rates at the reporting date. The income and expenses of foreign operations are translated to SA rand at rates at the dates of the transactions. Foreign currency differences are recognised in other comprehensive income, and presented in the foreign currency translation reserve in equity. However, if the operation is a non-wholly-owned subsidiary, then the relevant proportionate share of the translation difference is allocated to the non-controlling interests. When a foreign operation is disposed of, in part or in full, such that control or significant influence is lost, the relevant amount in the foreign currency translation reserve is reclassified to profit or loss as part of the gain or loss on disposal.

When only part of an interest is disposed in a subsidiary that includes a foreign operation while retaining control, as defined, the relevant proportion of the cumulative amount is attributed to non-controlling interests. When only part of an associate is disposed while retaining significant influence, the relevant proportion of the cumulative amount is reclassified to profit or loss.

3.3 Financial instruments

3.3.1 Non-derivative financial instruments

Non-derivative financial assets are classified into the following categories: available-for-sale financial assets, financial assets at fair value through profit or loss, and loans and receivables. Non-derivative financial liabilities are classified into the following categories: financial liabilities at fair value through profit or loss and other financial liabilities.

Non-derivative financial instruments are recognised initially at fair value plus, for instruments not at fair value through profit or loss, any directly attributable costs. Loans and receivables are recognised on the date that they are originated. All other financial instruments (including assets designated at fair value through profit or loss) are recognised initially on the trade date which is the date that a group entity becomes a party to the contractual provisions of the instrument. Subsequent to initial recognition non-derivative financial instruments are measured as described below.

Financial assets are derecognised if a group entity's contractual rights to the cash flows from the financial assets expire or if a group entity transfers the right to receive the contractual cash flows in a transaction in which substantially all risks and rewards of ownership of the financial asset are transferred, or it neither transfers nor retains substantially all of the risks and rewards of ownership and does not retain control over the asset transferred. Any interest in the transferred financial assets that is created or retained by a group entity is recognised as a separate asset or liability. A group entity derecognises a financial liability when its contractual obligations are discharged, cancelled or expire.

Available-for-sale financial assets

Investments in equity securities are classified as available-for-sale financial assets, unless they meet the requirements of another IAS 39 financial instrument classification. Subsequent to initial recognition, they are measured at fair value and changes therein, other than impairment losses (refer to note 3.8), are recognised in other comprehensive income and presented within equity in the fair value reserve. When an investment is derecognised, the cumulative gain or loss in other comprehensive income is reclassified to profit or loss.

Assets at fair value through profit or loss

An instrument is classified at fair value through profit or loss if it is held for trading or is designated as such upon initial recognition. Financial instruments are designated at fair value through profit or loss if a group entity manages such instruments and makes purchase and sale decisions based on their fair value in accordance with the group entity's documented risk management or investment strategy. Upon initial recognition, attributable transaction costs are recognised in profit or loss when incurred. Financial instruments at fair value through profit or loss are measured at fair value, and changes therein, including any interest or dividend income, are recognised in profit or loss.

Long-term receivables are designated at fair value through profit or loss. Sales under long-term credit agreements are discounted to their net present value at rates considered appropriate, having regard to their terms and the currency in which they are written. The deferred portion of income is recognised over the period of the agreements on a basis which produces a constant periodic rate of return. At the financial year-end, receivables denominated in foreign currencies are translated at rates of exchange ruling at the reporting date. Any gains or losses arising from this translation are recognised in profit or loss.

Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method, less any

impairment losses. Loans and receivables comprise trade and other receivables and cash and cash equivalents.

In the case of the company, the long-term receivable represents the participation in export partnerships and, subsequent to initial recognition, is measured at amortised cost less impairment losses. Amortised cost is the company's cost of the original participation plus its share of the gross profit less the share of the subsequent net amounts received as partner in the partnerships.

Cash and cash equivalents

Cash and cash equivalents comprise cash balances and call deposits. Bank overdrafts that are repayable on demand and form an integral part of cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows. Cash and cash equivalents are carried at amortised cost.

Non-derivative financial liabilities

Debt securities issued and subordinated liabilities are initially recognised on the date that they are originated. All other financial liabilities (including liabilities designated at fair value through profit or loss) are recognised initially on the trade date at which a group entity becomes a party to the contractual provisions of the instrument. Debt issuance costs are capitalised and amortised over the term of the debt as required by application of the effective interest method.

Financial liabilities and other financial liabilities are recognised initially at fair value less any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortised cost using the effective interest method. Other financial liabilities comprise borrowings and trade and other payables.

The amounts attributable to third parties in respect of long-term receivables are designated at fair value through profit or loss. To determine fair value, the amounts are discounted to their net present value at a rate considered appropriate, having regard to their term and their denominated currency. The deferred portion of expenditure is allocated over the period of the agreements on a basis which produces a constant periodic rate of return.

3.3.2 *Derivative financial instruments*

Derivative financial instruments are held to economically hedge foreign exchange and interest rate risk exposures arising from operational, financing and investing activities.

Derivative financial instruments are recognised initially at fair value; attributable transaction costs are recognised in profit or loss when incurred. Subsequent to initial recognition derivatives are measured at fair value. Hedge accounting is not applied to such derivative financial instruments therefore the gain or loss on re-measurement to fair value is recognised in profit or loss.

3. Significant accounting policies (continued)

3.3.3 Share capital

Ordinary shares

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares and share options are recognised as a deduction from equity, net of any tax effects.

Dividends

Dividends (treated as distributions within equity) are recognised as a liability in the period in which they are declared.

3.3.4 Offsetting

Financial assets and liabilities are off-set and the net amount presented in the statement of financial position when a group entity has a legally enforceable right to set off the amounts and intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously. Income and expenses are presented on a net basis only when permitted by the accounting standards, or for gains and losses arising from a group of similar transactions.

3.4 Property, plant and equipment

3.4.1 Recognition and measurement

Items of property, plant and equipment, which includes improvements made to leasehold premises are measured at cost less accumulated depreciation (refer to note 3.4.3) and accumulated impairment losses (refer to note 3.8). Cost includes expenditures that are directly attributable to the acquisition of the asset. Purchased software that is integral to the functionality of equipment is capitalised as part of that equipment.

Gains and losses on disposal of an item of property, plant and equipment (other than containers in the leasing fleet) are determined by comparing the proceeds from disposal with the carrying amount of property, plant and equipment, and are recognised on a net basis within other income in profit or loss. When containers in the leasing fleet cease to be rented or become held for sale they are transferred to inventory at their carrying amounts. On disposal the proceeds on the sale of these assets are recognised in revenue in accordance with IAS 18 Revenue (refer to note 3.9.1) and the carrying value is included in changes in inventories.

3.4.2 Subsequent costs

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to a group entity and its cost can be measured reliably. The carrying amount of the replaced part is derecognised. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

3.4.3 Depreciation

Depreciation is calculated on the depreciable amount, which is the cost of an asset, less its residual value. Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of property, plant and equipment. Leasehold improvements are depreciated over the shorter of the lease term or their useful lives.

The estimated useful lives for the current and comparative periods are as follows:

	Years
Container leasing equipment	12 – 13
Plant and machinery	9
Motor vehicles	4 – 5
Other equipment	3 – 10

Depreciation methods, useful lives and residual values are reassessed at each reporting date and adjusted if appropriate.

3.5 Intangible assets

Intangible assets consist of exclusive rights to manage various fleets of containers and are measured at cost less accumulated amortisation (refer to note 3.5.2) and accumulated impairment losses (refer to note 3.8).

3.5.1 Subsequent expenditure

Subsequent expenditure on capitalised intangible assets is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other subsequent expenditure is expensed as incurred.

3.5.2 Amortisation

Intangible assets with finite useful lives are amortised over their useful lives. Container management contracts are amortised based on the fees generated from the underlying container management agreements (which reflect the pattern in which the asset's future economic benefits are expected to be consumed by a group entity).

The estimated useful lives are reassessed annually and are as follows for the current and comparative periods:

	Years
Container management contracts	11 – 13

3.6 Net investment in finance leases

Amounts due from lessees under finance leases are recorded as receivables at the amount of the group entities' net investment in the leases.

3.7 Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of inventories is based on the first-in first-out principle and includes expenditure incurred in acquiring the inventories, and other costs incurred in bringing them to their existing location and condition. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated selling expenses.

3.8 Impairment

3.8.1 *Financial assets*

At each reporting date it is assessed whether there is objective evidence that financial assets not carried at fair value through profit or loss are impaired. A financial asset is considered to be impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets (including equity securities) are impaired can include default or delinquency by a debtor, restructuring of an amount due to a group entity on terms that a group entity would not consider otherwise, indications that a debtor or issuer will enter bankruptcy, and the disappearance of an active market for a security or observable data indicating that there is a measurable decrease in the expected cash flows from a group of financial assets. In addition, for an investment in an equity security, a significant or prolonged decline in its fair value below its cost is objective evidence of impairment.

Evidence of impairment for receivables is considered at both an individual asset and collective level. All individually significant receivables are assessed for impairment. Those found not to be impaired are then collectively assessed for any impairment that has been incurred but not yet individually identified. Receivables that are not individually significant are collectively assessed for impairment by grouping together receivables with similar risk characteristics. In assessing collective impairment, consideration is given to historical trends of the probability of default, timing of recoveries and the amount of loss incurred, adjusted for management's judgement as to whether current economic and credit conditions are such that the actual losses are likely to be greater or lesser than suggested by historical trends.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the original effective interest rate. Losses are recognised in profit or loss and reflected in an allowance account against receivables. When a group entity considers that there are no realistic prospects of recovery of the receivable, the relevant amounts are written off. When a subsequent event causes the amount of impairment loss to decrease, and the decrease can be related objectively to an event occurring after the impairment was recognised, then the previously recognised impairment loss is reversed through profit or loss.

An impairment loss in respect of an available-for-sale financial asset is calculated with reference to its current fair value. Impairment losses on available-for-sale investment securities are recognised by reclassifying the cumulative loss that has been

recognised in other comprehensive income, and presented in the fair value reserve in equity, to profit or loss. The cumulative loss that is removed from other comprehensive income and recognised in profit or loss is the difference between the acquisition cost and the current fair value, less any impairment loss previously recognised in profit or loss. If the fair value of an impaired available-for-sale equity security subsequently increases and the increase can be related objectively to an event occurring after the impairment was recognised, then the impairment loss is reversed through other comprehensive income.

An impairment loss in respect of an equity-accounted investee is measured by comparing the recoverable amount of the investment with its carrying amount. An impairment loss is recognised in profit or loss, and is reversed if there has been a favourable change in the estimates used to determine the recoverable amount.

3.8.2 *Non-financial assets*

The carrying amount of non-financial assets, other than inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated.

An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups. Impairment losses are recognised in profit or loss. Impairment losses in respect of cash-generating units are allocated to reduce the carrying amount of the assets in the unit on a pro-rata basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less cost to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

Impairment losses are recognised in profit or loss. They are allocated against a specific asset or on a pro-rata basis to the assets which comprise the cash generating unit.

Impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

3. Significant accounting policies (continued)

3.9 Revenue

3.9.1 *Goods sold*

Revenue from the sale of goods, principally containers, is measured at the fair value of the consideration received or receivable, net of returns and allowances, trade discounts and volume rebates. Revenue is recognised in profit or loss when persuasive evidence exists, usually in the form of an executed sales agreement, that the significant risks and rewards of ownership have been transferred to the customer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, there is no continuing managerial involvement with the goods, and the amount of revenue can be measured reliably.

3.9.2 *Leasing income*

Marine cargo containers

Leasing income arises principally from operating and finance leases.

Under operating leases, container equipment owned by group entities is rented to various shipping lines and revenue is earned and recognised evenly over the period that the equipment is on lease, according to the terms of the contracts. These contracts are typically for terms of five years or less. Considerations received in advance for future operating lease payments are discounted to their present values and deferred over the lease term.

Under finance leases, containers are leased for the remainder of the container's useful life with a purchase option at the end of the lease term. The revenue recognised at the commencement of a finance lease, where a group entity is the lessor, is the fair value of the asset or if lower, the present value of the minimum lease payments accruing to the group entity, computed at a market rate of interest. The revenue associated with the sale of goods which are subject to finance leases is accounted for in terms of the accounting policy for goods sold (see note 3.9.1). The cost of sales recognised at the commencement of the lease term is the cost, or carrying amount if different, of the leased item less the present value of the unguaranteed residual value.

Leasing income in respect of finance lease receivables is earned and recognised over the lease term so as to produce a constant periodic rate of return on the net investment in the lease.

The leases generally require the lessee to pay for any damage to the container beyond normal wear and tear at the end of the lease term. A Damage Protection Plan ('DPP') is offered to certain lessees. In terms of the DPP, an amount is charged, in addition to lease rentals, primarily on a daily basis and the lessees are no longer obligated for certain future repair costs for containers subject to the DPP. These revenues are recognised as earned on a daily basis over the related term of the lease.

Revenue and related expense has not been recognised under the DPP for customers who are charged at the end of the lease term or for other lessees who do not participate in the DPP. Based on past history, there is uncertainty as to the collectability of these amounts from lessees who are billed at the end of the lease term because the amounts due under the DPP are typically renegotiated at the end of the lease term or the lease term is extended.

3.9.3 *Management fees*

Management fees consist of fees earned by group entities for services related to the management of container equipment, reimbursements of administrative services necessary for the operation and management of equipment and net acquisition fees and sales commissions earned on the acquisition and sale of equipment. Management fees are earned under management agreements on an as earned basis. Fees are typically calculated as a percentage of net operating income due to the owners of the fleets managed (which is revenue from the containers under management minus direct operating expense related to those containers).

3.9.4 *Translation differences*

Revenue includes realised and unrealised exchange differences arising from the translation of long-term receivables.

3.9.5 *Dividend income and distributions from trust*

In the case of the company, revenue comprises dividend income and distributions from trust and is recognised when the right to receive payment is established.

3.10 Expenses

3.10.1 *Operating lease payments*

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease.

3.10.2 *Net finance expenses*

Interest expense comprises the effective interest expense on financial liabilities measured at amortised cost. Capitalised debt issuance costs which are amortised over the term of the debt are included in interest expense as required by application of the effective interest method.

Interest income is recognised in profit or loss as it accrues, using the effective interest method.

Fair value gains or losses on interest rate swaps are included in finance expenses.

3.11 Employee benefits

3.11.1 *Short-term employee benefits*

The cost of all short-term employee benefits is recognised during the year in which the employee renders the related service. The accruals for employee entitlements to remuneration and annual leave represent the amount which group entities have a present obligation to pay as a result of

employees' services provided to the reporting date. The accruals have been calculated at undiscounted amounts based on current remuneration rates.

3.11.2 *Retirement benefits*

Certain of the company's subsidiaries contribute to defined contribution retirement funds. A defined contribution fund is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to these funds are recognised in profit or loss in the period during which services are rendered by employees.

3.11.3 *Share-based payments transactions*

The company and certain of its subsidiaries grant share options to certain employees under share option plans which are all classified as equity-settled. The grant date fair value of share-based awards granted is recognised as an expense with a corresponding increase in equity over the vesting period of the awards. The fair value is measured at grant date using the Actuarial Binomial Model or Black-Scholes-Merton ('Black-Scholes') option pricing model, taking into account the terms and conditions upon which the options were granted. The amount recognised as an expense is adjusted for service and non-market performance conditions, so as to reflect the actual number of share-based awards that vest.

3.12 *Income tax*

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognised in profit or loss except to the extent that it relates to a business combination, or items recognised directly in equity or in other comprehensive income.

Current tax is the expected tax payable on the estimated taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: the initial recognition of goodwill, the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit, and differences relating to investments in subsidiaries and associates to the extent that they will probably not reverse in the foreseeable future.

The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, based on the tax rates that have been enacted or substantively enacted at the reporting date. Deferred tax assets and liabilities are off-set if there

is a legally enforceable right to off-set current tax assets and liabilities, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax assets and liabilities on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

3.13 *Earnings per share*

Basic earnings per share is calculated by dividing the profit or loss attributable to shareholders of the company by the weighted average number of shares outstanding during the period.

3.14 *Accounting standards and interpretations in issue but not yet effective.*

A number of new standards, amendments to standards and interpretations are effective for annual periods beginning after 1 January 2015, and have not been applied in preparing these financial statements. Those which may be relevant to the group entities are set out below (early adoption of these standards is not anticipated).

IFRS 9 Financial Instruments – replaces the existing guidance in IAS 39 Financial Instruments: Recognition and Measurement. IFRS 9 includes revised guidance for the classification and measurement of financial instruments, including a new expected credit loss model for calculating impairment on financial assets, and the new general hedge accounting requirements. It also carries forward the guidance on recognition and derecognition of financial instruments from IAS 39. IFRS 9 is effective for annual reporting periods beginning on or after 1 January 2018, with early adoption permitted. The impact of the adoption of IFRS 9 will be assessed.

IFRS 15 Revenue from contracts with customers – IFRS 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaces existing revenue recognition guidance, in IAS 18 Revenue. IFRS 15 is effective for annual reporting periods beginning on or after 1 January 2017, with early adoption permitted. The impact of the adoption of IFRS 15 will be assessed.

The following amended standards are not expected to have a significant impact on the consolidated financial statements.

IAS 38 Intangible Assets – Clarification of acceptable methods of amortisation.

Annual improvements to IFRS 2010 – 2012 and IFRS 2011 – 2013 cycles.



	Group				Total Rm
	Leasehold improve- ments Rm	Container leasing equipment Rm	Plant and machinery Rm	Other equipment and motor vehicles Rm	
4. Property, plant and equipment					
Cost					
2013					
Balance at the beginning of the year	14	28 675	17	83	28 789
Additions	–	6 919	–	9	6 928
Acquisition through business combination	–	2 300	–	–	2 300
Effect of movements in exchange rates	4	7 137	4	17	7 162
Transfer to container inventory	–	(1 869)	–	–	(1 869)
Transfer to finance leases	–	(1 079)	–	–	(1 079)
Disposals	–	–	(1)	(17)	(18)
Balance at the end of the year	18	42 083	20	92	42 213
2014					
Additions	1	8 648	–	4	8 653
Effect of movements in exchange rates	2	4 751	2	9	4 764
Transfer to container inventory	–	(1 923)	–	–	(1 923)
Transfer to finance leases	–	(960)	–	–	(960)
Disposals	–	–	(2)	–	(2)
Balance at the end of the year	21	52 599	20	105	52 745
Depreciation and impairment losses					
2013					
Balance at the beginning of the year	9	3 899	14	69	3 991
Depreciation for the year	2	1 387	–	8	1 397
Effect of movements in exchange rates	3	969	3	15	990
Impairment loss for the year (refer to note 22)	–	86	–	–	86
Transfer to container inventory	–	(726)	–	–	(726)
Transfer to finance leases	–	(12)	–	–	(12)
Disposals	–	–	(1)	(17)	(18)
Balance at the end of the year	14	5 603	16	75	5 708
2014					
Depreciation for the year	2	1 868	–	9	1 879
Effect of movements in exchange rates	2	679	2	7	690
Impairment loss for the year (refer to note 22)	–	18	–	–	18
Transfer to container inventory	–	(416)	–	–	(416)
Transfer to finance leases	–	(43)	–	–	(43)
Disposals	–	–	(2)	–	(2)
Balance at the end of the year	18	7 709	16	91	7 834
Carrying amounts:					
At 1 January 2013	5	24 776	3	14	24 798
At 31 December 2013	4	36 480	4	17	36 505
At 31 December 2014	3	44 890	4	14	44 911
Net book value of assets encumbered as security for interest-bearing borrowings (refer to note 19):					
At 31 December 2013	–	36 480	–	–	36 480
At 31 December 2014	–	44 890	–	–	44 890

4.1 An impairment loss of R18 million (2013: R46 million) was incurred in respect of containers on lease to customers, whose accounts have been impaired, to take into account the potential non-recovery of the equipment on lease to the customers.

4.2 For commitments in respect of property, plant and equipment refer to note 28.

Group	
Container management contracts	
Rm	

5. Intangible assets

Cost

2013

Balance at the beginning of the year	460
Effect of movements in exchange rates	107
Balance at the end of the year	567

2014

Effect of movements in exchange rates	58
Disposals	(3)
Balance at the end of the year	622

Amortisation

2013

Balance at the beginning of the year	177
Amortisation for the year	41
Effect of movements in exchange rates	44
Balance at the end of the year	262

2014

Amortisation for the year	43
Effect of movements in exchange rates	30
Disposals	(1)
Balance at the end of the year	334

Carrying amount:

At 1 January 2013	283
At 31 December 2013	305
At 31 December 2014	288

5.1 The amortisation charge is recognised in other operating expenses in the statement of comprehensive income. No impairment losses have been recognised against these assets during the current or previous financial year.

5.2 The disposals represent the reduction arising from the relinquishment of management rights following the purchase of containers from a previously managed fleet.

Group	
2014	2013
Rm	Rm

6. Investment in equity accounted investees

The carrying amount and share of profit of the associate at 31 December are as follows:

Carrying value of associate	92	57
Share of profits	4	182

6.1 Textainer Group Holdings Limited ('Textainer') has a 25% investment in TW Container Leasing Limited, which is not listed, and leases containers under finance leases.

6.2 In 2013, TAC Limited ('TAC'), a company in which a 44,3% beneficiary interest is held through Halco Holdings Inc ('Halco') under the Halco Trust, was accounted for as an associate until 30 June 2013. Accordingly, the results of TAC recorded in the above table are for the period 1 January to 30 June 2013, and included a gain as a result of the modification of certain debt terms. The option held by Halco to acquire the remaining 55,7% of TAC which it does not already own became exercisable with effect from 1 July 2013 and, in accordance with the requirements of IFRS, TAC has been consolidated as a subsidiary with effect from that date.

7. Other investments

Equity instruments available-for-sale		
Unlisted shares	66	66

7.1 The investments represent a 15% interest in the companies that own and operate Grand Central Airport in Midrand, Gauteng.

7.2 The fair value of the investment is based on the latest valuation of the property in the company, using the Depreciated Replacement Cost method, undertaken by an independent valuer.

	Company	
	2014	2013
	Rm	Rm
8. Interest in subsidiaries		
Ordinary shares at cost	408	408
Preference shares including amortisation adjustment	1 013	1 013
Investment in subsidiaries before impairment loss	1 421	1 421
Less impairment loss	(351)	(351)
Investment in subsidiaries	1 070	1 070
Amount due to subsidiary – long-term	(768)	(672)
	302	398
8.1 Amount due to subsidiary is unsecured and interest free and is repayable at 367 days' notice.		
8.2 Income earned from subsidiaries during the year included in profit or loss:		
Interest received from subsidiary (refer to note 23)	-	4
Capital distribution from trust (refer to note 22)	324	864
	324	868

8.3 List of material subsidiaries

	2014	2013	
	%	%	Place of registration
Indirect beneficiary interests:			
Halco Holdings Inc	100	100	British Virgin Islands
Textainer Group Holdings Limited	48,0	48,3	Bermuda
TAC Limited	44,3	44,3	Bermuda
Indirect interest:			
Leasecon International Inc	100	100	British Virgin Islands
Direct interests:			
Trencor Services (Pty) Limited	100	100	Republic of South Africa
Trencor Containers (Pty) Limited	100	100	Republic of South Africa

Textainer

Although Halco holds less than 50% of the issued shares in Textainer, for purposes of IFRS it is treated as controlling Textainer on a de facto basis because the remaining voting rights are widely dispersed and there is no indication that all other shareholders exercise their votes collectively. Trencor's interest in Textainer is a beneficiary interest through Halco under the Halco Trust.

TAC

Although Halco holds less than 50% of the issued shares in TAC, for purposes of IFRS it is treated as controlling TAC because Halco holds an option to acquire the remaining 55,7% of TAC which it does not already own, which is exercisable and is substantive in nature. Trencor's interest in TAC is a beneficiary interest through Halco under the Halco Trust.

8.4 Non-controlling interests

The following subsidiaries have material non-controlling interests:

	Ownership interests held by non-controlling interest (%)	
	2014	2013
Textainer	52,0	51,7
TAC	55,7	55,7

The following is summarised financial information for Textainer and TAC, prepared in accordance with IFRS, modified for fair value adjustments on acquisition and differences in the accounting policies reflected in note 3. The information is before inter-company eliminations with other group entities.

	Textainer		TAC	
	2014 Rm	2013 Rm	2014 Rm	2013 Rm
Revenue	7 368	6 066	574	268
Profit	1 893	1 801	126	67
<i>Profit attributable to non-controlling interests*</i>	1 006	972	81	40
Other comprehensive income	1 252	2 394	59	29
Total comprehensive income	3 145	4 195	185	96
<i>Total comprehensive income attributable to non-controlling interests*</i>	1 694	2 114	118	57
Non-current assets	44 657	36 185	2 974	2 635
Current assets	3 472	3 202	281	194
Non-current liabilities	(29 929)	(25 147)	(2 297)	(1 956)
Current liabilities	(4 094)	(2 308)	(219)	(292)
Indirect non-controlling interest	(420)	(334)	-	(10)
Net assets	13 686	11 598	739	571
<i>Net assets attributable to non-controlling interests</i>	7 121	5 984	412	319
Cash (outflow)/inflow from operating activities	(3 095)	(3 565)	77	(157)
Cash inflow/(outflow) from investing activities	16	(88)	-	-
Cash inflow/(outflow) from financing activities	2 974	3 801	(5)	169
Net (decrease)/increase in cash and cash equivalents	(105)	148	72	12
Dividends paid to non-controlling interest during the year included in cash flow from operating activities	595	529	36	6

* Including indirect non-controlling interest.

Group		Company	
2014 Rm	2013 Rm	2014 Rm	2013 Rm

9. Net investment in long-term receivables

Net investment in long-term receivables comprises:

Long-term receivables	498	637	-	1
Amounts attributable to third parties in respect of long-term receivables	(85)	(119)	-	-
	413	518	-	1

Represented by:

Total receivables	1 003	1 173	-	1
Less deferred income	6	14	-	-

Net present value of long-term receivables	997	1 159	-	1
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Less amounts attributable to third parties in respect of long-term receivables

	158	198	-	-
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Total amount	165	207	-	-
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Less deferred expenditure	7	9	-	-
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Net present value of net investment in long-term receivables	839	961	-	1
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Less fair value adjustment to net investment relating to:	275	249	-	-
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Long-term receivables	318	292	-	-
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Amounts attributable to third parties in respect of long-term receivables	(43)	(43)	-	-
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	564	712	-	1
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Less current portion of net investment included in:	151	194	-	-
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Current assets	181	230	-	-
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Current liabilities	(30)	(36)	-	-
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	413	518	-	1
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9.1 Total gross receivables in base currency amounted to US\$87 million (2013: US\$112 million).

9.2 Long-term receivables are valued by discounting future cash flows. The discount rate applied to the receivables (denominated in US\$) is 8,5% p.a. (2013: 8,5% p.a.). An appropriate fair value adjustment is made to the net investment for the estimated timing of receipt and the possible non-collectability of these receivables, and the related effect on the payment of amounts attributable to third parties. The net present value of the long-term receivables and the related fair value adjustment were translated into SA rand at US\$1=R11,54 (2013: US\$1=R10,46). Approximately 98% (2013: 98%) of the net adjustment relates to the estimated timing of receipt and is in the nature of deferred income and approximately 2% (2013: 2%) relates to the possible non-collection of these receivables. There has been a base currency increase equal to R10 million (2013: R9 million decrease) in the fair value adjustment.

9.3 The amounts attributable to third parties in respect of the long-term receivables are denominated in SA rand and are valued by discounting future cash flows at 10% p.a. (2013: 10% p.a.). These become due as and when the proceeds from the related long-term receivables are received.

9.4 The amounts attributable to third parties in respect of the long-term receivables are made up as follows:

	Group	
	2014 Rm	2013 Rm
Total amounts attributable to third parties	165	207
Less deferred expenditure	7	9
Net present value of amounts attributable to third parties	158	198
Fair value adjustment	(43)	(43)
Fair value of amounts attributable to third parties	115	155
Current portion	(30)	(36)
	85	119

Group					
Minimum lease payments	Unearned finance income	Present value of minimum lease payments	Minimum lease payments	Unearned finance income	Present value of minimum lease payments
2014			2013		
Rm	Rm	Rm	Rm	Rm	Rm

10. Net investment in finance leases

Amounts receivable under finance leases:

Within one year	832	180	652	598	151	447
Between one and five years	1 851	223	1 628	1 449	211	1 238
After five years	35	1	34	75	8	67
	2 718	404	2 314	2 122	370	1 752

Group	
2014	2013
Rm	Rm

Present value of minimum lease payments analysed as:

Non-current finance lease receivables	1 662	1 305
Current finance lease receivables included in current assets	652	447
	2 314	1 752

- 10.1 Net investment in finance leases represents amounts receivable in respect of containers leased to shipping lines under finance lease agreements. These agreements provide that the containers are leased for their useful lives with a bargain purchase option at the end of the lease term. There are no contingent rentals.
- 10.2 The interest rates inherent in the leases are fixed at the contract date for the full term of the leases. The average effective interest rate contracted approximates 9,28% p.a. (2013: 9,59% p.a.).
- 10.3 Unguaranteed residual values of assets leased under finance leases at the reporting date are estimated at R38 million (2013: R27 million).
- 10.4 The net investment in finance leases has been pledged as security for a loan (refer to note 19).
- 10.5 The fair value of the net investment in finance leases is R2 291 million (2013: R1 732 million) (refer to note 31). No impairment loss has been recognised as the difference between carrying value and fair value resulted from changes in current market interest rates without any changes to future contractual cash flows.

Group				
Final maturity	Underlying	Notional amount of contracts outstanding	Fair value	
			Assets	Liabilities
		Rm	Rm	Rm

11. Derivative financial instruments

Derivative financial instruments at 31 December comprise:

2014

Type of contract

Interest rate cap contracts	December 2015	Interest rates	7 216	–	–
Interest rate swap contracts	July 2023	Interest rates	13 993	14	20
				14	20

2013

Type of contract

Interest rate cap contracts	November 2015	Interest rates	2 256	–	–
Interest rate swap contracts	July 2023	Interest rates	7 714	12	43
				12	43

- 11.1 The interest rate cap and swap contracts have been recorded at fair value and the related fair value adjustments recorded in profit or loss. The fair value of the interest rate cap contracts is nil due to settlement at each month-end.
- 11.2 The variable interest rate debt principal outstanding amounted to R28 541 million at 31 December 2014 (2013: R18 948 million) of which R21 209 million (2013: R9 970 million) in notional value was covered by interest rate cap and swap contracts.
- 11.3 Textainer uses FINCAD Analytics Suite, a third party valuation software, to perform the fair valuation of its interest rate swap transactions. The fair valuation of interest rate swaps is derived from the discounting of future net cash flows utilising the US dollar swap curve (US\$ LIBOR) and incorporates an appropriate credit risk adjustment.



Group					
Assets		Liabilities		Net	
2014	2013	2014	2013	2014	2013
Rm	Rm	Rm	Rm	Rm	Rm

12. Deferred tax assets and liabilities

Deferred tax assets and liabilities are attributable to the following:

Property, plant and equipment	-	-	259	193	259	193
Net investment in long-term receivables	-	-	100	114	100	114
Investments	-	-	12	12	12	12
Export partnerships	-	-	1	1	1	1
Inventories	-	-	5	6	5	6
Trade and other receivables	-	-	14	7	14	7
Trade and other payables	(67)	(47)	-	-	(67)	(47)
Tax loss carry-forwards	(180)	(93)	-	-	(180)	(93)
Deferred income	-	-	67	75	67	75
Tax (assets)/liabilities	(247)	(140)	458	408	211	268
Set-off of tax	223	124	(223)	(124)	-	-
Net tax (assets)/liabilities	(24)	(16)	235	284	211	268

Movement in temporary differences during the year:

	Group					
	Balance at the beginning of the year	Recognised in profit or loss	Exchange adjustment in equity	Acquired in business combination	Long-term receivables	Balance at the end of the year
	Rm	Rm	Rm	Rm	Rm	Rm
2013						
Property, plant and equipment	162	20	38	(27)	-	193
Net investment in long-term receivables	88	25	-	-	1	114
Investments	12	-	-	-	-	12
Export partnerships	1	-	-	-	-	1
Inventories	3	2	1	-	-	6
Trade and other receivables	14	(10)	3	-	-	7
Trade and other payables	(60)	24	(11)	-	-	(47)
Tax loss carry-forwards	(99)	1	(22)	27	-	(93)
Deferred income	77	(8)	6	-	-	75
	198	54	15	-	1	268
2014						
Property, plant and equipment	193	43	23	-	-	259
Net investment in long-term receivables	114	(15)	-	-	1	100
Investments	12	-	-	-	-	12
Export partnerships	1	-	-	-	-	1
Inventories	6	(2)	1	-	-	5
Trade and other receivables	7	6	1	-	-	14
Trade and other payables	(47)	(14)	(6)	-	-	(67)
Tax loss carry-forwards	(93)	(73)	(14)	-	-	(180)
Deferred income	75	(11)	3	-	-	67
	268	(66)	8	-	1	211

12.1 Deferred tax assets of R180 million relate to tax loss carry-forwards (2013: R93 million) which will expire between 2018 and 2034 if not utilised.

12.2 A deferred tax asset of R99 million (2013: R90 million) has not been provided in respect of losses, because it is not probable that future taxable income will be available against which benefits can be derived therefrom.

12.3 In certain of the countries in which group entities operate, local tax laws provide that earnings only be taxed in those jurisdictions when the earnings are transferred out of such jurisdictions. It is intended that these earnings be permanently reinvested in those countries. At 31 December 2014 cumulative earnings of approximately R376 million (2013: R274 million) would be subject to income taxes of approximately R113 million (2013: R82 million) if such earnings of foreign entities were transferred out of such jurisdictions in the form of dividends.

12.4 In the case of the company, there were no temporary differences associated with investments in subsidiaries and associate companies for which deferred tax liabilities have not been recognised (2013: nil).

12.5 In the case of the company, the deferred tax liability of nil (2013: R1 million) arose as a result of its participation in export partnerships.

	Group			
	2014 Rm	2013 Rm		
13. Restricted cash				
The restricted cash is held by lenders as additional collateral for Textainer's secured debt facility and bonds payable (refer to note 19)	646	629		
The terms of the bonds payable and the secured debt facility require that a minimum of nine (2013: nine) months' interest be held as restricted cash. The net operating income of the borrowing company is also required to be placed in a trust account and cannot be withdrawn until the monthly principal and interest payments are made.				
14. Inventories				
Container equipment held for resale	298	335		
Trading containers	77	136		
	375	471		
	Group		Company	
	2014 Rm	2013 Rm	2014 Rm	2013 Rm
15. Trade and other receivables				
Trade receivables	1 129	1 028	-	-
Prepayments	123	85	-	-
Other	108	88	-	-
	1 360	1 201	-	-
16. Current tax				
Amounts payable at the beginning of the year	76	83	-	-
Amounts receivable at the beginning of the year	(3)	(2)	-	-
Amount arising through business combination	-	11	-	-
Effect of movements in exchange rates	8	17	-	-
Recognised in profit or loss				
South African normal	36	33	1	1
Foreign normal	57	5	-	-
Excess tax benefit on equity-settled share-based payments	(22)	(20)	-	-
Amounts payable at the end of the year	(92)	(76)	-	-
Amounts receivable at the end of the year	-	3	-	-
Amounts paid during the year	60	54	1	1
	Group			
	2014 Rm	2013 Rm		
17. Cash and cash equivalents				
Bank balances	1 351	1 239		
Call and term deposits	1 809	1 505		
	3 160	2 744		

Group		Company	
2014 Rm	2013 Rm	2014 Rm	2013 Rm

18. Capital and reserves

Share capital

Authorised

Ordinary shares of 0,5 cent each

200 000 000 (2013: 200 000 000)

1 1 1 1

Issued

Ordinary shares of 0,5 cent each

177 068 011 (2013: 177 068 011)

1 1 1 1

18.1 Holders of these shares are entitled to dividends as declared from time to time and are entitled to one vote per share at general meetings of the company.

18.2 No authorisation has been sought from shareholders to place the unissued shares of the company under the control of the directors.

18.3 Dividends

Dividends declared and paid during the year are as follows:

Final dividend in respect of the financial year 2013 –

158 cents per share (2012: 150 cents per share)

279 266 279 266

Interim dividend in respect of the financial year 2014 –

72 cents per share (2013: 72 cents per share)

128 128 128 128

Special dividend – 360 cents per share declared and paid in 2013

– 637 – 637

407 1 031 407 1 031

A final dividend of 195 cents per share in respect of the financial year 2014 (2013: 158 cents per share) was declared by the board on 20 February 2015. No secondary tax on companies' credits are available. Dividend withholding tax at the rate of 15% is applicable to shareholders who are not exempt from this tax, which results in a net dividend of 165,75 cents per share to these shareholders.

18.4 Reserves

Fair value reserve

The fair value reserve includes the cumulative net change in the fair value, other than impairments, of available-for-sale investments until the investment is derecognised.

Foreign currency translation reserve

The translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations.

Share-based payment reserve

The share-based payment reserve comprises the cumulative value of equity-settled share-based payments.

Gain/loss in changes in ownership interests in subsidiaries

This reserve represents the cumulative net gain in changes in ownership interests in subsidiaries.

Preference share amortisation adjustment

This reserve in the company comprises the difference between the present value of the subscription price of the preference shares paid at acquisition and the amount written up to the subscription price through profit or loss using the amortised cost method (refer to note 8).

	Group						
	Current interest rate % p.a.	Interest fixed or indexed to	Annual instalment Rm	Foreign amount		2014 Rm	2013 Rm
				2014 US\$m	2013 US\$m		
Repayment terms							
19. Interest-bearing borrowings							
<i>Secured (refer to note 19.1)</i>							
Bonds:							
Repayable in monthly instalments, final payment in September 2023	3,90	Fixed	357	262	292	3 025	3 053
Repayable in monthly instalments, final payment in October 2024	3,27	Fixed	348	296	–	3 419	–
Repaid in May 2014	–	–	–	–	73	–	763
Repaid in May 2014	–	–	–	–	300	–	3 138
Repaid in May 2014	–	–	–	–	333	–	3 487
Term loan:							
Partially repayable in 19 quarterly instalments of \$7,9 million, and a final payment in April 2019	1,76	US Prime or LIBOR	365	476	–	5 489	–
Debt facilities:							
Facility – repayments commencing September 2017, final repayment in May 2019	1,86	LIBOR	–	852	775	9 833	8 108
Facility repayable in full in August 2015 (refer to note 19.8)	2,42	LIBOR	1 904	165	34	1 904	350
Revolving debt facilities							
Facility repayable in full in September 2017	1,73	US Prime or LIBOR	–	685	649	7 899	6 783
Facility repayable in full in April 2016	1,91	LIBOR	–	126	121	1 454	1 261
Facility – no repayment within revolving period, final repayment estimated in November 2021	2,54	LIBOR	Refer to note 19.2	170	161	1 962	1 683
<i>Unsecured</i>							
Obligations under instalment sale agreements, final repayment estimated in December 2018	5,99–8,46	Fixed	Refer to note 19.7	34	53	398	556
Total						35 383	29 182
Less unamortised debt issuance costs						(279)	(303)
						35 104	28 879
Less current portion included in current liabilities						(3 128)	(1 943)
						31 976	26 936

19. Interest-bearing borrowings (continued)

- 19.1 The secured loans are secured by way of a pledge against certain of the group entities' property, plant and equipment and investments in finance leases as well as requirements by lenders that the group entities hold restricted cash as additional collateral for borrowings (refer to notes 4, 10 and 13 respectively).
- 19.2 The facility will convert to a six-year fully amortising note if the initial two-year revolving period is not extended by agreement between the banks and the relevant group entity.
- 19.3 Debt issuance costs of R135 million (2013: R144 million) were capitalised during the year.
- 19.4 In terms of the memorandum of incorporation, the company's borrowing powers are unlimited. The company's borrowings are disclosed in note 8.
- 19.5 Details of borrowing facilities are as follows:

	Group	
	2014 Rm	2013 Rm
Total borrowing facilities	41 425	37 580
Actual borrowings at the end of the year	35 383	29 182
Unutilised facilities	6 042	8 398

- 19.6 Certain loans have restrictive covenants including minimum net worth requirements, minimum working capital requirements and maintenance of minimum levels of profitability. The borrowing companies were in compliance with the covenants throughout the year.
- 19.7 Repayable out of available free cash flow arising in TAC.
- 19.8 Subsequent to the year-end, the terms of the facility were amended which extended the conversion date to February 2018 and if not refinanced or renewed within this three-year period, the facility will partially amortise over the following two years and then mature.

	Group		Company	
	2014 Rm	2013 Rm	2014 Rm	2013 Rm

20. Trade and other payables

Trade payables	69	91	-	-
Accrued expenses	193	128	3	2
Amounts due to container owners	109	123	-	-
Amounts due in respect of container acquisitions	731	249	-	-
Other	3	3	2	1
	1 105	594	5	3

21. Deferred revenue

Deferred revenue represents the fair value of the reduced management fees recognised in a business combination in 2012. The deferred revenue is amortised to management fees from date of acquisition to 1 January 2019, the beginning of the period in which an option is held to acquire the remaining shares in the entity subject to the business combination.

The deferred revenue which arose prior to the business combination in 2012 was fully amortised by the end of 2013.

	Group	
	2014 Rm	2013 Rm
Balance at the beginning of the year	38	41
Amount arising through business combination	-	2
Recognised in profit or loss	(4)	(10)
Terminations	-	(4)
Effect of movements in exchange rates	3	9
Balance at the end of the year	37	38
Analysed as:		
Non-current deferred revenue	33	34
Current deferred revenue	4	4
	37	38

22. Operating profit before net finance expenses/income

Operating profit before net finance expenses/income is arrived at after taking into account:

Income

Capital distribution from trust	-	-	324	864
Bargain purchase gain on acquisition of subsidiary	-	54	-	-
Gain – fair value of option to acquire non-controlling interest	-	147	-	-

Expenses

Amortisation of intangible assets	43	41	-	-
Auditors' remuneration	21	20	3	1
Audit fee – current year	20	16	3	1
– under-provision prior year	-	4	-	-
Other services	1	-	-	-
Directors' remuneration and benefits	18	17	2	2
Executive directors				
Short-term employee benefits	13	12	-	-
Share-based payments – equity-settled	1	1	-	-
Non-executive directors				
Remuneration	3	3	2	2
Share-based payments – equity-settled	1	1	-	-
Impairment (reversals)/losses incurred	(29)	170	-	(15)
Property, plant and equipment	18	86	-	-
Investment in subsidiaries	-	-	-	(15)
Trade and other receivables	(19)	96	-	-
Trade and other receivables	(28)	(12)	-	-
Write-down of inventories	123	-	-	-
Loss on step up to control	-	26	-	-
Operating leases – premises	19	15	-	-
Share-based payments included in employee benefits expense – equity-settled	76	52	-	-
Share-based payments to suppliers – equity-settled	10	8	-	-
Retirement benefit contributions included in employee benefits expense	6	4	-	-

23. Net finance expenses/(income)

Finance expenses – incurred by Textainer and TAC	1 055	835	-	-
Interest expense	970	829	-	-
Realised and unrealised losses on derivative financial instruments	85	6	-	-
Finance income				
Interest income				
Received on cash and cash equivalents	(13)	(18)	-	-
Received from subsidiary	-	-	-	(4)
	1 042	817	-	(4)

24. Income tax expense

	Group		Company	
	2014 Rm	2013 Rm	2014 Rm	2013 Rm
South African normal	36	33	1	1
Current	32	33	1	1
Adjustment for prior years	4	-	-	-
Foreign normal	57	5	-	-
Current	94	6	-	-
Adjustment for prior years	(37)	(1)	-	-
Associated tax credit	(5)	(9)	-	-
Current year	(2)	(3)	-	-
Prior year	(3)	(6)	-	-
South African deferred				
Origination and reversal of temporary differences	(16)	23	(1)	-
Foreign deferred	(50)	31	-	-
Origination and reversal of temporary differences	(41)	35	-	-
Adjustment for prior years	(2)	-	-	-
Reduction in tax rate	(7)	(4)	-	-
	22	83	-	1
The effective tax rate is reconciled as follows:	%	%	%	%
Statutory tax rate	28,0	28,0	28,0	28,0
Non-taxable income	-	(2,3)	(29,3)	(28,2)
Non-deductible expenses	0,3	0,5	1,3	0,4
Foreign rate differential	(25,0)	(19,5)	-	-
Over-provided in prior years	(1,8)	(0,5)	-	-
Profit from equity accounted investees	(0,1)	(2,1)	-	-
Operating losses	-	(0,8)	-	-
Reduction in tax rate	(0,3)	(0,2)	-	-
Effective tax rate	1,1	3,1	-	0,2

24.1 Certain group entities are not subject to tax in their countries of incorporation. However, these entities are subject to tax in certain other jurisdictions due to the nature of their operations. These entities estimate the tax liability based upon their interpretation of the tax laws of the various jurisdictions in which they operate. Deferred income taxes reflect temporary differences attributable to various jurisdictions at the appropriate statutory tax rates.

24.2 Certain group entities participate in export partnerships. As these entities were liable to the partnerships for the tax effect in the first year of their participation, the amount thereof was disclosed as an associated tax charge. In subsequent years the partnerships become liable to the entities for the tax arising as the underlying receivables are collected. The amount thereof is disclosed as an associated tax credit.

Group

2014 2013

25. Earnings per share

Basic earnings per share

Profit for the year attributable to equity holders of the company (R million)	960	1 391
Weighted average number of shares in issue (million)	177,1	177,1
Basic earnings per share (cents)	542,0	785,7

Diluted earnings per share is equal to basic earnings per share*

Group

Gross	Net	Gross	Net
2014		2013	
Rm	Rm	Rm	Rm

Headline earnings per share

Profit for the year attributable to equity holders of the company		960		1 391
Impairment of property, plant and equipment	18	8	86	41
Loss on step up to control	-	-	26	26
Gain on bargain purchase of subsidiary	-	-	(54)	(54)
Headline earnings attributable to equity holders of the company		968		1 404
Weighted average number of shares in issue (million)		177,1		177,1
Headline earnings per share (cents)		546,6		792,6

Diluted headline earnings per share is equal to headline earnings per share

Adjusted headline earnings per share

Adjusted headline earnings per share is the more appropriate measure of Trencor's financial performance in that it excludes net unrealised foreign exchange gains and losses on translation of long-term receivables, and it may also include such other adjustments that, in the opinion of the board, are necessary to properly represent financial performance.

Headline earnings attributable to equity holders of the company		968		1 404
Net unrealised foreign exchange gain on translation of long-term receivables	(67)	(48)	(159)	(115)
Gain on modification of debt terms	-	-	(172)	(172)
Adjusted headline earnings attributable to equity holders of the company		920		1 117
Adjusted headline earnings per share (cents)		519,4		630,7

Diluted adjusted headline earnings per share is equal to adjusted headline earnings per share



	Group		Company	
	2014 Rm	2013 Rm	2014 Rm	2013 Rm
26. Cash generated from operations				
Reconciliation of profit for the year to cash generated from operations:				
Profit for the year	2 047	2 403	309	872
Adjusted for:				
Finance expenses	1 055	835	-	-
Finance income	(13)	(18)	-	(4)
Unrealised foreign exchange gains	(101)	(236)	-	-
Net decrease in adjustment to the net investment in long-term receivables	25	23	-	-
Other non-cash flow adjustments to the net investment in long-term receivables	(2)	(6)	-	-
Depreciation	1 879	1 397	-	-
Gain – fair value of option to acquire non-controlling interest	-	(147)	-	-
Carrying value of container leasing equipment identified for sale	1 577	1 048	-	-
Net impairment (reversals)/losses incurred	(29)	130	-	(16)
Share-based payments	88	62	-	-
Amortisation of intangible assets	43	41	-	-
Finance lease income	(187)	(139)	-	-
Deferred revenue recognised in profit or loss	(4)	(10)	-	-
Bargain purchase gain on acquisition of subsidiary	-	(54)	-	-
Loss on step up to control	-	26	-	-
Share of profit from equity accounted investees	(4)	(182)	-	-
Income tax expense	22	83	-	1
Operating profit before working capital changes	6 396	5 296	309	853
Working capital changes	138	(192)	2	2
Decrease/(Increase) in inventories	62	(60)	-	-
Decrease/(Increase) in trade and other receivables	16	(88)	-	1
Increase/(Decrease) in trade and other payables	60	(44)	2	1
Cash generated from operations	6 534	5 104	311	855

Group	
2014 Rm	2013 Rm

27. Operating lease commitments

Non-cancellable operating lease rentals are payable as follows:

Within one year	19	18
Between one and five years	19	33
After five years	-	1
	38	52

A number of office premises are leased under operating leases. The leases typically run for periods of five to six years, with an option to renew the leases upon expiration. None of the leases include contingent rentals.

28. Capital commitments

For container leasing equipment:

Contracted	1 018	643
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29. Employee benefits

29.1 Share-based payments

Trencor and Textainer have share option plans for certain employees, including directors, to purchase shares in terms of the rules of the respective plans.

Trencor

All options granted in terms of The Trencor Share Plan have been exercised in prior periods and consequently there are no share options outstanding. In terms of the Plan, options were previously granted to certain executive directors and employees amounting in aggregate to 6 740 000 shares (2013: 6 740 000 shares) in the unissued share capital of the company. The maximum number of shares available for utilisation under the Plan is 8 884 209 (2013: 8 884 209).

There is currently no intention to grant further options but the Plan is being maintained in its current dormant state in order that options may be granted in future should the need arise. Accordingly, no authority is sought from shareholders to place the unissued shares reserved for the Plan under the control of the directors and to authorise the directors to issue such shares.

Textainer

	Number of shares
Shares available for utilisation under the plans at 31 December 2012	1 078 548
Share options and restricted share units granted in 2013, net of forfeitures	(366 002)
Previously authorised shares cancelled during 2013	(13 115)
Shares available for utilisation under the plans at 31 December 2013	699 431
Share options and restricted share units granted in 2014, net of forfeitures	(461 027)
Previously authorised shares cancelled during 2014	101 549
Shares available for utilisation under the plans at 31 December 2014	339 953

Textainer has one share option and restricted share unit plan, the 2007 Plan. The 2007 Plan provides for the grant of share options, restricted share units, restricted shares, share appreciation rights and dividend equivalent rights. No grants have been made of share appreciation rights. The 2007 Plan provides for grants of incentive share options only to its employees or employees of any parent or subsidiary of Textainer. Awards other than incentive share options may be granted to its employees, directors and consultants or the employees, directors and consultants of any parent or subsidiary of Textainer. There are no performance criteria attached to the option plan. The options vest over a total period of four years in increments of 25% per annum beginning approximately one year from grant date. All options lapse after a period of ten years from date of grant. Beginning approximately one year after a restricted share unit's grant date for each restricted share unit granted in 2010 and thereafter, each employee's restricted share units vest in increments of 25% per year. Restricted share units granted to directors fully vest one year after their grant date.

The following is a summary of activity in the 2007 Plan:

Share options

	Number of options			Weighted average	
	Unvested	Vested	Total	Exercise price US\$	Expiration year
Outstanding at 31 December 2012	648 588	317 340	965 928	21,87	2020
Granted	213 907	–	213 907	38,36	2023
Vested	(240 076)	240 076	–	17,86	2019
Exercised	–	(207 191)	(207 191)	17,46	2018
Forfeited	(29 262)	–	(29 262)	26,63	2021
Outstanding at 31 December 2013	593 157	350 225	943 382	26,43	2021
Granted	225 865	–	225 865	34,14	2024
Vested	(163 886)	163 886	–	24,05	2020
Exercised	–	(131 076)	(131 076)	19,07	2019
Expired	(54 976)	–	(54 976)	17,06	2022
Forfeited	(22 164)	–	(22 164)	32,91	2018
Outstanding at 31 December 2014	577 996	383 035	961 031	29,63	2022

29. Employee benefits (continued)

29.1 Share-based payments (continued)

Restricted share units

	Restricted share units	Weighted average fair value at grant date US\$
Outstanding at 31 December 2012	1 011 406	19,13
Granted	223 492	33,84
Vested	(488 860)	16,16
Forfeited	(42 135)	19,91
Outstanding at 31 December 2013	703 903	24,57
Granted	235 162	29,85
Vested	(281 438)	21,05
Forfeited	(24 409)	27,39
Outstanding at 31 December 2014	633 218	27,99

The options outstanding at 31 December 2014 had an exercise price ranging from US\$7,10 to US\$38,36 (2013: US\$7,10 to US\$38,36) and a weighted average contractual life of 7,6 years (2013: 7,5 years).

The weighted average share price at the date of exercise for share options exercised in 2014 was US\$36,97 (2013: US\$37,70).

The fair value of the share options at grant date is determined based on the Black-Scholes option pricing model with the following assumptions:

	Options granted				
	19 November 2014	14 November 2013	14 November 2012 and 20 January 2012	16 November 2011	18 November 2010
Number of options granted under the 2007 Plan	225 865	213 907	201 658	173 350	151 687
Fair value at measurement date (US\$)	10,67	13,19	9,42	11,60	9,82
Share price at grant date (US\$)	34,14	38,36	28,21	28,54	28,26
Expected life option time (years)	5,0	5,0	5,2 – 5,7	5,7	6,3
Volatility (%)	54,7	58,2	62,5 – 67,1	68,0	50,1
Dividend yield (%)	5,5	4,9	4,5 – 6,3	4,9	3,8
Risk free % rate (based on US Treasury bonds)	1,6	1,3	0,7 – 1,1	1,1	2,0

In determining share price volatility, consideration has been given to the historic volatility of publicly traded companies within Textainer's industry.

29.2 The amounts included in profit or loss in respect of share-based payments are:

	Group	
	2014 Rm	2013 Rm
Equity-settled	88	62

29.3 Retirement benefit funds

Membership of the Trencor Pension Fund ('the Fund'), a defined contribution fund governed by the Pension Funds Act, was compulsory for all eligible employees in South Africa. Effective 1 June 2014, the 15 members of the Fund (31 December 2013: 15 members) transferred to the Alexander Forbes Retirement Fund, an umbrella fund arrangement which provides member investment choice from a range of portfolios.

At 31 December 2014 the aggregate share of members of the Fund amounted to R128 million (2013: R116 million) and will be transferred to the Alexander Forbes Retirement Fund on receipt of approval by the Registrar of Pension Funds. The Fund has no liability in respect of pensions as all pensioners were transferred to an insurer and all new retirees purchase annuities from insurers.

Certain non-South African group entities offer defined contribution plans for their employees in the various jurisdictions in which they are employed. None of these plans have any defined liability in respect of pensioners.

30. Segment reporting

Business segments

30.1 There are two operating segments (strategic business units) managed separately as they offer entirely different services. The reportable segments are: container finance, and container owning, leasing, management and trading.

30.2 Information regarding the results of each reportable segment is included below. Performance is measured based on segment profit before interest and income tax, as included in the internal management reports. Segment profit before net finance expenses/income and income tax is used to measure performance as management believes that such information is the most relevant in evaluating the results of the segments relative to other entities that operate within these industries. There is no inter-segment activity.

	Group					
	Container finance		Container owning, leasing, management and trading		Consolidated	
	2014 Rm	2013 Rm	2014 Rm	2013 Rm	2014 Rm	2013 Rm
Revenue	113	254	7 942	6 336	8 055	6 590
Goods sold	-	-	1 976	1 477	1 976	1 477
Leasing income	2	1	5 817	4 682	5 819	4 683
Management fees	-	-	149	177	149	177
Finance income	13	27	-	-	13	27
Realised and unrealised exchange losses	98	226	-	-	98	226
Reportable segment profit before net finance expenses and income tax	66	196	3 083	2 788	3 149	2 984
Finance income	-	-	1	4	1	4
Finance expenses	-	-	(1 055)	(835)	(1 055)	(835)
Depreciation and amortisation	-	-	(1 921)	(1 437)	(1 921)	(1 437)
Share of profit of equity accounted investees	-	-	4	182	4	182
Income tax expense	(12)	(46)	(14)	(40)	(26)	(86)
Other material non-cash items:						
Net long-term receivable valuation adjustment	(25)	(23)	-	-	(25)	(23)
Impairment losses:						
Property, plant and equipment	-	-	(18)	(46)	(18)	(46)
Trade receivables recovered/(loss incurred)	-	-	19	(96)	19	(96)
Trade receivables reversed	-	-	28	12	28	12
Write-down of inventories	-	-	(123)	-	(123)	-
Carrying value of container leasing equipment identified for sale	-	-	(1 577)	(1 048)	(1 577)	(1 048)
Share-based payments	-	-	(88)	(62)	(88)	(62)
Reportable segment assets	688	876	51 268	42 139	51 956	43 015
Capital expenditure	-	-	8 653	6 928	8 653	6 928
Reportable segment liabilities	115	156	36 250	29 538	36 365	29 694

30. Segment reporting (continued)

30.3 Reconciliations of reportable segment profit before net finance expenses and income tax, finance income, depreciation and amortisation, income tax, assets and liabilities:

	Group					
	Reportable segment total	Unallocated	Consolidated total	Reportable segment total	Unallocated	Consolidated total
	2014			2013		
	Rm	Rm	Rm	Rm	Rm	Rm
Profit before net finance expenses and income tax*	3 149	(42)	3 107	2 984	137	3 121
Finance income	1	12	13	4	14	18
Depreciation and amortisation	(1 921)	(1)	(1 922)	(1 437)	(1)	(1 438)
Income tax (expense)/credit	(26)	4	(22)	(86)	3	(83)
Assets	51 956	1 973	53 929	43 015	1 613	44 628
Liabilities	36 365	343	36 708	29 694	375	30 069

*Unallocated amount includes corporate expenses of R43 million (2013: R40 million).

Group			
Assets		Liabilities	
2014	2013	2014	2013
Rm	Rm	Rm	Rm

The following is an analysis of the unallocated assets and liabilities:

Property, plant and equipment	-	1	-	-
Investment in equity accounted investee	92	57	-	-
Other investments	66	66	-	-
Deferred tax assets/liabilities	24	16	235	284
Income tax assets/liabilities	-	3	92	76
Trade and other receivables/payables	6	5	16	15
Cash and cash equivalents	1 785	1 465	-	-
	1 973	1 613	343	375

30.4 Major customer

Leasing revenue from a single customer in the container owning, leasing, management and trading operating segment amounted to 9% (2013: 11%) of leasing revenue. No other customer individually accounted for more than 9% of revenue.

30.5 Geographic segment information

Container lessees use containers for their global trade utilising many worldwide trade routes. Revenue is earned from international carriers when the containers are in use and carrying cargo around the world. Substantially all leasing related revenue is denominated in US dollars. As all of the containers are used internationally, where no one container is domiciled in one particular place for a prolonged period of time, all of long-lived assets are considered to be international with no single country of use.

31. Financial instruments and risk management

31.1 Categories of financial assets and liabilities

The carrying amounts and fair values of each category of financial assets and liabilities are as follows:

	Group							Total carrying amount Rm	Fair value Rm
	Designated at fair value through profit or loss Rm	Held for trading Rm	Available-for-sale Rm	Loans and receivables Rm	Liabilities at amortised cost Rm	Other Rm			
2014									
Financial assets									
Other investments	-	-	66	-	-	-	66	66	66
Long-term receivables	679	-	-	-	-	-	679	679	679
Net investment in finance leases	-	-	-	-	-	2 314	2 314	2 291	2 291
Derivative financial instruments	-	14	-	-	-	-	14	14	14
Restricted cash	-	-	-	646	-	-	646	646	646
Trade and other receivables	-	-	-	1 237	-	-	1 237	1 237	1 237
Cash and cash equivalents	-	-	-	3 160	-	-	3 160	3 160	3 160
	679	14	66	5 043	-	2 314	8 116	8 093	8 093
Financial liabilities									
Interest-bearing borrowings	-	-	-	-	35 383	-	35 383	35 409	35 409
Amounts attributable to third parties in respect of long-term receivables	115	-	-	-	-	-	115	115	115
Derivative financial instruments	-	20	-	-	-	-	20	20	20
Trade and other payables	-	-	-	-	1 105	-	1 105	1 105	1 105
	115	20	-	-	36 488	-	36 623	36 649	36 649
2013									
Financial assets									
Other investments	-	-	66	-	-	-	66	66	66
Long-term receivables	867	-	-	-	-	-	867	867	867
Net investment in finance leases	-	-	-	-	-	1 752	1 752	1 732	1 732
Derivative financial instruments	-	12	-	-	-	-	12	12	12
Restricted cash	-	-	-	629	-	-	629	629	629
Trade and other receivables	-	-	-	1 116	-	-	1 116	1 116	1 116
Cash and cash equivalents	-	-	-	2 744	-	-	2 744	2 744	2 744
	867	12	66	4 489	-	1 752	7 186	7 166	7 166
Financial liabilities									
Interest-bearing borrowings	-	-	-	-	29 182	-	29 182	29 266	29 266
Amounts attributable to third parties in respect of long-term receivables	155	-	-	-	-	-	155	155	155
Derivative financial instruments	-	43	-	-	-	-	43	43	43
Trade and other payables	-	-	-	-	594	-	594	594	594
	155	43	-	-	29 776	-	29 974	30 058	30 058

31. Financial instruments and risk management (continued)

31.1 Categories of financial assets and liabilities (continued)

	Loans and receivables Rm	Liabilities at amortised cost Rm	Total carrying amount Rm	Fair value Rm
2014				
Financial liabilities				
Amounts due to subsidiary	-	768	768	768
Trade and other payables	-	5	5	5
	-	773	773	773
2013				
Financial assets				
Long-term receivables	1	-	1	1
	1	-	1	1
Financial liabilities				
Amount due to subsidiary	-	672	672	672
Trade and other payables	-	3	3	3
	-	675	675	675

31.2 Overview

The risks arising from the use of financial instruments include:

- credit risk;
- liquidity risk; and
- market risk (including currency risk and interest rate risk).

This note presents information about the exposure to each of the above risks, objectives, policies and processes for measuring and managing risk, and the management of capital.

The overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on financial performance.

The directors have overall responsibility for the establishment and oversight of the risk management framework. Risk management is carried out by the executive committee and management at an operational level under policies approved by the directors. The board provides written principles for overall risk management, as well as written policies covering specific areas, such as foreign currency risk, interest rate risk, credit risk, use of derivative financial instruments and investing excess liquidity.

The risk management policies are established to identify and analyse the risks in order to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk policies and systems are reviewed regularly.

The audit and risk committees oversee how management monitors compliance with risk management policies and procedures and reviews the adequacy of the risk management framework. Regular ad-hoc reviews of risk management controls and procedures are undertaken, the results of which are reported to the audit and risk committees.

31.3 Credit risk

Credit risk is the risk of financial loss if a customer or counterparty to a financial instrument fails to meet its contractual obligations.

31.3.1 Credit risk exposure

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk from financial assets at 31 December was:

	Group		Company	
	2014 Rm	2013 Rm	2014 Rm	2013 Rm
Available-for-sale financial assets				
Other investments	66	66	-	-
Financial assets designated at fair value through profit or loss				
Long-term receivables	679	867	-	1
Held for trading financial instruments				
Derivative financial instruments	14	12	-	-
Other financial instruments				
Net investment in finance leases	2 314	1 752	-	-
Loans and receivables excluding cash and cash equivalents				
Trade receivables	1 129	1 028	-	-
Restricted cash	646	629	-	-
Other	108	88	-	-
Cash and cash equivalents	3 160	2 744	-	-
	8 116	7 186	-	1

Credit risk arises principally from long-term receivables, trade receivables, investment securities and cash and cash equivalents.

Available-for-sale financial assets and held for trading financial instruments

Due to the amounts of these financial assets, credit risk is not considered to be significant.

Financial assets designated at fair value through profit or loss

Credit risk with respect to long-term receivables is determined by the creditworthiness of the international customers to whom containers are supplied. Management closely monitors the activities and performance of these customers. Long-term receivables are valued by discounting future cash flows and an appropriate adjustment is made to the net investment for the estimated timing of receipt and possible non-collection of these receivables and the related effect on the payment to third parties (refer to note 9.2).

The most significant net present value long-term receivable (net of fair value adjustment) at 31 December 2014 ultimately relates to TAC totalling R286 million (2013: R431 million). Approximately 92% (2013: 90%) of the TAC containers measured on a twenty-foot equivalent unit basis are managed by Textainer.

Loans and receivables

Credit risk with respect to trade and other receivables is mitigated by the diverse customer base. The risk arising on short-term trade and other receivables is also managed through a policy on the granting of credit limits and continual review and monitoring of these limits. At 31 December 2014 one customer accounted for 9% of the trade receivables (2013: 13%).

31. Financial instruments and risk management (continued)

31.3 Credit risk (continued)

31.3.1 Credit risk exposure (continued)

The maximum exposure to credit risk for trade receivables at the reporting date by type of customer was:

	Group	
	2014 Rm	2013 Rm
Container leasing customers	1 128	1 027
Other	1	1
	1 129	1 028

Cash and cash equivalents

Cash and cash equivalents are placed with financial institutions which have acceptable credit ratings.

31.3.2 Impairment losses

An allowance is established for impairment that represents an estimate of incurred losses in respect of trade and other receivables. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a collective loss component established for groups of similar assets in respect of losses that have been incurred but not yet identified. The collective loss allowance is determined based on historical data of payment statistics for similar financial assets.

Group								
	Gross ¹	Gross ²	Total impair- ment	Net trade receiv- ables	Gross ¹	Gross ²	Total impair- ment	Net trade receiv- ables
2014				2013				
	Rm	Rm	Rm	Rm	Rm	Rm	Rm	Rm

The ageing of trade receivables at the reporting date was:

Not past due	1	-	-	1	1	-	-	1
Past due 0 - 30 days	667	-	(15)	652	556	3	(15)	544
Past due 31 - 120 days	469	1	(7)	463	477	28	(36)	469
Past due 121 - 180 days	13	12	(12)	13	11	29	(28)	12
More than 180 days	1	107	(108)	-	2	96	(96)	2
	1 151	120	(142)	1 129	1 047	156	(175)	1 028

¹ Gross receivables not subject to specific impairment.

² Gross receivables subject to specific impairment.

The movement in the allowance for impairment in respect of trade receivables during the year was as follows:

	Group	
	2014 Rm	2013 Rm
Balance at the beginning of the year	175	68
Impairment loss (recovered)/recognised	(19)	96
Impairment loss reversed	(28)	(12)
Effect of movements in exchange rates	14	23
Balance at the end of the year	142	175

The allowance accounts in respect of trade receivables are used to record impairment losses unless the group entities are satisfied that no recovery of the amount owing is possible; at that point the amounts considered irrecoverable are written off against the financial asset.

31.4 Liquidity risk

Liquidity risk is the risk that group entities will not be able to meet their financial obligations as they fall due. The approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking reputational damage.

The risk is managed through cash flow forecasts and ensuring that adequate borrowing facilities are maintained. In terms of the company's memorandum of incorporation, its borrowing powers are unlimited.

The following are the contractual maturities of financial liabilities, including estimated interest payments and excluding the impact of netting agreements:

	Group					Total Rm
	Carrying amount Rm	Contractual cash flows Rm	One year or less Rm	One to five years Rm	Over five years Rm	
2014						
Non-derivative financial liabilities						
Bonds payable	6 444	7 539	915	3 409	3 215	7 539
Debt facility	11 737	12 876	2 120	2 911	7 845	12 876
Revolving debt facility	11 315	12 039	241	11 493	305	12 039
Term loan	5 489	5 805	455	5 350	–	5 805
Obligations under instalment agreement	398	410	130	176	104	410
Trade and other payables	1 105	1 105	1 105	–	–	1 105
	36 488	39 774	4 966	23 339	11 469	39 774
Derivative financial liabilities						
Derivative financial instruments	20	334	111	233	–	334
2013						
Non-derivative financial liabilities						
Bonds payable	10 441	12 232	2 088	5 907	4 237	12 232
Debt facility	8 458	9 379	183	3 851	5 345	9 379
Revolving debt facility	9 727	10 430	147	9 727	556	10 430
Obligations under instalment agreement	556	590	288	302	–	590
Trade and other payables	594	594	594	–	–	594
	29 776	33 225	3 300	19 787	10 138	33 225
Derivative financial liabilities						
Derivative financial instruments	43	201	76	125	–	201

The cash flows disclosed in the above table represent the contractual undiscounted net cash flows relating to derivative financial liabilities held for risk management purposes and which are not usually closed out before contractual maturity.

There is no exposure to liquidity risk in respect of amounts attributable to third parties in respect of long-term receivables, as these amounts are required to be paid only when the proceeds from the related long-term receivables are received.

	Company					Total Rm
	Carrying amount Rm	Contractual cash flows Rm	One year or less Rm	One to five years Rm	Over five years Rm	
Non-derivative financial liabilities						
2014						
Amount due to subsidiary	768	768	–	768	–	768
Trade and other payables	5	5	5	–	–	5
	773	773	5	768	–	773
2013						
Amount due to subsidiary	672	672	–	672	–	672
Trade and other payables	3	3	3	–	–	3
	675	675	3	672	–	675

31. Financial instruments and risk management (continued)

31.5 Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices will affect income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

Group entities buy and sell derivatives, and also incur financial liabilities, in order to manage market risks.

31.5.1 Currency risk

Group entities are exposed to currency risk on sales and purchases and long-term receivables that are denominated in a currency other than the respective functional currencies of those entities, primarily the US dollar and SA rand. The currency in which these transactions are primarily denominated is the US dollar.

Group entities enter into forward exchange contracts from time to time, and as required, to buy and sell specified amounts of various foreign currencies in the future at predetermined exchange rates. The contracts are entered into in order to manage their exposure to fluctuations in foreign currency exchange rates. The contracts are generally matched with anticipated future cash flows in foreign currencies primarily from sales and purchases. As at 31 December 2014 there was no exposure to forward exchange contracts (2013: nil).

The following is an analysis of the financial instruments in terms of the currencies in which they are held, expressed in SA rand at 31 December:

Denominated in	Group					
	2014			2013		
	SA rand Rm	US\$ Rm	Total Rm	SA rand Rm	US\$ Rm	Total Rm
Assets						
Investments	66	–	66	66	–	66
Long-term receivables	–	679	679	–	867	867
Net investment in finance leases	–	2 314	2 314	–	1 752	1 752
Derivative financial instrument	–	14	14	–	12	12
Restricted cash	–	646	646	–	629	629
Trade and other receivables	3	1 234	1 237	2	1 114	1 116
Cash and cash equivalents	161	2 999	3 160	103	2 641	2 744
	230	7 886	8 116	171	7 015	7 186
Liabilities						
Interest-bearing borrowings	–	32 255	32 255	–	27 239	27 239
Amounts attributable to third parties in respect of long-term receivables	115	–	115	155	–	155
Derivative financial instruments	–	20	20	–	43	43
Trade and other payables	15	1 090	1 105	14	580	594
Current portion of interest-bearing borrowings	–	3 128	3 128	–	1 943	1 943
	130	36 493	36 623	169	29 805	29 974

The following exchange rates applied during the year:

Year-end rate US\$1=	R11,54	R10,46
Average rate US\$1=	R10,78	R9,67

The long-term export receivables are all denominated in US dollars. The board has decided that these receivables should remain in US dollars and should not be hedged into any other currency, save that the executive committee is authorised to sell limited amounts due to be collected forward, into SA rand, if it believes that it would protect the SA rand receipts to do so.

31.5 Market risk (continued)**31.5.2 Interest rate risk**

As part of the process of managing the group entities' fixed and floating rate borrowings mix, the interest rate borrowings mix, the interest rate characteristics of new borrowings and the refinancing of existing borrowings are structured according to anticipated movements in interest rates. All borrowings are denominated in US dollars.

Textainer has a firm policy that long-term lease business should be financed with fixed rate debt, and master lease (short-term) business should be financed with floating rate debt. Interest on loans raised to purchase containers leased out under long-term leases (usually of five years' duration at fixed rates) is swapped into fixed interest rate contracts of a similar term, while loans raised to purchase containers for master lease are at variable rates. Furthermore, the company enters into interest rate cap contracts to guard against unexpected increases in interest rates on a portion of such variable interest rate loans. Textainer does not apply hedge accounting to the interest rate swaps, notwithstanding that such swaps may be economically effective. It accounts on the basis that the net result of the marked-to-market valuation of these instruments is flowed through profit or loss. This may result in volatility of earnings.

Group entities are exposed to interest rate risk as they place funds in the money market. This risk is managed by maintaining an appropriate mix of term and daily call deposits with registered financial institutions which are subject to compliance with the relevant regulatory bodies.

At 31 December the interest rate profile of interest-bearing financial instruments was:

	Group	
	2014 Rm	2013 Rm
Fixed rate		
Financial liabilities	(6 842)	(10 234)
Variable rate instruments		
Financial assets	3 806	3 373
Financial liabilities	(28 541)	(18 948)
	(24 735)	(15 575)

Based on the derivative and non-derivative financial asset and liability balances as at 31 December 2014, it is estimated that a 100 basis points increase/decrease in interest rates would result in a decrease/increase in the fair value of interest rate swap derivative liabilities of R244 million (2013: R59 million), an increase/decrease in interest expense on non-derivative financial assets and liabilities of R214 million (2013: R215 million) and a decrease/increase in interest expense on interest rate swap derivative liabilities of R105 million (2013: R51 million). This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

31.6 Capital management

Capital is regarded as total equity. The board's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. The board determines dividends paid to shareholders.

The company may purchase its own shares on the market, if there are good grounds for doing so. In this regard the directors will ensure the requirements of the Companies Act of South Africa including the performance of the solvency and liquidity test are satisfied and will take account of, inter alia, an appropriate capitalisation structure for the company, the long-term cash needs and the interests of the company.

Capital is monitored on the basis of the ratio of interest-bearing borrowings to total equity. This ratio is calculated as interest-bearing borrowings divided by total equity as follows:

	Group		Company	
	2014 Rm	2013 Rm	2014 Rm	2013 Rm
Interest-bearing borrowings	35 104	28 879	–	–
Total equity	17 221	14 559	297	395
Ratio of interest-bearing borrowings to total equity	203,8%	198,4%	–	–

The ratio has been affected by the increase in Textainer's interest-bearing borrowings, and the weakening of the SA rand against the US dollar from US\$1=R10,46 to US\$1=R11,54 as at December 2013 and 2014 respectively.

There were no changes in the approach to capital management during the year.

Neither the company nor any of its subsidiaries are subject to externally imposed capital requirements.

31.7 Fair values

The fair values of financial instruments (refer to note 31.1) have been arrived at after taking into account current market conditions. All of the fair value measurements are recurring in nature.

31.7.1 Fair value hierarchy

Fair values measured using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

Level 1: Quoted market price (unadjusted in an active market for an identical instrument) that can be assessed at the measurement date.

Level 2: Valuation techniques based on observable inputs, either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.

Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices that are similar to instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

The table below analyses the instruments, measured at fair value at 31 December, by the level in the fair value hierarchy into which the value measurement is categorised:

	Group			Total Rm
	Level 1 Rm	Level 2 Rm	Level 3 Rm	
2014				
Assets				
Long-term receivables	-	-	679	679
Other investments	-	66	-	66
Interest rate swap contracts	-	14	-	14
	-	80	679	759
Liabilities				
Amounts attributable to third parties in respect of long-term receivables	-	-	115	115
Interest rate swap contracts	-	20	-	20
	-	20	115	135
2013				
Assets				
Long-term receivables	-	-	867	867
Other investments	-	66	-	66
Interest rate swap contracts	-	12	-	12
	-	78	867	945
Liabilities				
Amounts attributable to third parties in respect of long-term receivables	-	-	155	155
Interest rate swap contracts	-	43	-	43
	-	43	155	198

Valuation techniques for other investments and interest rate swap contracts are referred to in notes 7 and 11 respectively.

31.8 Fair values (continued)**31.7.1 Fair value hierarchy (continued)**

The following table shows a reconciliation from the opening balances to the closing balances for fair value measurements in level 3 of the fair value hierarchy:

	Group		
	Long-term receivables Rm	Amounts attributable to third parties in respect of long-term receivables Rm	Total Rm
2013			
Balance at the beginning of the year	832	(186)	646
Total gains/(losses) in profit or loss	237	(8)	229
Settlements	(202)	39	(163)
Balance at the end of the year	867	(155)	712
2014			
Total gains/(losses) in profit or loss	84	–	84
Settlements	(272)	40	(232)
Balance at the end of the year	679	(115)	564
Total unrealised gains or losses included in profit or loss for the year in the previous table are presented in the statement of comprehensive income as follows:			
2014			
Total gains or losses included in profit or loss for the year			
Operating profit	84	(3)	81
Associate tax credit	–	3	3
Total unrealised gains or losses for the year included in profit or loss for assets and liabilities held at the end of the year			
Operating profit	32	4	36
2013			
Total gains or losses included in profit or loss for the year			
Operating profit	237	(12)	225
Associate tax credit	–	4	4
Total unrealised gains or losses for the year included in profit or loss for assets and liabilities held at the end of the year			
Operating profit	183	(3)	180

31. Financial instruments and risk management (continued)
31.7 Fair values (continued)
31.7.1 Fair value hierarchy (continued)

Although the estimates of fair value are considered to be appropriate, the use of different assumptions could lead to different measurements of fair value. For fair value measurement in level 3 of the fair value hierarchy, changing one or more of the unobservable inputs used, to reasonably possible alternative assumptions, would have the following effects:

	Change in unobservable inputs	Group			
		Favourable/(Unfavourable) impact on profit or loss		Favourable/(Unfavourable) impact on other comprehensive income	
		2014 Rm	2013 Rm	2014 Rm	2013 Rm
Interest rates – discount rates					
Long-term receivables	100 basis points	(19)	(18)	–	–
	(100) basis points	19	18	–	–
	100 basis points	3	3	–	–
Amounts attributable to third parties in respect of long-term receivables	(100) basis points	(3)	(3)	–	–
	Exchange rates (SA rand=US\$1)				
Long-term receivables	1%	4	6	–	–
	(1%)	(4)	(6)	–	–

Long-term receivables and amounts attributable to third parties in respect of long-term receivables are valued by discounting future cash flows. The discount rate applied to the long-term receivables (denominated in US\$) is 8,5% p.a. (2013: 8,5% p.a.), and amounts attributable to third parties in respect of long-term receivables is 10% p.a. (2013: 10% p.a.). The discount rates and cash flows are determined according to the estimates and judgements as disclosed in note 34. An appropriate fair value adjustment is made to the net investment for the estimated timing of receipt and the possible non-collectability of these receivables, and the related effect on the payment to third parties. The net present value of the long-term receivables and the related fair value adjustment were translated into SA rand at US\$1=R11,54 (2013: US\$1=R10.46).

The table above demonstrates the effects of a 100 basis point change in discount rates and a one percent change in exchange rates. The method of calculating the sensitivity exposure of the long-term receivables and amounts attributable to third parties in respect of long-term receivables has changed to that of using free cash flows, as opposed to contractual cash flows, which is considered to be a more appropriate and enhanced disclosure. Had the previous method been used in the current year, the amounts would have been: long-term receivables R1 million (2013: R1 million) and amounts attributable to third parties in respect of long-term receivables R1 million (2013: R1 million).

32. Related parties**32.1 Identity of related parties**

The company has related party relationships with its subsidiaries (refer directors' report), associates and with key management personnel, including its directors and executive officers.

32.2 Intra-group transactions and balances

Amounts due by and to subsidiaries (refer to note 8).

Interest income from subsidiary (refer to notes 8 and 23).

Dividend income from subsidiaries and capital distribution from trust (refer to notes 8 and 22).

Administration fee paid to subsidiary R6 million (2013: R5 million).

32.3 Transactions with key management personnel

Messrs D M Nurek, E Oblowitz and R J A Sparks are non-executive directors of certain South African listed companies, some of whose subsidiaries are partners in export partnerships with the group entities. No new export partnerships have been concluded with these companies since March 1999.

Certain non-executive directors are also directors of other companies which have transactions with the group entities. The relevant directors do not believe they have the capacity to control or significantly influence the financial or operating policies of those companies. Those companies are therefore not considered to be related parties.

The number of shares held by the directors and their associates in the issued share capital of the company at 31 December 2014 and 2013 was as follows:

2014	Direct	Indirect	Total
C Jowell	159 831	5 262 929	5 422 760
N I Jowell	47 832	5 579 018	5 626 850
J E McQueen	49 649	102 133	151 782
D M Nurek	-	10 000	10 000
E Oblowitz	10 000	-	10 000
R J A Sparks	-	4 000	4 000
H Wessels	-	27 859	27 859
	267 312	10 985 939	11 253 251

Subsequent to the financial year-end, Mr N I Jowell acquired an additional 86 200 shares. There have been no other changes in the above interests between the financial year-end and the date of this report.

The key management personnel compensation included in employee benefit expense is as follows:

	Group		Company	
	2014	2013	2014	2013
	Rm	Rm	Rm	Rm
Short-term employee benefits	32	34	2	2
Share-based payments	28	18	-	-
	60	52	2	2
Paid to:				
Directors	18	17	2	2
Executive officers (Textainer)	42	35	-	-
	60	52	2	2

The number of executive officers for 2014 was 2 (2013: 2).

32. Related parties (continued)

The remuneration paid to the directors during the years ended 31 December 2014 and 2013 was as follows:

	Group					Total remuneration R'000
	Guaranteed remuneration R'000	Contributions to		Incentive bonuses R'000	Share-based payments* R'000	
	R'000	Medical aid R'000	Retirement funds R'000	R'000	R'000	R'000
2014						
Non-executive directors						
J E Hoelter	1 285	-	-	-	413	1 698
D M Nurek	1 011	-	-	-	413	1 424
E Oblowitz	331	-	-	-	-	331
R J A Sparks	330	-	-	-	-	330
H Wessels	271	-	-	-	-	271
	3 228	-	-	-	826	4 054
Executive directors						
C Jowell	1 329	20	-	1 042	413	2 804
N I Jowell	2 881	28	-	2 606	413	5 928
J E McQueen	3 022	39	254	593	413	4 321
H R van der Merwe	844	39	89	-	-	972
	8 076	126	343	4 241	1 239	14 025
Aggregate remuneration 2014	11 304	126	343	4 241	2 065	18 079
2013						
Non-executive directors						
J E Hoelter	1 124	-	-	-	333	1 457
D M Nurek	942	-	-	-	333	1 275
E Oblowitz	307	-	-	-	-	307
R J A Sparks	307	-	-	-	-	307
H Wessels	252	-	-	-	-	252
	2 932	-	-	-	666	3 598
Executive directors						
C Jowell	1 215	19	-	1 191	333	2 758
N I Jowell	2 646	24	-	2 947	333	5 950
J E McQueen	2 782	36	235	707	333	4 093
H R van der Merwe	781	37	82	-	-	900
	7 424	116	317	4 845	999	13 701
Aggregate remuneration 2013	10 356	116	317	4 845	1 665	17 299

* Award of shares by Textainer for services rendered as directors of Textainer.

33. Contingent liabilities, guarantees and other commitments

The company has warranted the performance and obligations of certain subsidiary companies in terms of a number of partnership agreements entered into with third parties. The partnerships were established for the purposes of purchasing and selling marine cargo containers. At 31 December 2014, the aggregate amount attributable to third parties in terms of these arrangements and payable to them over the remaining term of the underlying contracts was R165 million (2013: R207 million) (refer to note 9.4).

34. Accounting estimates and judgements

Management determines the development, selection and disclosure of critical accounting policies and estimates and the application of these policies and estimates. Certain critical judgements in applying these accounting policies are described below:

34.1 Long-term receivables

34.1.1 Discount rate

US dollar cash streams

The discount rate that is applied to reduce the future long-term dollar receivable stream to its net present value is determined by the board from time to time and reflects the applicable risk free rate (being the United States Daily Treasury yield curve rate for the appropriate term i.e. seven years) adjusted for a specific risk premium. In determining the amount of the specific risk premium to be applied, the board takes cognisance of the then prevailing market conditions.

Rand cash streams

The discount rate that is applied to reduce the future stream of rand amounts attributable to the company's export partners in respect of the long-term receivables to its net present value is determined by the board from time to time and reflects the applicable risk free rate (being the Bond Exchange of South Africa yield curve rate for the appropriate term i.e. seven years) adjusted for an appropriate risk premium.

34.1.2 Fair value adjustment

In calculating the amount of the fair value adjustment to the value of the net investment in long-term receivables that arose from the sale of marine cargo containers, mainly through export partnerships, management considers both the collectability and the anticipated timing of the receipt of future instalments.

Forecasts of anticipated cash collections assist management in determining the necessity for and the amount of any fair value adjustment that may be required. These forecasts are based on estimates and judgements by management of, inter alia, the following variables for the remaining economic lives of the containers:

- New container prices
- Estimated economic life of containers
- Resale prices of used containers
- Container lease rates
- Container fleet utilisations
- Prevailing interest rates
- Past payment history

Management believes that forecast and/or assumptions are based on competent industry knowledge and experience.

34.2 Marine cargo containers

34.2.1 Residual values

Marine cargo containers are depreciated by the relevant operating companies over their estimated useful lives to their estimated residual values. The estimated useful lives of new non-refrigerated and refrigerated containers that are purchased by such for the leasing fleet are thirteen and twelve years respectively, based on historical data gathered over a number of years. The estimated residual values vary according to the type of container and are determined with reference to current proceeds on disposal.

34.2.2 Impairment

Impairment exists when the estimated future discounted cash flows to be generated by a cash-generating unit are less than the net book value of that cash-generating unit. At each reporting date management of the relevant operating companies assesses whether there is evidence that the containers held for use in the leasing operation are impaired. Such evidence would include a decline in the results of operations or the container residual values. In estimating the future discounted cash flows to be generated by a cash-generating unit, such management assesses the historical lease operating revenue and expenses and the historical residual values, which are adjusted to reflect current market conditions.

Analysis of Shareholders

at 24 December 2014

	Number of holders	% of holders	Number of shares	% interest
Size of shareholding				
1 - 1 000 shares	3 255	61,2	1 036 956	0,5
1 001 - 10 000 shares	1 415	26,6	4 886 957	2,8
10 001 - 100 000 shares	480	9,0	15 572 606	8,8
100 001 - 1 000 000 shares	133	2,6	45 869 678	25,9
1 000 001 shares and over	33	0,6	109 701 814	62,0
Total	5 316	100,0	177 068 011	100,0
Distribution of shareholders				
Mutual funds	254	4,8	68 097 526	38,5
Banks and insurance companies	81	1,5	30 073 979	17,0
Retirement funds	244	4,6	50 192 877	28,3
Other corporate bodies	346	6,5	5 455 724	3,1
Individuals	3 735	70,3	6 355 470	3,6
Nominee companies and trusts	635	11,9	3 851 668	2,2
Investment companies	12	0,2	1 991 157	1,1
Jowell family	9	0,2	11 049 610	6,2
Total	5 316	100,0	177 068 011	100,0
Shareholder spread				
Public shareholders	5 299	99,7	140 544 571	79,4
Non-public shareholders	17	0,3	36 523 440	20,6
Directors and associates	16	0,3	11 253 251	6,4
Strategic holdings (more than 10%)	1	0,0	25 270 189	14,2
Total	5 316	100,0	177 068 011	100,0

Major shareholders

The direct and indirect beneficial interests of shareholders who, in so far as is known, held 5% or more of the issued shares at 24 December 2014 were as follows:

	%
Government Employees Pension Fund	14,2
Old Mutual Life Assurance Company (South Africa) (Pty) Ltd	7,6
Jowell families	6,3
Corolife Special Opportunities Portfolio Fund	5,8
Total	33,9

Directorate: Brief Résumés

Ages at 31 December 2014

Executive

Neil Ian Jowell (81)

B Com LLB (UCT) MBA (Columbia). Chairman of the board and of the executive committee. He is the elder son of Trencor's founder, Joe Jowell, and joined the company on 1 January 1956. He was appointed to the board on 30 December 1966 and, following the death of his father in 1973, as chairman. He is Chairman of Textainer Group Holdings Ltd.

Cecil Jowell (79)

B Com LLB (UCT). The younger son of the company's founder, he joined Trencor on 1 November 1958 and was appointed as an executive director on 2 October 1962. He assumed a part-time executive role from 15 March 2002. He serves on the executive and social and ethics committees. He is a non-executive director of Textainer Group Holdings Ltd.

James (Jimmy) Ernest McQueen (70)

B Com (UCT) CA (SA). In charge of finance and is a member of the executive and social and ethics committees. He was appointed as an alternate director on 18 April 1984 and as a full director on 15 May 1996. Prior to joining Trencor on 10 June 1976, he was an accountant in public practice. He is a non-executive director of Textainer Group Holdings Ltd.

Hendrik (Hennie) Roux van der Merwe (67)

BA Law LLB (Stellenbosch) LLM (Tax) (Wits). Member of the executive committee. He joined Trencor on 1 July 1997 and was appointed to the board on 20 May 1998 and as managing director on 4 April 2003. In April 2011 his role changed to that of a part-time executive director. He previously practised as an attorney at law followed by various senior executive positions in the banking sector and was deputy chairman of Waco International Ltd before transferring to Trencor.

Non-executive

James (Jim) Edward Hoelter (75)

B Bus Admin (Wisconsin) MBA (Harvard). Appointed as a non-executive director on 2 December 2002. He joined Textainer Group Holdings Ltd in 1987 and was President and CEO of Textainer in the USA until his retirement in December 1998. He currently serves as a non-executive director on its board and on the boards and committees of various unlisted companies in the USA. He is chairman of Textainer's nominating and governance committees and a member of its compensation and audit committees. He is a member of Trencor's risk committee.

Independent non-executive

David Morris Nurek (64)

Dip Law (UCT) Grad Dip Company Law (UCT). Is an executive of Investec Bank Ltd. He was appointed as an alternate director of Trencor on 30 November 1992 and as a full director on 24 July 1995. Prior to joining Investec in June 2000, he practised as an attorney at law with Sonnenberg Hoffmann Galombik for 32 years. He is the lead non-executive director and chairman of the remuneration, nomination and social and ethics committees and a member of the risk and governance committees and serves on the boards of various listed and unlisted companies in a non-executive capacity. He is a non-executive director of Textainer Group Holdings Ltd.

Edwin (Eddy) Oblowitz (57)

B Com (UCT) CA (SA) CPA (Isr). He was appointed as a non-executive director on 3 March 2004 and is chairman of the audit and risk committees. He was previously an international partner of Andersens in South Africa and now serves as the Executive Chairman of the Stonehage Group's operations in South Africa. He is a director of various listed and unlisted companies in a non-executive capacity and serves as a trustee of various trusts.

Roderick (Roddy) John Alwyn Sparks (55)

B Com Hons (UCT) CA (SA) MBA (UCT). Appointed as a non-executive director on 27 July 2009 and is a member of the audit, risk and nomination committees and chairman of the governance committee. He was previously managing director of Old Mutual South Africa and Old Mutual Life Assurance Company (SA) and chairperson of Old Mutual Unit Trust Managers, Old Mutual Specialised Finance and Old Mutual Asset Managers (SA). He is a director of various listed and unlisted companies in a non-executive capacity and chairs the advisory board of the UCT College of Accounting.

Herman Wessels (70)

B Com CA (SA). Appointed as a non-executive director on 1 April 2011. He serves on the audit, risk, nomination and governance committees. He is a financial consultant having previously been a partner of PricewaterhouseCoopers in South Africa. He is a director of various listed and unlisted companies in a non-executive capacity.

Notice to Shareholders

Notice is hereby given that the fifty-ninth annual general meeting of shareholders of Trencor Limited ('Trencor' or 'the company') will be held at 1313 Main Tower, Standard Bank Centre, Heerengracht, Cape Town on Tuesday, 9 June 2015 at 15:00.

The board of directors of the company has determined that the record date for the purpose of determining which shareholders of the company are entitled to receive notice of the annual general meeting is Thursday, 30 April 2015 and the record date for purposes of determining which shareholders of the company are entitled to participate in and vote at the annual general meeting is Friday, 29 May 2015. Accordingly, only shareholders who are registered in the register of members of the company on Friday, 22 May 2015 will be entitled to participate in and vote at the annual general meeting.

Electronic participation in the annual general meeting

The company intends to make provision for shareholders of the company, or their proxies, to participate in the annual general meeting by way of electronic communication. In this regard, the company intends making video-conferencing facilities available at the following two locations:

- 1313 Main Tower, Standard Bank Centre, Heerengracht, Cape Town (which is the location for the annual general meeting); and
- Investec Bank Limited, 3rd Floor M4, 100 Grayston Drive, Sandown, Sandton.

Should you wish to participate in the annual general meeting by way of electronic communication as aforesaid, you, or your proxy, will be required to attend at either of the above-mentioned locations arranged by the company at the time and on the date of the annual general meeting. The above-mentioned two locations will be linked to each other by means of a real-time video feed on the date of, and from the time of commencement of, the annual general meeting. The real-time video feed will enable all persons to participate electronically in the annual general meeting in this manner and to communicate concurrently with each other without an intermediary, and to participate reasonably effectively in the annual general meeting. The cost of the video conferencing facilities described will be for the account of the company.

Each of the ordinary and special resolutions set out below may be proposed and passed, with or without modification or amendment, at the annual general meeting or at any postponement or adjournment of the annual general meeting.

The purpose of the annual general meeting is for the following business to be transacted and for the following ordinary and special resolutions to be proposed:

1. To present and consider the audited annual financial statements, the directors' report and the report by the chairman of the audit committee of the company and the Trencor group for the year ended 31 December 2014.

In terms of the Companies Act, 71 of 2008, as amended ('Companies Act') the audited financial statements will be presented to the shareholders together with the directors' report and the report by the chairman of the audit committee. The audited annual financial statements, the directors' report and the report by the chairman of the audit committee of the company and the Trencor group, are set out on pages 23 to 69 of the document of which this notice of annual general meeting forms part (the integrated annual report).

2. To consider, and if deemed fit, to re-elect, on an individual basis, the following directors who retire in terms of the company's memorandum of incorporation but, being eligible, offer themselves for re-election: Messrs J E Hoelter, C Jowell and D M Nurek. Brief résumés of the directors of the company are presented on page 71 of the integrated annual report.

Accordingly, shareholders are requested to consider and, if deemed fit, to re-elect the directors named above by way of passing the separate ordinary resolutions set out below:

Ordinary resolution number 1.1

Appointment of Mr J E Hoelter as director

"Resolved that Mr J E Hoelter be and is hereby elected as a director of the company."

Ordinary resolution number 1.2

Appointment of Mr C Jowell as director

"Resolved that Mr C Jowell be and is hereby elected as a director of the company."

Ordinary resolution number 1.3

Appointment of Mr D M Nurek as director

"Resolved that Mr D M Nurek be and is hereby elected as a director of the company."

Explanatory note:

The board has recommended the re-election of Messrs J E Hoelter, C Jowell and D M Nurek as directors of the company. The election of each director who retires by rotation is required at the company's annual general meeting. The election will be conducted by a series of votes, each of which is on the candidacy of a single individual to fill a single vacancy, as required under section 68(2) of the Companies Act.

The minimum percentage of voting rights that is required for these resolutions to be adopted is 50% plus one of the voting rights to be cast on the resolution.

3. To table the remuneration policy of the company (as set out on pages 14 and 15 of the integrated annual report) for consideration and submit same for a non-binding advisory vote by the shareholders.

Advisory vote:

“Resolved that the remuneration policy of the company, as set out on pages 14 and 15 of the integrated annual report of which this notice of annual general meeting forms part, be and is hereby endorsed through a non-binding advisory vote as recommended in terms of the King Code on Governance for South Africa 2009.”

Explanatory note:

In terms of principle 2.27 of the King Code on Governance for South Africa 2009, the company’s remuneration policy should be tabled to the shareholders of the company for a non-binding advisory vote at the annual general meeting. Accordingly, the shareholders are requested to endorse the company’s remuneration policy by way of a non-binding advisory vote in the same manner as an ordinary resolution.

As this is not a matter that is required to be resolved or approved by shareholders, no minimum voting threshold is required. Nevertheless, to signify approval, the minimum percentage of voting rights that is required in favour of the remuneration policy is 50% plus one of the voting rights to be cast.

4. To reappoint KPMG Inc as independent auditor of the company for the ensuing year.

Ordinary resolution number 2:

“Resolved that KPMG Inc is hereby reappointed as the auditor of the company for the ensuing year.”

Explanatory note:

In compliance with section 90(1) of the Companies Act, a public company must each year at its annual general meeting appoint an auditor.

Note that the audit committee has recommended the reappointment of KPMG Inc as auditors of the company. Section 94(9) of the Companies Act entitles a company to appoint an auditor at its annual general meeting, other than one nominated by the audit committee, but if such an auditor is appointed, the appointment is valid only if the audit committee is satisfied that the proposed auditor is independent of the company.

The minimum percentage of voting rights that is required for this resolution to be adopted is 50% plus one of the voting rights to be cast on the resolution.

5. To appoint an audit committee to conduct the duties and responsibilities as outlined in section 94(7) of the Companies Act.

Ordinary resolution number 3.1:

Appointment of Mr E Oblowitz as a member of the audit committee

“Resolved that Mr E Oblowitz be and is hereby elected as a member of the audit committee of the company.”

Ordinary resolution number 3.2:

Appointment of Mr R J A Sparks as a member of the audit committee

“Resolved that Mr R J A Sparks be and is hereby elected as a member of the audit committee of the company.”

Ordinary resolution number 3.3:

Appointment of Mr H Wessels as a member of the audit committee

“Resolved that Mr H Wessels be and is hereby elected as a member of the audit committee of the company.”

Explanatory note:

In terms of the Companies Act, the audit committee is not a committee of the board but a committee elected by the shareholders at each annual general meeting.

Section 94(2) of the Companies Act requires a public company, at each annual general meeting, to elect an audit committee.

Section 94(4)(a) of the Companies Act requires, among other things, that each member of the audit committee must be a director of the company. Brief résumés of the directors are presented on page 71 of the integrated annual report.

The minimum percentage of voting rights that is required for these resolutions to be adopted is 50% plus one of the voting rights to be cast on the resolution.

6. To provide financial assistance to related or inter-related companies and others.

Special resolution number 1:

“Resolved that in terms of and subject to the provisions of section 45 of the Companies Act, the shareholders of the company hereby approve, as a general approval, the provision by the company (subject to the requirements of the company’s memorandum of incorporation, the Companies Act and the Listings Requirements of the JSE Limited from time to time), at any time and from time to time, during the period of two years commencing on the date of passing of this special resolution, of any direct or indirect financial assistance contemplated in the Companies Act to any one or more related or inter-related companies or corporations of the company on such terms and conditions as the board of directors of the company, or any one or more persons authorised by the board of directors of the company from time to time for such purpose, deems fit.”

Explanatory note:

The reason for special resolution number 1 is to obtain approval from the shareholders so as to enable the company to provide financial assistance, when the need arises, in accordance with the provisions of section 45 of the Companies Act. The effect of special resolution number 1 is that the company will have the necessary authority to provide such financial assistance to any one or more related or inter-related companies or corporations of the company as contemplated in special resolution number 1 as and when required to do so. The board of the company undertakes that, in so far as the Companies Act requires, it will not adopt a resolution to authorise such financial assistance, unless the

directors are satisfied that (i) immediately after providing such financial assistance, the company will satisfy the solvency and liquidity test as referred to in section 45(3)(b)(i) of the Companies Act, and that (ii) the terms under which such financial assistance is to be given are fair and reasonable to the company as referred to in section 45(3)(b)(ii) of the Companies Act.

The minimum percentage of voting rights that is required for this resolution to be adopted is 75% of the voting rights to be cast on the resolution.

7. To resolve as a special resolution that the non-executive directors' annual remuneration, in their capacity only as directors of the company, from 1 July 2015 until the next annual general meeting of the company be approved.

Special resolution number 2:

“Resolved that the non-executive directors' annual remuneration, in their capacities only as directors of the company, from 1 July 2015 until the next annual general meeting of the company be paid in accordance with the following:

For services as:

Basic remuneration as director	R223 000
Chairman of the audit/risk committee	R146 000
Member of the audit committee/risk committee	R 80 000
Member of the governance committee	R 21 000
Member of the remuneration committee	R 21 000
Member of the nomination committee	R 21 000
Member of the social and ethics committee	R 21 000
In the case of Mr J E Hoelter	US\$50 000

Explanatory note:

In terms of sections 66(8) and (9) of the Companies Act, remuneration may only be paid to directors for their service as directors in accordance with a special resolution approved by the shareholders within the previous two years.

It is noted that the remuneration payable to non-executive directors in their capacities as such and for their services as directors, as set out in the above special resolution, reflects an increase of 7,0% compared to the remuneration in respect of the 12 months ending 30 June 2015.

It is noted that the remuneration referred to in this resolution is only in respect of remuneration payable to non-executive directors of the company in their capacities as such and does not include salaries and other benefits payable to directors in other capacities.

The minimum percentage of voting rights that is required for this resolution to be adopted is 75% of the voting rights to be cast on the resolution.

8. To consider and, if deemed fit, to pass, with or without modification, the following special resolution:

Special resolution number 3:

“Resolved that the company hereby approves, as a general approval contemplated in section 48 of the Companies Act, No 71 of 2008, as amended ('Companies Act'), the acquisition

by the company or any of its subsidiaries from time to time of the issued shares of the company, upon such terms and conditions and in such amounts as the directors of the company may from time to time determine, but subject to the memorandum of incorporation of the company, the provisions of the Companies Act and the Listings Requirements of the JSE Limited ('JSE Listings Requirements') as presently constituted and which may be amended from time to time, and provided that:

1. any such acquisition of shares shall be effected through the order book operated by the JSE trading system and done without any prior understanding or arrangement between the company and the counterparty (reported trades prohibited);
2. any such repurchase of shares is authorised by the company's memorandum of incorporation;
3. at any point in time, the company may only appoint one agent to effect any repurchase(s) on its behalf;
4. this general authority shall only be valid until the company's next annual general meeting, provided that it shall not extend beyond fifteen months from the date of passing of this special resolution;
5. the board of directors pass a resolution authorising the repurchase, confirming that the company passes the solvency and liquidity test and that from the time that the test is done there are no material changes to the financial position of the Trencor group;
6. a paid press announcement containing full details of the acquisitions will be published as soon as the company and/or its subsidiaries has/have acquired shares constituting, on a cumulative basis, 3% of the number of shares of that class in issue at the time of granting of this general authority, and for each 3% in aggregate of the initial number of that class acquired thereafter;
7. acquisitions by the company and its subsidiaries of shares in the share capital of the company may not, in the aggregate, exceed in any one financial year 20% (or 10% where such acquisitions relate to the acquisition by a subsidiary) of the company's issued share capital of any class;
8. in determining the price at which the company's shares are acquired by the company or its subsidiaries in terms of this general authority, the maximum price at which such shares may be acquired may not be greater than 10% above the weighted average of the market price at which such shares are traded on the JSE, as determined over the five business days immediately preceding the date of the acquisition of such shares by the company or its subsidiaries;
9. the company or its subsidiaries are not acquiring shares during a prohibited period as defined in the JSE Listings Requirements unless they have in place a repurchase programme where the dates and quantities of shares to be traded during the relevant period are fixed (not subject

to any variation) has been submitted to the JSE in writing prior to the commencement of the prohibited period. The company shall instruct an independent third party, which makes its investment decisions in relation to the company's securities independently of, and uninfluenced by, the company, prior to the commencement of the prohibited period to execute the repurchase programme submitted to the JSE; and

10. any acquisitions are subject to Exchange Control approval at that point in time."

Explanatory note:

The reason for this special resolution is to grant the company a general authority in terms of the Companies Act for the acquisition by the company or any of its subsidiaries of shares issued by the company, which authority shall be valid until the earlier of the next annual general meeting of the company or the variation or revocation of such general authority by special resolution by any subsequent general meeting of the company, provided that the general authority shall not extend beyond fifteen months from the date of this annual general meeting. The effect of the passing of this special resolution will be to authorise the company or any of its subsidiaries to acquire shares issued by the company. If relevant in the circumstances, compliance with section 48(8)(b) of the Companies Act will be required if the company is to acquire more than 5% of its shares.

The directors are of the opinion that it would be in the best interests of the company to extend the current authority for the repurchase of shares by the company or its subsidiaries, allowing the company or any of its subsidiaries to be in a position to repurchase or purchase, as the case may be, the shares issued by the company through the order book of the JSE, should the market conditions and price, as well as the financial position of the company, justify such action, as determined by the directors.

Repurchases or purchases, as the case may be, will only be made after careful consideration, where the directors consider that such repurchase or purchase, as the case may be, will be in the best interests of the company and its shareholders.

The minimum percentage of voting rights that is required for this resolution to be adopted is 75% of the voting rights to be cast on the resolution.

STATEMENT BY THE BOARD OF DIRECTORS OF THE COMPANY REGARDING SPECIAL RESOLUTION NUMBER 3

Pursuant to and in terms of the JSE Listings Requirements, the board of directors of the company hereby states that:

- (a) the intention of the directors of the company is to utilise the general authority to acquire shares in the company if at some future date the cash resources of the company are in excess of its requirements or there are other good grounds for doing so. In this regard the directors will take account of, *inter alia*, an appropriate capitalisation structure for the company, the long-term cash needs of the company, and the interests of the company;

- (b) in determining the method by which the company intends to repurchase its shares, the maximum number of shares to be acquired and the date on which such acquisition will take place, the directors of the company will only make the acquisition if at the time of the acquisition they are of the opinion that:

- the company and the group will be able to pay their debts as they become due in the ordinary course of business for the next twelve months after the date of the general repurchase;
- the assets of the company and the group, fairly valued in accordance with International Financial Reporting Standards and recognised and measured in accordance with the accounting policies used in the latest audited financial statements will be in excess of the liabilities of the company and the group for the next twelve months after the date of the general repurchase;
- the issued share capital and reserves of the company and the group will be adequate for ordinary business purposes of the company or any acquiring subsidiary for the next twelve months after the date of the general repurchase; and
- the working capital available to the company and the group will be sufficient for ordinary business purposes for the next twelve months after the date of the general repurchase.

OTHER DISCLOSURES IN TERMS OF SECTION 11.26 OF THE JSE LISTINGS REQUIREMENTS

The integrated annual report to which this notice of this annual general meeting is attached provides details of:

- the remuneration policy of the company on pages 14 and 15;
- the major shareholders of the company on page 70; and
- the share capital of the company in note 18 on page 46, and an analysis of the shareholders (including beneficial shareholders who hold 5% or more of the issued share capital of the company and of which the company is aware, but who are not registered shareholders) on page 70.

There have been no material changes to the company and the group's financial or trading position (other than as disclosed in the accompanying integrated annual report).

The directors, whose names are given on page 2 of the annual report, collectively and individually accept full responsibility for the accuracy of the information given and certify that to the best of their knowledge and belief there are no facts that have been omitted which would make any statement false or misleading, and that all reasonable enquiries to ascertain such facts have been made and that the annual report and this notice contains all information required by law and the JSE Listings Requirements.

9. To present and consider the report of the social and ethics committee of the company as set out on page 16 of the document of which this notice of annual general meeting forms part (the integrated annual report).

- 10. To transact such other business as may be transacted at an annual general meeting.

GENERAL INSTRUCTIONS AND INFORMATION

All shareholders are encouraged to attend, speak and vote at the annual general meeting. On a show of hands, every shareholder of the company present in person or represented shall have one vote only. On a poll, every shareholder present in person, by proxy or represented shall have one vote for every share held.

If you hold certificated shares (i.e. have not dematerialised your shares in the company) or are registered as an own name dematerialised shareholder (i.e. have specifically instructed your Central Security Depository Participant ('CSDP') to hold your shares in your own name on the company's sub-register), then:

- you may attend and vote at the annual general meeting; alternatively
- you may appoint a proxy (who need not also be a shareholder of the company) to represent you at the annual general meeting by completing the attached form of proxy and, for administrative reasons, returning it to the office of the company's transfer secretaries not less than 24 hours before the time appointed for the holding of the meeting (excluding Saturdays, Sundays and public holidays). Please note that your proxy may delegate his/her authority to act on your behalf to another person, subject to the restrictions set out in the attached form of proxy as stipulated in section 58(3)(b) of the Companies Act. Please also note that the attached form of proxy may be delivered to the company at any time before the annual general meeting and must be so delivered before your proxy may exercise any of your rights as a shareholder at the annual general meeting.

Please note that if you are the owner of dematerialised shares (i.e. have replaced the paper share certificates representing the shares with electronic records of ownership under the JSE's electronic settlement system, Strate Limited ('Strate'), held through a CSDP or broker and are not registered as an 'own name' dematerialised shareholder you are not a registered shareholder of the company, but appear on the sub-register of the company held by your CSDP. Accordingly, in these circumstances subject to the mandate between yourself and your CSDP or broker, as the case may be:

- if you wish to attend the annual general meeting you must contact your CSDP or broker, as the case may be, and obtain the relevant letter of representation from them; alternatively

- if you are unable to attend the annual general meeting but wish to be represented at the meeting, you must contact your CSDP or broker, as the case may be, and furnish them with your voting instructions in respect of the annual general meeting and/or request them to appoint a proxy. You must not complete the attached form of proxy. The instructions must be provided in accordance with the mandate between yourself and your CSDP or broker, as the case may be, within the time period required by them.

CSDPs, brokers or their nominees, as the case may be, recorded in the company's sub-register as holders of dematerialised shares held on behalf of an investor/beneficial owner in terms of Strate should, when authorised in terms of their mandate or instructed to do so by the owner on behalf of whom they hold dematerialised shares in the company, vote by either appointing a duly authorised representative to attend and vote at the annual general meeting or by completing the attached form of proxy in accordance with the instructions thereon and returning it to the company's transfer secretaries not less than 24 hours before the time appointed for the holding of the meeting (excluding Saturdays, Sundays and public holidays).

Shareholders of the company that are companies, that wish to participate in the annual general meeting, may authorise any person to act as its representative at the annual general meeting.

Section 63(1) of the Companies Act requires that a person wishing to participate in the annual general meeting (including any representative or proxy) must provide satisfactory identification (such as valid identity documents, driver's licences or passports) before they may attend or participate at such meeting.

By order of the board



Trencor Services (Pty) Ltd

Secretaries

Per: G W Norval

Cape Town

29 April 2015

Form of Proxy

Trencor Limited
(Incorporated in the Republic of South Africa)
(Registration number 1955/002869/06)
(‘the company’)
Share code: TRE ISIN: ZAE000007506

For use at the annual general meeting of shareholders of the company to be held at 1313 Main Tower, Standard Bank Centre, Heerengracht, Cape Town on Tuesday, 9 June 2015 at 15:00.

Not to be used by beneficial owners of shares who have dematerialised their shares (‘dematerialised shares’) through a Central Securities Depository Participant (‘CSDP’) or broker, as the case may be, unless they are recorded on the sub-register as ‘own name’ dematerialised shareholders (‘own name dematerialised shareholders’). Generally, you will not be an own name dematerialised shareholder unless you have specifically requested the CSDP to record you as the holder of the shares in your own name in the company’s sub-register.

Only for use by certificated, own name dematerialised shareholders and CSDPs or brokers (or their nominees) registered in the company’s sub-register as the holder of dematerialised shares.

Each shareholder entitled to attend and vote at the meeting is entitled to appoint one or more proxies (none of whom need be a shareholder of the company) to attend, speak and vote in place of that shareholder at the annual general meeting and any adjournment or postponement thereof.

Please note the following:

- the appointment of your proxy may be suspended at any time and to the extent that you choose to act directly and in person in the exercise of your rights as a shareholder at the annual general meeting;
- the appointment of the proxy is revocable; and
- you may revoke the proxy appointment by (i) cancelling it in writing, or making a later inconsistent appointment of a proxy; and (ii) delivering a copy of the revocation instrument to the proxy, and to the company.

Please note that any shareholder of the company that is a company may authorise any person to act as its representative at the annual general meeting. Please also note that section 63(1) of the Companies Act, No 71 of 2008, as amended, (‘Companies Act’) requires that persons wishing to participate in the annual general meeting (including the aforementioned representative) provide satisfactory identification before they may attend or participate at such meeting.

Note that voting will be performed by way of a poll so that each shareholder present or represented by way of proxy will be entitled to vote the number of shares held or represented by them.

My/our proxy may delegate to another person his/her authority to act on my/our behalf at the annual general meeting, provided that my/our proxy:

- may only delegate his/her authority to act on my/our behalf at the annual general meeting to a director of the company;
- must provide written notification to the transfer secretaries of the company, namely Computershare Investor Services (Pty) Limited of the delegation by my/our proxy of his/her authority to act on my/our behalf at the annual general meeting by no later than 15:00 on Monday, 8 June 2015, being 24 hours (excluding Saturdays, Sundays and public holidays) before the annual general meeting to be held at 15:00 on Tuesday, 9 June 2015; and
- must provide to his/her delegate a copy of his/her authority to act on my/our behalf at the annual general meeting.

Refer to notes on page 79.

To be returned to:

The Transfer Secretaries of Trencor Limited, namely
Computershare Investor Services (Pty) Limited
70 Marshall Street Johannesburg 2001
PO Box 61051 Marshalltown 2107

as soon as possible to be received, for administrative reasons, not later than 24 hours before the meeting.

I/we (full names)

of (address)

Telephone: Work

Home

Mobile

being a shareholder(s) of the company, holding shares in the company

hereby appoint (refer note 1):

or failing him/her

or failing him/her

or failing him/her the chairperson of the annual general meeting as my/our proxy to act for me/us on my/our behalf at the aforementioned annual general meeting of shareholders of the company and at any adjournment or postponement thereof in accordance with the following instructions:

Insert an ‘X’ in the relevant spaces according to how you wish your votes to be cast. If you wish to cast less than all the votes in respect of the shares held by you, insert the number of votes in respect of which you desire to vote (refer to note 2). Unless otherwise instructed my/our proxy can vote as he/she deems fit.



	For	Against	Abstain
Election of directors:			
Ordinary resolution number 1.1: Election of J E Hoelter as director.			
Ordinary resolution number 1.2: Election of C Jowell as director.			
Ordinary resolution number 1.3: Election of D M Nurek as director.			
Non-binding advisory vote: Endorsement of the remuneration policy of the company.			
Ordinary resolution number 2: Reappointment of KPMG Inc as independent auditor.			
To appoint an audit committee with the following members:			
Ordinary resolution number 3.1: Election of E Oblowitz as audit committee member.			
Ordinary resolution number 3.2: Election of R J A Sparks as audit committee member.			
Ordinary resolution number 3.3: Election of H Wessels as audit committee member.			
Special resolution number 1: To approve and authorise the provision of financial assistance, as contemplated in section 45 of the Companies Act, by the company to related or inter-related companies.			
Special resolution number 2: To approve the non-executive directors' remuneration, in their capacities as directors only, from 1 July 2015 until the next annual general meeting.			
Special resolution number 3: To approve the granting of a general authority to the company or its subsidiaries to acquire the issued shares of the company upon such terms and conditions and in such amounts as the directors may from time to time determine.			

Signed at _____ on this day of _____ 2015

Signature _____ Assisted by (where applicable) signature _____

Name of signatory _____ Name of assistant _____

Capacity _____ Capacity _____

(Authority of signatory to be attached if applicable – refer to note 6)

Summary of shareholders' rights in respect of proxy appointments as contained in section 58 of the Companies Act

Please note that in terms of section 58 of the Companies Act:

- this proxy form must be dated and signed by the shareholder appointing the proxy;
- you may appoint an individual as a proxy, including an individual who is not a shareholder of the company, to participate in and speak and vote at a shareholders meeting on your behalf and may appoint more than one proxy to exercise voting rights attached to different securities held by you;
- your proxy may delegate his/her authority to act on your behalf to another person, subject to any restriction set out in this proxy form;
- this proxy form must be delivered to the company, or to the transfer secretaries of the company, namely Computershare Investor Services (Pty) Limited, before your proxy exercises any of your rights as a shareholder at the annual general meeting;
- the appointment of your proxy or proxies will be suspended at any time and to the extent that you choose to act directly and in person in the exercise of any of your rights as a shareholder at the annual general meeting;
- the appointment of your proxy is revocable unless you expressly state otherwise in this proxy form;
- as the appointment of your proxy is revocable, you may revoke the proxy appointment by (i) cancelling it in writing, or making a later inconsistent appointment of a proxy and (ii) delivering a copy of the revocation instrument to the proxy, and to the company. Please note the revocation of a proxy appointment constitutes a complete and final cancellation of your proxy's authority to act on your behalf as of the later of the date stated in the revocation instrument, if any, or the date on which the revocation instrument was delivered to the company and the proxy as aforesaid;
- if this proxy form has been delivered to the company, as long as that appointment remains in effect, any notice that is required by the Companies Act or the company's Memorandum of Incorporation be delivered by the company to you will be delivered by the company to you or your proxy or proxies, if you have directed the company to do so, in writing and paid any reasonable fee charged by the company for doing so;
- your proxy is entitled to exercise, or abstain from exercising, any voting right of yours at the annual general meeting, but only as directed by you on this proxy form; and
- the appointment of your proxy remains valid only until the end of the annual general meeting or any adjournment or postponement thereof or for a period of six months, whichever is shortest, unless it is revoked by you before then on the basis set out above.

Please also read the notes opposite.

Notes to the Form of Proxy

1. A certificated or own name dematerialised shareholder or nominee of a CSDP or broker registered as a shareholder in the company's sub-register may insert the name of a proxy or the names of two alternative proxies of the shareholder's choice in the space(s) provided, with or without deleting 'the chairperson of the annual general meeting', but any such deletion must be initialled by the shareholder. The person whose name stands first on the proxy form and who is present at the annual general meeting will be entitled to act as proxy to the exclusion of those whose names follow thereafter. If no proxy is inserted in the spaces provided, then the chairperson shall be deemed to be appointed as the proxy.
 2. A shareholder's instructions to the proxy must be indicated in the appropriate box provided. If there is no clear indication as to the voting instructions to the proxy, the proxy will be deemed to be authorised to vote or to abstain from voting at the annual general meeting as he/she deems fit in respect of all the shareholder's votes exercisable thereat. A shareholder or his/her proxy is not obliged to use all the votes exercisable by the shareholder, but the total of the votes cast or abstained may not exceed the total of the votes exercisable by the shareholder.
 3. Proxy forms should be lodged with the company's transfer secretaries, Computershare Investor Services (Pty) Limited, 70 Marshall Street, Johannesburg, 2001 or posted to Computershare Investor Services (Pty) Limited, PO Box 61051, Marshalltown, 2107. Forms of proxy should, for administrative reasons, be received or lodged by no later than 24 hours (excluding Saturdays, Sundays and public holidays) before the annual general meeting (i.e. 15:00 on Monday, 8 June 2015).
 4. The completion and lodging of this proxy form will not preclude the relevant shareholder from attending the annual general meeting and speaking and voting in person thereat to the exclusion of any proxy appointed in terms thereof.
 5. Where there are joint holders of shares, the vote of the senior joint holder who tenders a vote, as determined by the order in which the names stand in the register of shareholders, will be accepted.
 6. Documentary evidence establishing the authority of a person signing this proxy form in a representative capacity must be attached to this proxy form unless previously recorded by the company's transfer secretaries or waived by the chairperson of the annual general meeting. CSDPs or brokers registered as shareholders in the company's sub-register voting on instructions from owners of shares registered in the company's sub-sub-register, are requested that they identify the owner in the sub-sub-register on whose behalf they are voting and return a copy of the instruction from such owner to the company's transfer secretaries together with this form of proxy.
 7. Any alteration or correction made to this proxy form must be initialled by the signatory/ies, but may not be accepted by the chairperson.
 8. A minor must be assisted by his/her parent or guardian unless the relevant documents establishing his/her legal capacity are produced or have been registered by the company's transfer secretaries.
 9. Certificated shareholders which are a company or body corporate may by resolution of their directors, or other properly authorised body, in terms of section 57 of the Companies Act, authorise any person to act as their representative.
 10. The chairperson of the annual general meeting may, in his/her discretion, accept or reject any form of proxy which is completed other than in accordance with these notes.
 11. If required, additional forms of proxy are available from the company's transfer secretaries or the registered office of the company.
 12. If you are the owner of dematerialised shares held through a CSDP or broker (or its nominee) and are not an own name dematerialised shareholder, then you are not a shareholder of the company, but appear as the holder of a beneficial interest on the relevant sub-register of the company held by your CSDP. Accordingly, in these circumstances, do NOT complete this proxy form. Subject to the mandate between yourself and your CSDP or broker:
 - if you wish to attend the annual general meeting you must contact your CSDP or broker, as the case may be, and obtain the relevant letter of representation from them; alternatively
 - if you are unable to attend the annual general meeting but wish to be represented at the meeting, you must contact your CSDP or broker, as the case may be, and furnish them with your voting instructions in respect of the annual general meeting and/or request them to appoint a proxy. You must not complete the attached form of proxy. Your instructions must be provided in accordance with the mandate between yourself and your CSDP or broker, as the case may be.
- CSDPs, brokers or their nominees, as the case may be, recorded in the company's sub-register as holders of dematerialised shares held on behalf of an investor/beneficial owner in terms of Strate should, when authorised in terms of their mandate or instructed to do by the person on behalf of whom they hold the dematerialised shares, vote by either appointing a duly authorised representative to attend and vote at the annual general meeting or by completing the attached form of proxy in accordance with the instructions thereon and returning it to the company's transfer secretaries to be received, for administrative reasons, not less than 24 hours prior to the time appointed for the holding of the meeting (excluding Saturdays, Sundays and public holidays).

Corporate Information

Company registration

Trencor Limited
Incorporated in the Republic of South Africa on 28 September 1955
Registration number 1955/002869/06

Year listed

1955

Registered office and postal address

1313 Main Tower Standard Bank Centre
Heerengracht Cape Town 8001
Tel 021 421 7310 Fax 021 419 3692
International +27 21

Secretary

Trencor Services (Pty) Limited

Internet address

www.trencor.net

Email

info@trencor.net
investorrelations@trencor.net

Transfer secretaries

Computershare Investor Services (Pty) Limited
70 Marshall Street
Johannesburg 2001
PO Box 61051 Marshalltown 2107
Tel 011 370 5000 Fax 011 688 7721
Call Centre 0861 100950 (within RSA)
or +27 11 370 5000 (outside RSA)
www.computershare.com

Auditor

KPMG Inc
MSC House
1 Mediterranean Street
Foreshore Cape Town 8001
PO Box 4609 Cape Town 8000

Designated auditor

G M Pickering

Attorneys

Edward Nathan Sonnenbergs Inc

Sponsors

Rand Merchant Bank (A division of FirstRand Bank Limited)

Industry Classification Benchmark

Industry: Industrial
Supersector: Industrial goods and services
Sector: Industrial transportation
Subsector: Transportation services

Market name

Trencor

JSE share code

TRE

ISIN

ZAE000007506

Diary

9 June 2015

31 December

Announcements

Dividends

Annual general meeting

Financial year-end

February: reviewed annual results

March/April: annual financial statements

May: first quarter update

August: interim report

November: third quarter update

March and September: dividend paid

TRENCOR LIMITED
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